

**Questions and Answers for the Fiscal Year 2019-20  
Hybrid and Zero-Emission Truck and Bus Voucher Incentive Project  
Final Applicant Teleconference  
October 30, 2019**

## **Introduction**

On October 30, 2019, California Air Resources Board (CARB) staff held the Final Applicant Teleconference to answer questions regarding the Fiscal Year (FY) 2019-20 Hybrid and Zero-Emission Truck and Bus Voucher Incentive Project Solicitation (solicitation). The solicitation is for an administrator to implement the statewide Hybrid and Zero-Emission Truck and Bus Voucher Incentive Project (HVIP) for FY 2019-20, with the potential to extend the grant for fiscal years FY 2020-21 and FY 2021-22 should funding become available. The total funding available under this solicitation is \$140.58 million dollars.

HVIP is a decade old program that is intended to encourage and accelerate the deployment of zero-emission and other clean heavy-duty vehicle technology in California by providing vouchers for California purchasers and lessees for eligible vehicles on a first come, first-served basis.

The administrator selected through this competitive solicitation will handle a variety of day-to-day operations to ensure that HVIP runs smoothly and seamlessly. This includes voucher distribution and processing, conducting education and outreach, maintaining program records, and assisting CARB in the drafting an implementation manual among other tasks. The full list of administrator responsibilities is included in Section 7— the Scope of Work on page 4 of the solicitation.

Please note, the solicitation is to find an administrator for a statewide funding program—there is a different, and easier process to apply for HVIP funding to purchase a clean bus or truck. Please visit [Californiahvip.org](http://californiahvip.org) to learn more about the process to request funding to purchase clean vehicles or email [info@californiahvip.org](mailto:info@californiahvip.org) with specific questions.

The questions answered in this document include questions received via email before the teleconference and questions asked during the teleconference. The responses below provide more written detail than what was discussed at the teleconference. The following written responses take precedence over verbal responses provided during the teleconference.

## **Outcomes of the October 24, 2019 Board Meeting**

On Thursday, October 24, 2019, the California Air Resources Board approved the Fiscal Year 2019-20 Funding Plan for Clean Transportation Incentives, which includes HVIP. HVIP was allocated \$142 million for fiscal year 2019-20. One percent of the HVIP allocation is reserved for CARB administrative functions and the remaining \$140.58 million will be administered under this solicitation.

The Board also directed staff to graduate some technologies from the HVIP program. The technologies that are no longer eligible under HVIP include: hybrid vehicles and hybrid conversions unless the vehicles have an all electric range of at least 35 miles, and all low NOx engines and vehicles except for the 11.9 liter Low NOx natural gas engine when using in-state

produced renewable natural gas. Several other changes were made to the HVIP program, including removing all voucher enhancements except for the voucher enhancement for vehicles domiciled in disadvantaged communities, and imposing a limit of 200 vouchers per fleet per calendar year. The Board limited stacking or combining HVIP funding with other State funding sources, except for public transit buses, which will be allowed to continue to stack HVIP dollars with other state funding program dollars. A full list of changes to the HVIP program is available on <https://www.californiahvip.org/>.

## Application submission

Please follow the instructions on page 12 of the solicitation for submitting an application. A hard copy of the application must be submitted and CARB must receive it before 5:00 p.m. PST on November 18, 2019. Please email [andrea.morgan@arb.ca.gov](mailto:andrea.morgan@arb.ca.gov) to let CARB know that a hard copy is on the way. As a clarification—applications are due 5:00 p.m. Pacific Standard Time. A few documents incorrectly identified the due date time as 5:00 p.m. PDT.

## Questions and Written Responses

**Q. In Appendix A: Application, Attachment 1: Applicant Qualifications, it says to include a copy of applicable required licenses or verification documentation. Do we need to include that information for subcontractors too?**

A. License or verification documentation is not required for subcontractors, but applicants may choose to include this documentation if the subcontractor's license is an important part of their qualifications.

**Q. If we receive letters of support or letters of commitment do we need to submit these letters as a separate appendix or in another section of the proposal? Would any letters count towards the page limits?**

A. Letters of support or letters of commitment do not count towards the page limit and should be submitted as another section or appendix in the application.