

**Table VIII-2
Estimated Total Impacts to Businesses from Both
Annualized Non-Recurring and Annual Recurring Costs**

Table VIII-2. Estimated Total Impacts to Businesses from Both Annualized Non-Recurring and Annual Recurring Costs

Category	Estimated # Products Non- Compliant	Number of Companies with Noncompliant Products in Each Product Category	Estimated Annual Costs, Dollars Per Year (Includes Recurring and Nonrecurring)			For All Businesses in the Product Category		
			Low Cost	High Cost	Mid Cost	Low Cost	High Cost	Mid Cost
Adhesives								
Contact Adhesive	9	8	\$1,669	\$1,757	\$1,713	\$13,353	\$15,615	\$14,484
General Purpose	13	4	\$487	\$2,498	\$1,492	\$1,949	\$9,990	\$5,970
Special Purpose (labeling only)****	22	12				\$15,302	\$25,605	\$20,454
Total								
Household Care								
Adhesive Remover	18	9	\$3,942	\$16,483	\$10,212	\$35,474	\$290,875	\$163,174
Gasket or Thread Locking Adh. Rem.	22	11	\$4,085	\$26,622	\$15,353	\$44,934	\$595,081	\$320,007
Floor & Wall Covering Adh. Remover	46	22	\$4,192	\$21,134	\$12,653	\$92,233	\$969,679	\$530,956
General Purpose Adhesive Remover	19	9	\$4,204	\$31,890	\$18,047	\$37,839	\$600,278	\$319,058
Specialty Adhesive Remover	37	4	\$18,695	\$69,681	\$44,188	\$74,779	\$2,592,122	\$1,333,451
Air Freshener**								
Antistatic Product								
Aerosol	6	7	\$1,689	\$4,914	\$3,302	\$1,825	\$28,907	\$20,366
Non-aerosol*	0	n/a						
Electrical Cleaner	73	18	\$8,190	\$10,449	\$9,319	\$147,414	\$766,274	\$456,844
Electronic Cleaner	66	18	\$7,321	\$27,953	\$17,637	\$131,780	\$1,832,490	\$982,135
Fabric Refresher								
Aerosol	20	7	\$5,743	\$16,708	\$11,226	\$40,204	\$334,162	\$187,183
Pump Spray Liquid, solid	20	7	\$5,743	\$8,354	\$7,049	\$40,204	\$167,081	\$103,643
Footwear or Leather Care Product								
Aerosol	7	4	\$3,542	\$9,329	\$6,435	\$14,168	\$62,193	\$38,180
Solid	7	5	\$3,048	\$7,434	\$5,241	\$15,241	\$49,560	\$32,401
All Other Forms	54	18	\$6,080	\$16,030	\$11,055	\$109,444	\$872,727	\$491,085
Gaflin Remover								
Aerosol	41	18	\$4,783	\$18,160	\$11,472	\$86,094	\$747,783	\$416,938
Non-aerosol	31	19	\$3,236	\$10,297	\$6,767	\$61,488	\$314,970	\$188,229
Toilet/Urinal Care								
Aerosol*	0	0	n/a	n/a	n/a	\$0	\$0	\$0
Non-aerosol	59	34	\$3,482	\$40,082		\$118,378	\$2,360,375	\$1,239,377
Wood Cleaner	4	4	\$2,234	\$6,092	\$4,163	\$8,934	\$27,073	\$18,004
Aerosol	9	11	\$1,624	\$4,283	\$2,953	\$17,868	\$38,067	\$27,968
Non-aerosol								
Total	538	225				\$1,088,301	\$12,649,696	\$6,868,999
Personal Care								
Hair Styling Product								
Aerosol/Pump Spray	41	21	\$3,225	\$7,883	\$5,554	\$67,723	\$324,599	\$196,161
All Other Forms	94	23	\$6,730	\$16,452	\$11,591	\$154,796	\$1,548,398	\$851,597
Shaving Gel/Tier 1	14	3	\$7,740	\$31,819	\$19,779	\$23,219	\$449,211	\$226,215
Shaving Gel/Tier 2	31	9	\$37,729	\$119,538	\$78,634	\$339,564	\$3,656,462	\$1,998,013
Total SG Tier 1	149	47				\$245,738	\$2,322,209	\$1,283,974
Total SG Tier 2	166	53				\$685,302	\$5,978,671	\$3,281,987
Grand Total: SG Tier 1	710	284				\$1,349,342	\$14,997,511	\$8,173,426
Grand Total: SG Tier 2	727	290				\$1,934,644	\$20,976,182	\$10,171,439

* 100% of the market reported in survey complies with the proposed standard.
** The data used for Air Fresheners was the latest available data, which was from the 1997 Consumer Products Survey.