PG&E Rates Overview

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Clean Transportation Strategy





PG&E business customer rate structure

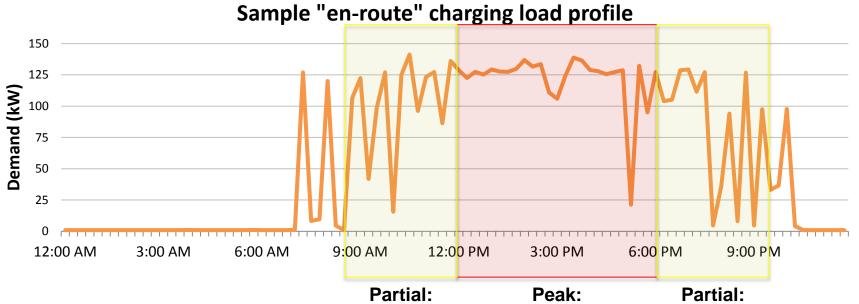
PG&E rates are organized by three main components:

| Rate Component | Description |
|-----------------|---------------------------------------------------------------------|
| Customer Charge | Fixed amount, based on rate and number of days in the month |
| Energy Charge | Volumetric amount, based on the number of kilowatt-hours (kWh) used |
| Demand Charge | Variable, based on the maximum amount of power demand (kW) needed |

- PG&E determines your applicable rate based on your maximum demand in a month.
- Energy & demand charges can also be dependent on time of use throughout the day.



Energy charges and time of use periods



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|---------------|------------|-----------|--|
| 8:30AM - Noon | Noon - 6PM | 6-9:30PM | |

| Energy Charges | Rate/kWh | kWh used | Total |
|----------------|----------|----------|---------|
| Off-Peak | \$0.13 | 3,575 | \$465 |
| Partial-Peak | \$0.16 | 19,152 | \$3,064 |
| Peak | \$0.22 | 21,923 | \$4,823 |
| Monthly Total | | 44,650 | \$8,325 |



Demand Charges

Sample "en-route" charging load profile

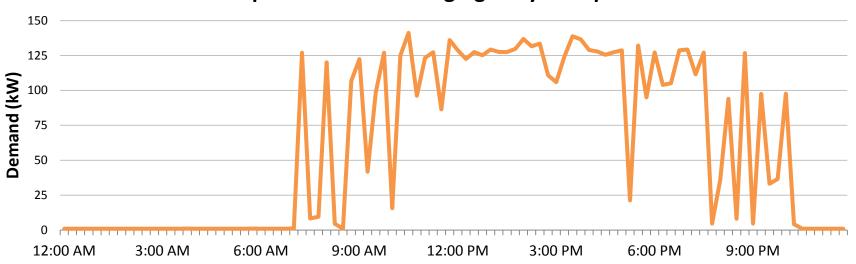


| Energy Charges | Rate/kW | kW used | Total |
|-------------------|---------|---------|---------|
| Maximum Demand | \$18.26 | 141.2 | \$2,574 |
| Monthly Total | | | \$2,574 |



Total estimated monthly bill





| Bill Component | Monthly Estimate |
|-----------------------|------------------|
| Customer Charge | \$138 |
| Energy Charges | \$8,325 |
| Demand Charges | \$2,574 |
| Monthly Total | \$11,037 |



Strategies to reduce electricity costs

| Strategy | Details |
|--------------------------------|------------------------------------------------------------------------------------------------------------------------------|
| Avoid "Peak" time of use hours | For most rates, charging is nearly twice as expensive during on-peak hours (12-6 p.m.) compared to overnight off-peak hours. |
| Reduce maximum demand | Faster charging at higher power is convenient, but each additional kW of demand adds cost. |
| Consider technology solutions | Software to schedule & sequence charging or battery storage to reduce peak demand may help address above strategies. |

Additional considerations:

- PG&E rates will change current regulatory proposal requests to shift peak time-of-use hours later into the evening (4-9 PM)
- PG&E developing new EV commercial rates