

**Questions and Answers for the Clean Vehicle Rebate Project (CVRP) and
Increased Incentives for Public Fleets in Disadvantaged Communities (Public
Fleet Pilot Project) Preliminary Applicant Teleconference
October 11, 2016 at 10:00 a.m.**

On October 11, 2016, the California Air Resources Board (ARB) held the Clean Vehicle Rebate Project (CVRP) and Increased Incentives for Public Fleets in Disadvantaged Communities (Public Fleet Pilot Project) Preliminary Applicant Teleconference to answer questions regarding the Fiscal Year (FY) 2016-17 CVRP Grant Solicitation (Solicitation). Staff encourages applicants to read through this document as ARB has provided more written detail in their responses to stakeholder questions than what was discussed at the teleconference. In the event of any differences, the following written responses take precedence over verbal responses provided at the teleconference.

Please note that staff cannot respond to any questions except during the Preliminary and Final Applicant Teleconferences.

1. Are for-profit entities ineligible for the CVRP Solicitation?

Answer: The Solicitation for an administrator to implement CVRP is not open to for-profit entities. However, federal, state or local government entities or agencies, and California nonprofit organizations are eligible to apply.

2. What is the measure ARB is using to identify a disadvantaged community, in regards to the Solicitation? For example, FRPM, MHI, or CalEnviroScreen?

Answer: Cal/EPA identified disadvantaged communities using the California Communities Environmental Health Screening Tool, or CalEnviroScreen 2.0.

3. Concerning the CVRP Solicitation, is 0.02 NOx going to qualify for near-zero funding under this program? If not, could you please explain why?

Answer: Vehicles with low-NOx engines (0.02 g/bhp-hr NOx emissions) are not eligible for grant funding under CVRP. Vehicles that are eligible for grant funding under CVRP are light-duty zero-emission vehicles (ZEVs), light-duty plug-in hybrid electric vehicles (PHEVs), and zero-emission motorcycles. The decision for vehicle eligibility is determined by the Board as part of the annual Funding Plan. These light-duty ZEVs include all-battery electric vehicles and fuel cell electric vehicles. ZEVs and PHEVs must also be certified by ARB as defined in the California ZEV Regulation.

4. Are crime insurance requirements negotiable? Will ARB reimburse the cost to obtain \$81M crime insurance?

Answer: Crime insurance requirements are negotiable at ARB's sole discretion. At a minimum, the maximum amount of funding that the Grantee will have on hand at any time should be covered. ARB does not expect the grantee to secure coverage immediately after the Grantee is selected, and ARB will work with the selected Grantee on an appropriate timeline. In developing the proposed budget, applicants must include the cost of all insurance premiums as part of the rebate processing fee.

5. How do we address the Public Fleet Pilot Project work in the proposal if not addressed in the Scope of Work?

Answer: As with previous Solicitations, the Sample Grant Agreement provided in the Solicitation package is a sample document. ARB at its sole discretion can revisit and revise this grant provision in the final grant agreement after a Grantee has been selected.

With that said, ARB expects that the Public Fleet Pilot Project would be administered in a similar fashion to CVRP. Since some details of each project differ, ARB has identified the items listed in the Solicitation's Scope of Work for CVRP (section VI) that shall also apply to the Public Fleet Pilot Project. Where the Scope of Work mentions CVRP, applicants will assume the same Scope of Work for the Public Fleet Pilot Project. The Grantee will be responsible for on-the-ground project implementation of distributing rebates for eligible vehicles – including, but not limited to, the following:

Section VI (A), (B) (2), (B) (6), (E) (1), (E) (2), (E) (3), (E) (5), (E) (7), (F), (G), (H), (I), (J), (K) (3), (N), (O), (P), (Q), (R), (S), (T), (U), (V), (Y), (Z), (AA), (DD), (EE), (FF), (GG), (HH), (II) (1), (II) (2), (II) (3), (II) (4), (JJ), (KK), and (LL).

6. When must compliance with the NIST Information Security Requirements described in the Scope of Work item J be in place?

Answer: ARB will not require the Grantee to comply with NIST Information Security Requirements (as described in section VI (J) of the Solicitation) immediately after the Grantee is selected. ARB will work with the selected Grantee on an appropriate timeline.

7. Would Scope of Work item X be satisfied by ARB access to the latest required available information for paid applications?

Answer: As listed in section VI (X) of the Solicitation, the Grantee will be required to provide real-time rebate statistics, including rebates issued, dollars awarded by funding source, location of rebates, and other statistics as defined by ARB. If access to the previously listed statistics for rebate applications is provided, in a user friendly format, the requirements for section VI (X) of the Solicitation would be satisfied. ARB understands that as data is collected, the data will need to be cleaned to ensure accuracy. ARB considers data provided in real-time as the availability of data after clean-up.

8. Are investor-owned utilities eligible for the CVRP Solicitation?

Answer: The Solicitation for an administrator to implement CVRP is not open to investor-owned utilities. However, federal, state or local government entities or agencies, and California nonprofit organizations are eligible to apply. ARB considers investor-owned utilities to be private and for-profit entities.