

MEETING  
STATE OF CALIFORNIA  
AIR RESOURCES BOARD

JOE SERNA, JR. BUILDING  
CALIFORNIA ENVIRONMENTAL PROTECTION AGENCY  
BYRON SHER AUDITORIUM, SECOND FLOOR  
1001 I STREET  
SACRAMENTO, CALIFORNIA

THURSDAY, MAY 28, 2009

9:10 A.M.

JAMES F. PETERS, CSR, RPR  
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PETERS SHORTHAND REPORTING CORPORATION (916) 362-2345

APPEARANCES

BOARD MEMBERS

Ms. Mary Nichols, Chairperson

Dr. John R. Balmes

Ms. Sandra Berg

Ms. Dorene D'Adamo

Ms. Lydia Kennard

Mrs. Barbara Riordan

Mr. Ron Roberts

Dr. Daniel Sperling

Dr. John Telles

Mr. Ken Yeager

STAFF

Mr. James Goldstene, Executive Officer

Mr. Tom Cackette, Chief Deputy Executive Officer

Ms. Ellen Peter, Chief Counsel

Mr. Michael Scheible, Deputy Executive Officer

Ms. Lynn Terry, Deputy Executive Officer

Dr. Alvaro Alvarado, Health and Ecosystems Assessment  
Section

Dr. Albert Ayala, Chief, Climate Change Mitigation and  
Emissions Branch

Ms. Analisa Bevan, Chief, Sustainable Transportation  
Technology Branch

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APPEARANCES CONTINUED

STAFF

Mr. Matthew Botill, Planning and Technical Support  
Division

Dr. John Collins, Research Division

Mr. Bob Cross, Chief, Mobile Source Control Division

Ms. Lesley Crowell, Zero Emission Vehicle Infrastructure  
Section

Mr. Jorn Herner, Greenhouse Gas Technology and Field  
Testing Section

Ms. Diane Johnston, Senior Staff Counsel

Ms. Cynthia Marvin, Assistant Division Chief, Planning and  
Technical Support Division

Mr. Mike McCarthy, Advanced Engineering Section

Ms Dana Papke-Waters, Climate Action and Research Planning  
Section

ALSO PRESENT

Mr. Panama Bartholomy, California Energy Commission

Mr. Jonathon Burke, Westport Innovations Inc.

Mr. Todd Campbell, Clean Energy

Mr. Tim Carmichael, Coalition for Clean Air & American  
Lung Association

Mr. Les Goldman, A123 Systems

Mr. Rob Gremban, The California Cars Initiative

Mr. Paul Guzyk, 3 Prong Power Inc.

Mr. John Holmes, Port of Los Angeles

Ms. Bonnie Holmes-Gen, American Lung Association of  
California

APPEARANCES CONTINUED

ALSO PRESENT

Yvonne Hunter, Institute for Local Government

Mr. Thomas Jelenic, Port of Long Beach

Mr. Ben Jones, Plug-In Supply Inc.

Mr. Chung Liu, South Coast Air Quality Management District

Mr. Pete Price, California Natural Gas Vehicle Coalition

Mr. Charles Protheroe, Plug-In Hybrid Industry Association

Mr. Rob Protheroe, Plug-In Supply Inc.

Mr. Michael Read, Navistar Inc.

Mr. Michael Schmitz, ICLEI

Mr. Matthew Schrap, California Trucking Association

Mr. John Shears, Center for Energy Efficiency and  
Renewable Technologies

Mr. Daniel Sherwood, 3 Prong Power Inc.

Mr. Mike Shuemaker, Central Valley Trailer Repair, Inc.

Ms. Lisa Stegink, Engine Manufacturers Association

Mr. Michael Stepper, Cummins Inc.

Mr. Eric Swenson, Navistar Inc. Trucking Engineering

Mr. John Trajnowski, Ford Motor Company

Ms. Lisa Trankley, Attorney General's Office

Mr. John White, A123 Systems

Mr. Michelle White, Port of San Diego

Mr. Ryan Wiggins, Communities for Clean Ports

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PETERS SHORTHAND REPORTING CORPORATION (916) 362-2345

1 PROCEEDINGS

2 CHAIRPERSON NICHOLS: Good morning, everybody.

3 Welcome to the May 28th meeting of the Air Resources

4 Board. The Board meeting will please come to order.

5 Before we do the roll call, we customarily begin with the

6 Pledge of Allegiance. So I'll ask you all to please rise

7 and face the flag.

8 (Thereupon the Pledge of Allegiance was

9 Recited in unison.)

10 CHAIRPERSON NICHOLS: Thank you. The clerk will

11 please call the roll.

12 BOARD CLERK VEJAR: Dr. Balmes?

13 BOARD MEMBER BALMES: Here.

14 BOARD CLERK VEJAR: Ms. Berg?

15 BOARD MEMBER BERG: Here.

16 BOARD CLERK VEJAR: Ms. D'Adamo?

17 BOARD MEMBER D'ADAMO: Here.

18 BOARD CLERK VEJAR: Ms. Kennard?

19 BOARD MEMBER KENNARD: Here.

20 BOARD CLERK VEJAR: Mayor Loveridge?

21 Mrs. Riordan?

22 BOARD MEMBER RIORDAN: Here.

23 BOARD CLERK VEJAR: Supervisor Roberts?

24 BOARD MEMBER ROBERTS: Here.

25 BOARD CLERK VEJAR: Professor Sperling?



1 BOARD MEMBER SPERLING: Here.

2 BOARD CLERK VEJAR: Dr. Telles?

3 BOARD MEMBER TELLES: Present.

4 BOARD CLERK VEJAR: Supervisor Yeager?

5 BOARD MEMBER YEAGER: Here.

6 BOARD CLERK VEJAR: Chairman Nichols?

7 CHAIRPERSON NICHOLS: Here.

8 BOARD CLERK VEJAR: Madam Chairman, we have a

9 quorum.

10 CHAIRPERSON NICHOLS: Thank you very much. I  
11 have a couple of announcements that I need to make before  
12 we get started. First of all, just as a reminder, anyone  
13 who wants to testify should sign up with the Clerk of the  
14 Board. You're not legally required, but we appreciate it  
15 if you include your name on the speaker card.

16 We do impose a 3-minute time limit on speakers.  
17 We appreciate it if you would state your first and last  
18 name when you come up to the podium. And also that you  
19 not read your testimony. If you've given us written  
20 testimony, we appreciate it if you'd just summarize that  
21 in your own words, because the written testimony will be  
22 entered into the record.

23 I also need to point out the emergency exits at  
24 the rear of the auditorium. In the event of a fire alarm,  
25 which we actually had yesterday -- the day before

1 yesterday, we're required to evacuate this room  
2 immediately and go down the stairs and out of the building  
3 into the park across the street. Then when the all-clear  
4 signal is given, we are told to return to the room and  
5 we'll resume the hearing. I think we're not in danger  
6 today, at least I hope not.

7           Okay. So I believe the first item on our agenda  
8 is our health update.

9           Mr. Goldstene.

10           EXECUTIVE OFFICER GOLDSTENE: Good morning,  
11 Chairman Nichols and Board members. In past health  
12 updates, staff has presented results from studies that  
13 show a relationship between PM2.5 exposure and premature  
14 death. Today, we will report on a recently published  
15 study that found increased life expectancy with lower  
16 PM2.5 levels. This important new finding demonstrates  
17 that our efforts to reduce PM2.5 pollution will improve  
18 the health of Californians.

19           Dr. Alvaro Alvarado from our Health & Exposure  
20 Assessment Branch will make the staff presentation.

21           Dr. Alvarado.

22           (Thereupon an overhead presentation was

23           Presented as follows.)

24           DR. ALVARADO: Thank you, Mr. Goldstene. Good  
25 morning, Chairman Nichols and members of the Board. In

1 this health update, I'm going to discuss a study that  
2 investigated the association between PM2.5 and life  
3 expectancy in 51 U.S. metropolitan areas, including Los  
4 Angeles, San Diego, San Jose and San Francisco. We have  
5 presented health updates in the past that show an  
6 association between PM2.5 and premature death. This study  
7 asks the question, "Have improvements in air quality over  
8 the last 20 years resulted in longer life spans?"

9 --o0o--

10 DR. ALVARADO: Many studies have shown an  
11 increase in premature death associated with particulate  
12 matter. These studies include, long-term cohort studies,  
13 like the Harvard Six Cities study, the American Cancer  
14 Society studies, intervention studies, like the Utah  
15 Valley Steel Mill strike, and short-term studies like the  
16 CALFine study in California.

17 The effect that particles have on premature death  
18 is especially important in California, because we estimate  
19 that 18,000 premature deaths in California each year can  
20 be associated with exposure to PM2.5.

21 The study presented to you today by Dr. Pope and  
22 colleagues, evaluates how the changes in PM2.5 from  
23 approximately 1980 to 2000 have impacted life expectancy.  
24 This type of study has the advantage of accounting for  
25 both short-term and long-term changes in PM2.5. And it

1 also helps answer the question of whether the observed  
2 deaths would have happened in a few days or much later.

3 --o0o--

4 DR. ALVARADO: In the study presented today,  
5 researchers matched two sets of data from 51 cities across  
6 the nation, including Los Angeles, San Diego, San  
7 Francisco, and San Jose. The changes in air pollution  
8 between 1980 and 2000 were matched to death statistics to  
9 track longevity during the same period. The research team  
10 analyzed air pollution data gathered by the U.S.  
11 Environmental Protection Agency from 1978 to 1982, and  
12 from 1999 to 2000. There was no national monitoring  
13 network between 1983 and 1999.

14 The scientists applied advanced statistical  
15 models to account for other factors that could affect  
16 average life spans, such as socioeconomic status, as  
17 measured by income and high school graduation rate. The  
18 study also controlled for demographic characteristics and  
19 deaths from lung cancer and chronic obstructive pulmonary  
20 disease, a proxy for cigarette smoking.

21 --o0o--

22 DR. ALVARADO: This slide shows how public  
23 exposure to PM2.5 has changed over the years. Nationwide,  
24 PM2.5 decreased 6.5 micrograms per meter cubed during the  
25 study period. In California, the PM2.5 decreased 13

1 micrograms per meter cubed from 1987 to 2006.

2           In California, there has been about a four  
3 percent improvement in air quality per year over the last  
4 20 years, due primarily to the Board's motor vehicle and  
5 diesel engine control programs, as well as the continued  
6 implementation of stringent local district rules on  
7 combustion sources.

8   --o0o--

9           DR. ALVARADO: This figure shows the study  
10 findings in graphical form. It plots the changes in life  
11 expectancy against reductions in PM2.5 from 1980 to 2000  
12 for the 51 metropolitan areas included in the study. The  
13 trend line shows that life expectancy improves as cities  
14 reduce PM2.5. As you can see, there's a certain amount of  
15 scatter in the data. This is to be expected because many  
16 factors influence life expectancy other than air quality.

17   --o0o--

18           DR. ALVARADO: A summary of the study findings  
19 are shown in the slide. From 1980 to 2000, the general  
20 life expectancy in the United States increased by 2.7  
21 years. This is mostly due to improved health care,  
22 lifestyle, and diet. The results of the study presented  
23 today found a decrease in PM2.5 of 10 micrograms per meter  
24 cubed was associated with an increase in life expectancy  
25 of 0.61 years or 7 months.

1 This result remains significant even after the  
2 authors made statistical adjustments for changes in  
3 socioeconomic conditions, demographics, and smoking  
4 patterns. During the last 2 decades life expectancy has  
5 increased 2.7 years. The researchers calculate that about  
6 15 percent of that improved life expectancy was associated  
7 with reduced PM2.5.

8 --o0o--

9 DR. ALVARADO: This slide, kindly provided by Dr.  
10 Telles, gives some context as to how improvements in life  
11 expectancy associated with air quality compare to medical  
12 advances.

13 Nationally, the average increase in life  
14 expectancy attributable to improved PM2.5 was nearly five  
15 months. As you can see, air quality improvements over the  
16 last two decades compare favorably to the preventive  
17 interventions shown on this slide.

18 --o0o--

19 DR. ALVARADO: The results of this study are good  
20 news. Steps to curb PM2.5 over the last 20 years are  
21 paying off. While many factors influence life expectancy  
22 in the past two decades, including medical advances,  
23 income growth and lifestyle changes, this study suggests  
24 that PM2.5 exposure has a measurable effect on longevity  
25 and validates our concerns about PM2.5 and its effects on

1 the health of Californians.

2           The researchers also observed gains in life  
3 expectancy, even in cities that initially had relatively  
4 clean air but made further improvements in air quality.  
5 This suggests that ongoing efforts to reduce air pollution  
6 will continue to improve public health.

7           This concludes my presentation and we would be  
8 happy to answer any questions you may have.

9           CHAIRPERSON NICHOLS: Thank you very much.

10           Board members, do you have any questions?

11           Starting down at the end here, Dr. Balmes.

12           BOARD MEMBER BALMES: Well, I don't really have a  
13 question, just a comment. So first of all, I'm very  
14 familiar with this study. I actually was one of the  
15 reviewers of the study for the New England Journal of  
16 Medicine.

17           I think we briefly talked about it at a different  
18 board meeting. I also use the study in a course that I  
19 taught in at UC Berkeley, where I was teaching  
20 undergraduates about community health, and tried to use  
21 this study to show that there was an impact on community  
22 health of improved air quality.

23           So I think this is an important study. It's  
24 not -- there are not many studies of air pollution to make  
25 the New England Journal of Medicine. They have to be

1 really cutting edge or provide some important new  
2 information. And here it's really accountability for the  
3 air quality regulations that this agency is responsible  
4 for.

5           And so I applaud staff for bringing this to the  
6 attention of the rest of the Board. And I also thank Dr.  
7 Telles for adding the slide that put the air quality --  
8 the improvements in life expectancy related to air quality  
9 in context with other efforts.

10           Most of the improvement in life span has been in  
11 cardiovascular disease, of which Dr. Telles is an expert.

12           CHAIRPERSON NICHOLS: Great. You want to claim  
13 credit for that with, Dr. Telles?

14           BOARD MEMBER TELLES: No. With my slide, I just  
15 wanted to point out that improving air quality is better  
16 than getting a colonoscopy.

17           (Laughter.)

18           BOARD MEMBER BALMES: I didn't need the slide to  
19 tell me that.

20           (Laughter.)

21           BOARD MEMBER TELLES: But what I pointed out  
22 there was just that six months doesn't sound like a big  
23 gain. Actually, from a public health point of view, it's  
24 actually a very big gain. And especially to see that 15  
25 percent of the gain is related to air pollution control.



1 If you put that into perspective of things that I do, even  
2 bypass surgery and angioplasty hasn't had that big a gain.  
3 It's one of the reasons why I got involved in this thing,  
4 it's because I knew the impact of doing these things.

5           One thing you didn't point out is, in California  
6 there's a big -- just like the rest of the country,  
7 there's a -- it's scatter diagram in California too. And  
8 I'd like to -- is Mr. Yeager here today?

9           CHAIRPERSON NICHOLS: Yes, here he is.

10           BOARD MEMBER TELLES: San Jose is the big winner  
11 in California. Life expectancy in San Jose is something  
12 like 80.2 years versus San Francisco, which is the loser  
13 in the study. Life expectancy is down around 77.8 or 78  
14 years. And it didn't -- it was just kind of interesting  
15 statistics if you read the whole study.

16           CHAIRPERSON NICHOLS: Interesting.

17           I'd like to note that Supervisor Roberts is  
18 coughing, because he swallowed coffee the wrong way and  
19 not because of any cardiovascular issues or objections to  
20 the study.

21           (Laughter.)

22           CHAIRPERSON NICHOLS: I hope you're okay.

23           BOARD MEMBER ROBERTS: I think the coffee may be  
24 toxic, but everything else is fine.

25           (Laughter.)

1           CHAIRPERSON NICHOLS: Thank you.

2           Well, in all seriousness, this is really  
3 impressive work. People have been asking for years. So  
4 if air quality is better, how come public health hasn't  
5 really improved? And as others have indicated better than  
6 I can, it's very difficult to do a study that actually  
7 proves that. But this is the first, I think, really solid  
8 piece of work that we have that ties all of our efforts to  
9 actual health outcomes in a positive way.

10           BOARD MEMBER BALMES: There was one other study  
11 that I'm aware of, the Six Cities study started many years  
12 ago to look at the health effects of air pollution. And  
13 they had longitudinal data sufficient to show that there  
14 was also improved life expectancy, but that was just for  
15 six cities. This is, I don't know, it's 95 different  
16 metropolitan service areas or whatever.

17           CHAIRPERSON NICHOLS: All right. If there's no  
18 further comment, this is a great health update. Thank you  
19 very much.

20           And our next item is also an informational item  
21 on the agenda. This one is an update on some in-house  
22 research, really technical evaluation of diesel retrofits.  
23 And I think this is also something that is worthy of the  
24 Board's attention.

25           The diesel program obviously has been one of the

1 Board's highest priorities for several years now. So  
2 we've directed staff to stay abreast of research that  
3 underlies the diesel rules.

4 This presentation today is intended to highlight  
5 some important information on diesel particles and the  
6 latest retrofit technologies. And it also touches on the  
7 work that the staff plans to do to continue this study.

8 Mr. Goldstene.

9 EXECUTIVE OFFICER GOLDSTENE: Thank you, Chairman  
10 Nichols.

11 The diesel risk reduction plan requires a  
12 comprehensive effort to clean up diesel fuels, meet  
13 stringent new engine standards, and apply retrofits to  
14 in-use fleets. Most engine manufacturers are developing  
15 new diesel traps to meet these new requirements. The  
16 traps greatly reduce emissions, but also may change some  
17 characteristics of the emissions.

18 The data presented in today's update are the  
19 latest results of ongoing in-house research activities led  
20 by our Research Division. The studies examine changes in  
21 the physical, chemical and toxilological makeup of exhaust  
22 from diesel engines equipped with various types of diesel  
23 traps.

24 Dr. John Collins of the Research Division will  
25 make the staff presentation.

1 Dr. Collins.

2 (Thereupon an overhead presentation was  
3 Presented as follows.)

4 DR. COLLINS: Thank you, Mr. Goldstene. Good  
5 morning, Chairman Nichols and members of the Board.

6 It's customary for staff to brief you on major  
7 research activities, so we're here to offer an update on a  
8 large multi-agency study of diesel retrofits that ARB  
9 staff has been conducting. The study is ongoing, but we  
10 are at a juncture where key findings are being published  
11 in the peer-reviewed literature and we'd like to share  
12 some of them with you.

13 --o0o--

14 DR. COLLINS: We in the Research Division  
15 benefited from the dedication and talent of many of our  
16 ARB colleagues in other divisions, especially our  
17 Monitoring and Laboratory Division, who helped us with  
18 most of the chemical analyses, and our Mobile Source  
19 Control Division who operate the vehicle emission  
20 laboratories.

21 We also collaborated with several academic  
22 partners and we are very appreciative of the in-kind  
23 contributors who provide the fuel to vehicles and  
24 retrofits.

25 And finally, we'd like to thank our co-sponsors,

1 the South Coast Air Quality Management District and the  
2 California Energy Commission.

3 --o0o--

4 DR. COLLINS: The diesel control program is  
5 designed to protect public health by reducing emissions of  
6 PM2.5 and NOx. The reductions are achieved as new engines  
7 conform to more stringent standards and as older in-use  
8 engines are retrofitted with after-treatment devices.

9 The diesel particulate filter, also called a DPF  
10 or trap, has transformed the way we mitigate the impact of  
11 diesel PM engines in use today, both here in our state and  
12 in fleets around the world.

13 Similarly, the SCR catalyst, where SCR stands for  
14 Selective Catalytic Reduction, will dramatically reduce  
15 NOx emissions. Soon, the SCR catalyst will be a major and  
16 very important component of new diesel engines.

17 These devices are truly game-changing technology.  
18 They have allowed the ARB's diesel control programs to  
19 achieve significant emission reductions. And these  
20 reductions will be even greater over time.

21 As the emissions of diesel PM mass decrease, a  
22 research focus of high interest worldwide is the  
23 formation, transformation, and potential health impacts of  
24 particles in the exhaust.

25 --o0o--

1 DR. COLLINS: The Board's research program on  
2 vehicle and engine emissions has grown over the years,  
3 reflecting the fact that the diesel emissions programs and  
4 the low-emitting vehicles program are Board priorities.  
5 An important activity for research staff has been to stay  
6 abreast of the most current diesel control technologies  
7 and other emerging technologies for achieving near-zero  
8 emissions, enabling the Board to be proactive on these  
9 issues.

10 This presentation is made in response to the  
11 Board's need for a technical assessment of the most recent  
12 advancements in diesel control technology. The technology  
13 is growing in sophistication and complexity. It is  
14 causing changes in the emissions that require  
15 investigation.

16 The study not only informs policies in  
17 California, but also the Board's position on related  
18 initiatives by the federal government, industry and others

19 --o0o-

20 DR. COLLINS: Vehicle emissions impact health  
21 through a chain of events. Vehicles, traffic patterns and  
22 driving modes all affect vehicle emissions. Meteorology  
23 and spatial distribution affect the dilution and chemical  
24 transformations of the pollutants emitted. These same  
25 factors affect the exposure of people to the pollutants.

1 Finally, human activity and exposure to pollutants results  
2 in health risk.

3           This study focuses on emissions, the first step  
4 in the chain. So when we discuss reduction in health  
5 risks and reduction of indicators potentially associated  
6 with toxicity, we are speaking of emissions in relative  
7 terms.

8   --o0o--

9           DR. COLLINS: The work presented here is a  
10 continuation of a series of studies by Board staff,  
11 including a prior study on the emission attributes of  
12 compressed natural gas buses relative to clean diesel  
13 buses. Those studies have informed several Board policies  
14 by showing, for instance, that the clean technologies  
15 could benefit from additional control and improvement.

16           The current study evaluates current diesel  
17 technology that will meet our most stringent PM and NOx  
18 standards coming into force next year. We build on the  
19 previous work, characterizing the chemical, physical and  
20 toxicological properties of the emissions.

21           The research program is ongoing and will soon  
22 examine the latest technology CNG buses, light-duty  
23 vehicles and alternative fuels. We will continue to  
24 investigate emissions and formations of ultrafine  
25 particles.

1                                   --o0o--

2                   DR. COLLINS:  The emission testing for the  
3 current study was conducted by staff at ARB's emission  
4 laboratory in Los Angeles.  The engine systems are  
5 evaluated by placing a vehicle on a dynamometer,  
6 essentially a large treadmill for the truck, and  
7 exercising it over various driving cycles, while capturing  
8 and characterizing the truck emissions.

9                   We are fortunate that the ARB laboratory has  
10 undergone significant upgrades and is now a first-class  
11 research facility.  It's capable of performing  
12 high-caliber work, possible in only a handful of  
13 facilities around the world.

14                                   --o0o--

15                   DR. COLLINS:  For this study, we borrowed  
16 vehicles and equipped them with various types of  
17 retrofits.  Here we show one that controls PM in order to  
18 meet the 2007 standards, and the second one for control of  
19 PM and NOx in order to meet the 2010 standards.

20                   The diesel particulate filter traps diesel soot,  
21 then eliminates the soot in a process called regeneration.

22                   To comply with our most stringent emission  
23 standards, taking effect in 2010, all but one engine  
24 manufacturer have chosen an after-treatment approach.  
25 There will be wide use of the diesel trap to control PM,



1 and selective catalytic reduction, or SCR, to control NOx.  
2 A conventional oxidation catalyst will control hydrocarbon  
3 and carbon monoxide emissions.

4           The SCR requires the addition of ammonia to  
5 reduce NOx. This ammonia will be supplied in the form of  
6 urea. SCR, which has a long history of application for  
7 stationary source control, will now gain significant  
8 penetration for use in light-duty and heavy-duty diesel  
9 vehicle applications in California. The result is  
10 expected to be a 90 percent plus reduction in PM emissions  
11 and an equal reduction in NOx without compromising vehicle  
12 performance or durability.

13           It's important to note that we tested retrofit  
14 systems. The retrofits cannot be optimized to the same  
15 extent that new engine, original equipment systems will  
16 be. But the control technologies are sufficiently similar  
17 to the type expected in new systems, that they provide us  
18 with a window into the characteristics of future emissions  
19 from clean diesels.

20                                 --o0o--

21           DR. COLLINS: The primary result of our tests is  
22 that diesel after-treatment systems meet their design  
23 goals. We confirmed that a well-functioning diesel trap  
24 can result in PM mass emission reductions of more than 95  
25 percent. Similarly, when a trap is integrated with an SCR

1 retrofit, NOx reductions of more than 70 percent from  
2 engine out are achieved. When applied as original  
3 equipment, we expect the technology to yield even greater  
4 emission reductions and improve durability.

5 --o0o--

6 DR. COLLINS: Based on the reduction of diesel PM  
7 mass, the relative cancer risk is correspondingly reduced  
8 by more than 90 percent. Similarly, we found reductions  
9 in response to an assay indicative of oxidative stress  
10 potential. The oxidative stress potential of PM is  
11 thought to be an indicator of toxicity, and a promising  
12 metric to examine airborne particulate matter. The U.S.  
13 EPA funded the Southern California Particle Centers, whose  
14 investigators have conducted and written extensively about  
15 oxidative stress initiated by the formation of reactive  
16 oxygen species, or ROS, and the presence of pollutants in  
17 ambient air near roadways inducing ROS response.

18 Here, we have used the same ROS technique to  
19 examine the emissions from our test vehicles.  
20 Specifically, we show the results of a chemical assay  
21 sensitive to the effects of organic compounds, providing  
22 one measure of the ability of our PM emission samples to  
23 generate reactive oxygen species.

24 The PM samples from the diesel vehicle without a  
25 trap generated the highest response on a per mile basis.

1 As you can see, the application of the diesel trap or the  
2 trap plus SCR greatly reduced the response in the chemical  
3 assay.

4           These results are encouraging. It is important  
5 to note that in our study, we are conducting other assay  
6 tests for indicators of toxicity. So we expect to expand  
7 on these results in the near future.

8                                   --o0o--

9           DR. COLLINS: We are examining other results for  
10 internal consistency. For example, we looked at  
11 poly-aromatic hydrocarbons, or PAH. These compounds are  
12 known to cause adverse health effects, as some are potent  
13 carcinogens. As you can see, both the PM trap and the  
14 trap plus SCR greatly reduce the emissions of these  
15 compounds per mile.

16                                   --o0o--

17           DR. COLLINS: In addition to reducing the PM mass  
18 emissions, the trap and SCR dramatically change the  
19 chemical makeup of the diesel PM emissions.

20           The engine-out diesel PM emissions consist mostly  
21 of elemental carbon, i.e. soot, and organic carbon. In  
22 contrast, the very low emissions coming from a trap or  
23 trap plus SCR-equipped diesel engine, are dominated by  
24 sulfate and other ions. Normally, most of the sulfur in  
25 the fuel and oil is emitted as sulfur dioxide or gas. But

1 under some operating conditions, a large fraction of the  
2 sulfur in a trap-equipped system can become sulfate ion  
3 particles. Diesel soot is almost entirely captured by the  
4 trap, hence elemental carbon represents only a small  
5 fraction of the retrofit PM emissions.

6           We have hypothesized that these sulfate aerosols  
7 are less harmful than soot and organic compounds, hence  
8 generating a reduction in some indicators of toxicity.  
9 This is a key point in the continuation of our study  
10 research.

11   --o0o--

12           DR. COLLINS: The reason for the dramatic change  
13 in the composition can be found in the details of the  
14 after-treatment systems.

15           A non-catalyzed diesel particulate filter, acting  
16 alone, removes soot, but it would not significantly change  
17 the chemical composition of the particle emissions.

18 However, most DPF systems operate together with other  
19 components designed to manage soot build up or to manage  
20 NOx emissions. These components include catalytic  
21 surfaces that create strongly oxidizing environments by  
22 design. The oxidizing environments reduce soot and  
23 organic compounds, essentially burning them off in a  
24 controlled manner.

25           A byproduct of the oxidizing surfaces is that

1 under some vehicle operating conditions, the sulfur in the  
2 fuel and lube oil, normally emitted as sulfur dioxide gas,  
3 can become completely oxidized to sulfur trioxide. This  
4 compound combines with water in the exhaust, and is a  
5 precursor to ultrafine particle formation, a process well  
6 established in the literature.

7 --o0o--

8 DR. COLLINS: As the trap system removes soot and  
9 eliminates more than 95 percent of the PM mass emissions,  
10 it also reduces the number of particles emitted by more  
11 than a thousand times.

12 If the vehicle operating conditions do not meet  
13 the thresholds needed for producing sulfate, then the  
14 particle number of emissions after the trap can be lower  
15 than ambient backgrounds.

16 But under vehicle operating conditions where  
17 sulfate is produced, then the trap-equipped vehicle can  
18 produce numbers of sulfate particles that are comparable  
19 to or exceeding the numbers of soot particles found in the  
20 pre-trap engine exhaust. However, because these particles  
21 come from sulfur precursors, their position appears less  
22 threatening than soot or particles formed from organic  
23 components.

24 --o0o--

25 DR. COLLINS: Finally, we also examined the

1 emissions of some greenhouse gases. The retrofits impact  
2 fuel efficiency or CO2 emissions only slightly. A  
3 significant climate benefit does come from the reduction  
4 of black carbon, a major fraction of diesel PM emissions.  
5 But when SCR is applied for NOx control, we observe  
6 increased emissions of nitrous oxide, offsetting the  
7 reductions of black carbon for an overall neutral climate  
8 impact.

9           Again, the devices we tested are retrofits. We  
10 expect that optimization of aftertreatments in the 2010  
11 compliant new engines will achieve improvements in fuel  
12 economy and will minimize N2O formation, thus providing a  
13 very significant climate impact benefit.

14                               --oOo--

15           DR. COLLINS: To summarize, a key finding is that  
16 diesel aftertreatment systems do reduce PM and NOx  
17 emissions, as required by the diesel control program, and  
18 therefore do provide the corresponding health benefits.

19           In addition to these results reductions,  
20 preliminary indications are that the PM emissions, after  
21 the retrofit, are more benign than if the trap is not  
22 used. Soot and PAHs are reduced, and an indicator of  
23 oxidative stress sensitive to organic compounds is also  
24 reduced.

25           The retrofits cause little net impact on climate

1 changing pollutants, but it is anticipated that  
2 aftertreatments incorporated in new engine systems will  
3 produce a significant climate change benefit by improving  
4 fuel efficiency and by reducing black carbon and N2O  
5 emissions.

6 Our observations about toxicity and particle  
7 emissions are generating quite a bit of interest from the  
8 international research community, so we will continue to  
9 examine these emissions in other settings and by means of  
10 other measurement methods. We are examining particle  
11 formation, particle measurement approaches and ways to  
12 assess their impact. We continue to pursue additional  
13 indicators of toxicity, including chemical and cellular  
14 assays, as well as assays for mutagenicity.

15 We need this information to inform the Board's  
16 future policy. Most notably, we are beginning the LEV III  
17 standard setting process, where we will combine criteria  
18 and greenhouse gas emission controls and where the  
19 relevance of setting a limit on the number of particles  
20 emitted from some cars, as Europe has done, could take  
21 center stage.

22 --o0o--

23 DR. COLLINS: Forgive us if much of the  
24 information we have presented to you is rather abstract.  
25 It was recently said about Dr. Steven Chu, the new

1 Secretary of Energy, that he does well one of the hardest  
2 things for a scientist to do, which is to not sound like  
3 one.

4           So I would like to leave with you a visual  
5 demonstration of the effect that the diesel control  
6 program is having on diesel emissions.

7           The picture on the left is a photograph of  
8 emissions from a diesel vehicle without aftertreatment  
9 collected on a Teflon filter used for sampling vehicle  
10 exhaust. The particles you see are agglomerates of toxic  
11 soot. The entire picture is about ten microns wide.

12           The picture on the right is a photograph of  
13 emissions collected on the same filter media at the same  
14 scale from the exhaust of a diesel vehicle with 2010  
15 aftertreatment technology. What you see are simply the  
16 fibers that make up the filter media used to collect the  
17 sample. PM is not evident.

18           I'd like to thank Dr. Su of the Fritz Haber  
19 Institute in Germany, one of our collaborators, for the  
20 images.

21           And I'll leave you to imagine breathing the  
22 sample on the left rather than the one on the right.

23           On behalf of the research team, I thank you for  
24 your attention.

25           CHAIRPERSON NICHOLS: Thank you very much.



1           Before I turn to the other Board members on this,  
2 I just have one question, which didn't emerge clearly for  
3 me from the presentation. And that is a comparison  
4 between new vehicles that use traps versus retrofit traps.  
5 We've heard in some contexts a claim that perhaps there's  
6 a big difference in performance between retrofitted traps  
7 versus traps that are supplied by the original  
8 manufacturer as part of our newer generation diesel  
9 vehicles. Is your research addressing that question or do  
10 you have any information to bring to bear on that  
11 question?

12           CLIMATE CHANGE MITIGATION & EMISSIONS BRANCH

13 CHIEF AYALA: This is Albert Ayala with the Research  
14 Division. We've examined a few original equipment  
15 technologies. And I guess my question for you would be,  
16 in terms of performance, we see the same ability to reduce  
17 the emissions very significantly. So is there something  
18 else?

19           CHAIRPERSON NICHOLS: Well, I don't know if  
20 there's a need to do a side-by-side comparison. But just  
21 out of curiosity, in terms of the public perception, as  
22 you know, there's always a resistance, I think it's fair  
23 to say, on the part of the owners of vehicles to having to  
24 install aftermarket parts, unless it's something that they  
25 choose to put on because they think it, you know, will

1 improve mileage or something like that.

2           But when it comes to regulatory programs,  
3 retrofit programs, as we have seen, can be very difficult  
4 to implement, and people raise objections to the equipment  
5 itself. And needless to say, everyone who owns a truck,  
6 you know, has a certain degree of expertise in that  
7 particular vehicle. But when it comes to the question of  
8 whether you're actually getting the emissions performance  
9 benefits that the program is designed to get, it seems to  
10 me that's a question that might be able to be addressed  
11 through research. Maybe, Mr. Cackette can add something  
12 to this.

13           CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: We have  
14 a verification program for the retrofit devices and for  
15 filters. You know, most of the devices that we see there  
16 are essentially identical to what's being put on the new  
17 vehicles. They're absolute filters where the particles  
18 cannot go through a wall of the filter, but the gases do.  
19 And they operate on principally the same principles. And  
20 so I think the efficiency of them is both, you know,  
21 extremely high in the high 90 percent range.

22           The only difference would be that on the OEM  
23 vehicles, I think there is more effort I think put into  
24 absolutely assuring that they regenerate or burn off the  
25 collected particulate than there is on more of the

1 fit-and-run-type retrofit devices. But we have not seen  
2 any problems generated by that with the retrofit devices  
3 either. So I would put them on the same par in terms of  
4 efficiency.

5 CHAIRPERSON NICHOLS: I think it's -- I have  
6 no -- no one has ever submitted any data to me on this.  
7 It's just one of those areas where if there was a way you  
8 could resolve the question, it would be good to be able to  
9 do that, I think.

10 CLIMATE CHANGE MITIGATION & EMISSIONS BRANCH

11 CHIEF AYALA: The one thing that we didn't show in the  
12 presentation because of time, is we actually have results  
13 from one of these original equipment systems. So our  
14 study reports will compare that system to the retrofits.

15 CHAIRPERSON NICHOLS: Okay, that would be  
16 interesting, I think, to see.

17 Do we have comments, questions?

18 Dr. Sperling.

19 BOARD MEMBER SPERLING: Yeah. I do have  
20 questions, not comments.

21 That was an excellent presentation, but I'd like  
22 a little more science. I know you didn't want to sound  
23 like a scientist. It has to do with the question of the  
24 emission reductions. And the data that was shown, such as  
25 I guess summarized in Slide 9, I didn't catch whether

1 these are average reductions or maximum reductions. And  
2 are these -- okay, that's the first part of the question.

3 DR. COLLINS: Those are average reductions over  
4 the driving cycle. There's two different driving cycles,  
5 an urban -- one that simulates urban driving and one that  
6 simulates high speed freeway cruising.

7 Each of those are averages over their cycles.  
8 And this is actually an average of both of those.

9 BOARD MEMBER SPERLING: So this is a Class A  
10 engine, I presume?

11 DR. COLLINS: Yes.

12 BOARD MEMBER SPERLING: So trucks operate -- you  
13 know, engines are used in very different ways in trucks  
14 and very different applications. And when you're talking  
15 about retrofits, you know, their engines are degraded in  
16 all kinds of ways. I guess the question is how robust are  
17 these numbers, these findings, in terms of the kinds of  
18 reductions that are really likely to result from the  
19 retrofits? Do you have any feel for that?

20 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Well,  
21 on the filters themselves, you know, we've got hundreds of  
22 thousands, probably millions of them on the road now,  
23 including in Europe for many, many more years than we've  
24 had them in the U.S. And there's just no reports back of  
25 any widespread failures on these devices.

1           And the way they work, they don't really  
2 deteriorate per se. If they're going to physically crack,  
3 so that the soot could go through them, that might be a  
4 failure mode. But otherwise, you know, they're an  
5 absolute filter of type, so they control the particulate  
6 matter. And what ends their life would be something like  
7 a mechanical failure or an overheat, when, for some  
8 reason, they don't regenerate properly or they regenerate  
9 with too much soot material in there and you get a very  
10 high temperature, which could melt them or do things like  
11 that.

12           So in general, if there's a problem with them in  
13 the field, it's because they don't regenerate, the back  
14 pressure would build up and the vehicle tends to stop or  
15 lose people and people know about it. But that's not been  
16 our experience at all. They seem to be extremely robust.

17           On the SCR part, the NOx reducing activity,  
18 there's less information on that. That's not really being  
19 widely retrofit. It's more of an OEM thing. And it's  
20 really only started on some '07 engines and will be  
21 widespread on the 2010 engines. There is again more  
22 experience, I think, with it in Europe, but not nearly the  
23 degree that we have with the filters. And it is a device  
24 that, you know, could have a deterioration with it. It  
25 might become less effective over time.

1           BOARD MEMBER SPERLING:  So does this suggest that  
2 the kinds of cost effectiveness calculations that were  
3 done earlier were probably, you know, pretty accurate, I  
4 mean, given these large reductions.  So we're basically  
5 feeling good about the earlier calculations that were done  
6 on cost effectiveness?

7           CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE:  Yes, I  
8 think so, because we just don't see anything that says  
9 that the DPFs will die and so we expect them to last, you  
10 know, most, if not all, of the life of the engine.  And  
11 then on top of that, as you'll hear this afternoon, we  
12 already have a program for on-board diagnostics that does,  
13 you know, in a relatively crude way, measure the  
14 performance of the trap, and can find when there's a big  
15 failure and turn on the warning light.  So there are  
16 mechanisms when things do go wrong to try to catch it and  
17 get it fixed.

18           BOARD MEMBER SPERLING:  Okay, one other small  
19 question, and that's the N20 emissions.  You know, the  
20 assertion was made that as the technologies improved,  
21 going from prototype to commercial production, that these  
22 would be reduced.  Is there anyway to be sure that they  
23 really are going to be reduced or is there any reason to  
24 believe that they would -- I mean, because there's no  
25 regulation in place or no other reason for them to focus

1 on that, other than to make it well-functioning. And I  
2 don't know that a well-functioning SCR results in higher  
3 or lower N2O emissions. Do you have any feel for that?

4 CLIMATE CHANGE MITIGATION & EMISSIONS BRANCH

5 CHIEF AYALA: The reason we made the assertion is because  
6 there is some literature that has looked at some original  
7 equipment that suggests that the emissions are going to be  
8 lower than what we saw with the retrofits. And in talking  
9 to the makers of the devices, that collaborated with us,  
10 they state and confirm to us that their thinking is that  
11 they're going to optimize the systems to essentially  
12 eliminate this issue.

13 BOARD MEMBER SPERLING: Okay, thank you.

14 CHAIRPERSON NICHOLS: Others?

15 BOARD MEMBER TELLES: It was interesting for me  
16 to note that what comes out of the filters is a little bit  
17 different than what goes in. And the particle size that  
18 comes out, is it smaller than if you didn't have the  
19 filters at all? I understand it's like ultrafine  
20 particles.

21 DR. COLLINS: Yes. The soot particles are on the  
22 order of 100 nanometers, 50 to 150. The sulfate particles  
23 are on the order of ten nanometers and as small as five  
24 nanometers.

25 BOARD MEMBER TELLES: And you suggested that

1 there's no -- maybe Dr. Balmes can help me with this is  
2 that there's no -- the sulfur particles may not be as  
3 active biologically as organic particles. But some of my  
4 reading suggests that they are still pretty active,  
5 especially when you get down to ultrafine particles.  
6 They're like the worst of the worst. And maybe this has  
7 already been done, but it seems like it would be helpful  
8 somewhere along the line to do a biological study on the  
9 impact of what's coming out of our new filters. And have  
10 we changed the composition and actually -- I think, we've  
11 improved things, but we want to make sure that these  
12 ultrafine particles aren't causing some biological problem  
13 we didn't anticipate.

14 DR. COLLINS: Well, there are other studies  
15 ongoing that are exposing laboratory animals to diesel  
16 exhaust. That should address those questions.

17 CHAIRPERSON NICHOLS: Dr. Balmes, do you have  
18 any comments?

19 BOARD MEMBER BALMES: Well, I was going to make  
20 that same point that Dr. Telles did.

21 In talking to staff in advance of the  
22 presentation, I brought up that same issue. And they  
23 assured me that they are proceeding to make sure that we  
24 test these ultrafine emissions.

25 I would say, on the face of it, based on my own



1 research with larger size sulfuric acid aerosols, that  
2 because they're likely to be soluble, that they'll have  
3 different potential impacts, like on the cardiovascular  
4 system, than ultrafine carbon particles. I think they,  
5 again, would be suspected to be less toxic. So I agree  
6 with the point made in the presentation.

7           But that doesn't mean we shouldn't know more  
8 about them. So I endorse Dr. Telles' point.

9           And I wanted to make a comment in support of what  
10 the staff is doing here with this research. This is one  
11 of the first times that an environmental protection agency  
12 has looked at a biologically relevant parameter in terms  
13 of oxidative stress, when they're looking at emissions  
14 testing from the vehicle. And I really compliment the  
15 staff for forward thinking. And I'm on several clean air  
16 scientific advisory committee panels for U.S. EPA. And as  
17 you all know, we currently, under the Clean Air Act, have  
18 to regulate air quality first, a pollutant at a time. And  
19 there's increasing frustration scientifically with that,  
20 since it may be, for example, that oxidative stress is one  
21 of the final common pathways by which pollutants cause  
22 health impacts.

23           And I think in the future, we may have to  
24 regulate in a different way than sort of just pollutant by  
25 pollutant and talk about the cumulative impact of criteria

1 pollutants in the air and oxidative stress, potentially  
2 one way to approach that. I mean, we're a long way from  
3 being at that point. But I think this is important work  
4 that the staff is doing contributing to the knowledge base  
5 in this regard. So I wanted to compliment staff for that.

6           And then my last comment would be, it said in one  
7 of the slides for future research that you wanted to look  
8 at alternative fuels. And is biodiesel one of  
9 the -- thank you, because I'm constantly getting questions  
10 about the toxicity of biodiesel emissions. And, you know,  
11 I think the databases is kind of limited in terms of  
12 toxicity in that regard.

13           CLIMATE CHANGE MITIGATION & EMISSIONS BRANCH  
14 CHIEF AYALA: Yes. Just to build on the point on the  
15 alternative fuels. In fact, our agency is already  
16 undertaking in the same laboratory a very extensive, much  
17 more extensive than what we presented here, study of  
18 biodiesel fuels, including different blends and different  
19 feed stocks. So that's already under way. And the Board  
20 will hear an update on that as time allows.

21           If I may add just one point to Dr. Telles'  
22 comment, because I think it's very important. And that  
23 is, I'm fond of saying that not all particles are created  
24 equal. And the point we're trying to make here is that  
25 for this particular technology that we expect to see in

1 wide use next year, these particular particles, as we've  
2 shown, are very different than perhaps some of the  
3 organics like you've mentioned. So I think it's important  
4 to understand that. Just because we talk about ultrafine  
5 particles, doesn't mean that they're all the same. And we  
6 need to understand not only the physics, but also the  
7 chemistry and the toxicological signature.

8 CHAIRPERSON NICHOLS: Well, thank you. I think,  
9 as you can see, this is an area where we need to be doing  
10 continuing updates of the Board on your research and look  
11 forward to hearing you.

12 Yes, Ms. Berg.

13 BOARD MEMBER BERG: I'd just like to have one  
14 follow-up question. And that would be, if we're tracking  
15 the retrofit efficiency and also tracking that they are  
16 becoming more efficient to the duty cycle of the engine  
17 and along with the cost. So when we transfer this great  
18 information on the positive impact for emissions  
19 reduction, are we also looking at real-world, on-the-road  
20 performance, and how that's working?

21 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Yes, we  
22 are going to do a number of screening tests, not of this  
23 level of complexity, but screening tests on vehicles that  
24 have been retrofitted. And, of course, the retrofits are  
25 primary filters only, not SCR, or not NOx controls. So

1 you know, we don't expect to find anything unusual. But  
2 if the screening tests do, we will then move a few  
3 vehicles down to the laboratory in Los Angeles, where we  
4 can do more detailed testing.

5 CLIMATE CHANGE MITIGATION & EMISSIONS BRANCH  
6 CHIEF AYALA: I'd like to also point out that the vehicles  
7 that we're testing are actually in revenue service, and we  
8 borrowed them. So we literally take them as is with the  
9 retrofit systems and we provide extensive testing. And  
10 then we put them back into service. So we believe that  
11 these are representative of real-world efficiencies.

12 BOARD MEMBER BERG: I had written down in my  
13 notes that I had wondered if we calculated or gathered the  
14 information on how many miles that actual retrofit had  
15 been in use, and if we were tracking that data as well.

16 GREENHOUSE GAS TECHNOLOGY & FIELD TESTING SECTION  
17 MANAGER HERNER: Yes, we did actually track that -- oh,  
18 Jorn Herner, Research Division.

19 If you look at Slide 9, the reduction we see in  
20 that vehicle is with the retrofit that has been in service  
21 for 65,000 miles for several years.

22 BOARD MEMBER BERG: Great. Thank you.

23 CHAIRPERSON NICHOLS: I believe we had some  
24 members of the public who had wanted to testify on this?

25 Not on this item?

1 BOARD CLERK VEJAR: Not on this item.

2 CHAIRPERSON NICHOLS: There's none.

3 Okay. Well, in that case, I think we will move  
4 on to our next agenda item, Item number 3, which is  
5 related to our ongoing implementation of AB 32 and also  
6 those of you who were here last month, which I think is  
7 pretty much everybody, will recall that we looked at a  
8 tool kit that had been developed for small business use.  
9 Today's item, which we're also being asked to approve and  
10 send out into the world, is a tool kit that's aimed at  
11 local government operations.

12 We understand that local governments, in many  
13 instances, have moved out very aggressively to deal with  
14 the issues of climate change to measure, monitor, take  
15 action, but others are waiting for help and guidance as to  
16 what to do. And even those that are already quite  
17 actively engaged, I think, are still interested in seeing  
18 some sort of a statewide effort here that will put other  
19 cities on more of a level playing field.

20 So, we'll hear the staff's presentation on the  
21 latest efforts of our web portal, CoolCalifornia, and our  
22 Local Government Toolkit.

23 Welcome.

24 EXECUTIVE OFFICER GOLDSTENE: Thank you, Chairman  
25 Nichols. Local governments are essential partners in

1 attaining the goals of AB 32. And it's the local decision  
2 makers that will need to lead the way in efforts that  
3 address climate change in their communities.

4           While many cities and counties are already taking  
5 action, several have great interest in tools that help  
6 them design voluntary greenhouse gas reductions.

7           Today's presentation describes one of several ARB  
8 efforts to assist cities and counties to voluntarily  
9 reduce greenhouse gas emissions with an emphasis on  
10 cost-saving strategies.

11           Staff from the Research Division led this effort  
12 with considerable support throughout the Board and Board  
13 members, as well as from many other State agencies and  
14 external stakeholders.

15           Dana Papke-Waters will make the staff  
16 presentation. Following Dana's presentation, two of our  
17 toolkit partners will provide brief presentations. Panama  
18 Bartholomy from the California Energy Commission will  
19 present an update on federal stimulus funds. And Yvonne  
20 Hunter from the Institute for Local Government will  
21 present an overview of their Climate Leadership  
22 Recognition Program.

23           Dana.

24           CHAIRPERSON NICHOLS: I thought maybe you'd  
25 succeeded in hiring both of them, but I guess not, no.

1 (Laughter.)

2 CHAIRPERSON NICHOLS: Oh, well.

3 (Laughter.)

4 CHAIRPERSON NICHOLS: That would have been a  
5 coup.

6 All right. Never mind. Welcome.

7 (Thereupon an overhead presentation was  
8 Presented as follows.)

9 MS. WATERS: Good morning. We are pleased to  
10 introduce you to the Local Government Toolkit that will  
11 help cities and counties participate in California's  
12 efforts to reduce greenhouse gas emissions, and in many  
13 cases, save money. The Local Government Toolkit  
14 complements the Small Business Toolkit that we briefed you  
15 had on last month.

16 Before I discuss the Toolkit, I will highlight  
17 the important role of local governments in meeting  
18 California's climate change goals. I'll then discuss what  
19 other organizations and State agencies are doing to assist  
20 cities and counties in how the Local Government Toolkit is  
21 unique and complementary to existing efforts. The  
22 remainder of the presentation will focus on an overview of  
23 several toolkit components and future plans for expanding  
24 the toolkit.

25 --o0o--

1 MS. WATERS: Cities and counties have broad  
2 influence. And in some cases, exclusive authority over  
3 activities that contribute to significant greenhouse gas  
4 emissions. By implementing local programs, passing  
5 ordinances, building standards and codes, and establishing  
6 community-wide emission reduction targets, local  
7 government actions will help to reduce statewide  
8 greenhouse gas emissions.

9 As essential partners in achieving the goals of  
10 AB 32, the scoping plan encourages local goals be  
11 consistent with the statewide target to reduce emissions  
12 by 15 percent below current levels by 2020. Cities and  
13 counties can assist with meeting the regional  
14 transportation-related targets as part of SB 375.

15 --o0o--

16 MS. WATERS: Many local governments are already  
17 taking action. About 30 percent of California's cities  
18 have signed on to the U.S. Conference of Mayors' climate  
19 protection agreement to reduce greenhouse gas emissions 7  
20 percent below 1990 levels by 2020.

21 Nine California counties are registered as Cool  
22 Counties with a commitment to reduce emissions to 80  
23 percent below current levels by 2050. These commitments  
24 to take climate action represent 80 percent of  
25 California's population. Although many local governments



1 have committed to reducing the greenhouse gas emissions,  
2 not all of these cities and counties have the resources to  
3 track their progress.

4 --o0o--

5 MS. WATERS: As part of the process to develop  
6 the Local Government Toolkit, we evaluated existing  
7 efforts of organizations providing assistance to local  
8 governments. On the international level ICLEI, Local  
9 Governments for Sustainability has led the way by  
10 providing technical assistance to members by developing  
11 greenhouse gas inventories and climate action plans.

12 In California, there are several organizations  
13 committed to assist cities and counties. The Local  
14 Government Commission focuses on outreach and education  
15 connecting land-use and climate change policies. The  
16 League of California Cities, the California State  
17 Association of Counties, and their research affiliate, the  
18 Institute for Local Government, provides a climate action  
19 best practices framework and is developing a climate  
20 leadership recognition program.

21 After analyzing the activities underway, we  
22 identified several gaps that the Local Government Toolkit  
23 is trying to fill.

24 --o0o--

25 MS. WATERS: Compiling guidance for local

1 governments in one centralized location at no cost has  
2 been a goal of developing the toolkit resources from the  
3 beginning. Gaps that were identified include details on  
4 how to implement climate friendly actions, California  
5 success stories, climate action plan templates and a list  
6 of available financial resources.

7 In the next slide, I'll cover the process we've  
8 undertaken to develop the content of the toolkit.

9 --o0o--

10 MS. WATERS: Staff coordinated initial ideas with  
11 the Land Use Climate Action Team, which recommended the  
12 development of guidance to address greenhouse gas emission  
13 reductions and climate change in regional and local  
14 climate action plans.

15 Information on resources needed was summarized as  
16 part of our Climate Change Scoping Plan. We conducted  
17 research and drafted content in consultation with a broad  
18 spectrum of stakeholder partners. The initial concepts  
19 were shared during a public workshop in March of 2009. We  
20 also formed an advisory group to solicit expertise from  
21 practitioners and direct feedback from local government  
22 representatives. I presented the draft Toolkit to the  
23 Strategic Growth Council and attended over ten different  
24 external conferences to receive feedback. Lastly, I  
25 recruited more than ten cities and counties to test drive

1 the Toolkit.

2 --o0o--

3 MS. WATERS: This is the list of our project  
4 partners. Air Resources Board staff, members of the State  
5 Agency Team, and Advisory Group have provided guidance to  
6 support the development of the Local Government Toolkit.  
7 The cities and counties and public commenters that have  
8 reviewed the content and provided suggested changes were  
9 critical to help improve the Toolkit as well as shape the  
10 vision for its future.

11 --o0o--

12 MS. WATERS: As many of you remember from the  
13 April board meeting, CoolCalifornia.org is our overarching  
14 resource portal designed to provide all Californians with  
15 free resources and tools to voluntarily reduce greenhouse  
16 gas emissions. Tools have been developed for small  
17 business, local governments, and individuals. Our next  
18 phase of the web portal includes developing tools and  
19 resources for youth, schools, and community organizations  
20 as well as translating the site into other languages.  
21 Though there are many existing resources that promote  
22 climate-friendly action, they're not organized in a  
23 central location. CoolCalifornia.org strives to do just  
24 that.

25 This is a look at the Local Government Toolkit

1 home page, which is now available online through the  
2 CoolCalifornia.org web portal. It's a one-stop shop of  
3 guidance and resources to help local governments reduce  
4 greenhouse gas emissions and save money.

5 --o0o--

6 MS. WATERS: The Local Government Toolkit  
7 includes the same components as the Small Business  
8 Toolkit, however the main focus unique to cities and  
9 counties is guidance for climate action planning and  
10 financial resources to implement programs. I'll focus  
11 specifically on these resources and highlight California's  
12 success stories during today's presentation.

13 First, I'll begin with the guidance related to  
14 climate action planning.

15 --o0o--

16 MS. WATERS: Cities and counties can achieve  
17 greenhouse gas reductions in a variety of ways. Many  
18 local governments have adopted climate action plans, which  
19 summarize baseline emissions and a reduction target. In  
20 September 2008, the Board approved the Local Government  
21 Operations Protocol, which provides the calculation  
22 methods to estimate emissions from municipal operations.  
23 The Toolkit recommends that cities and counties lead by  
24 example, set policies for reductions at the community  
25 level and challenge residents and businesses to reduce

1 emissions.

2           A climate action plan outlines specific policies  
3 and measures a city or county will implement or is already  
4 implementing to achieve its target. It outlines a  
5 short-term and a long-term roadmap for achieving emission  
6 reductions. During the public workshop, we received  
7 comments that many of the smaller cities and counties do  
8 not have the staff resources to fund development of a  
9 climate action plan. And in response, we developed these  
10 tips for climate action planning.

11   --o0o--

12           MS. WATERS: The Local Government Toolkit  
13 provides a climate action plan template, rules of thumb to  
14 estimate emission reductions, and several sample measures  
15 to reduce emissions. The sample measures are suggestions,  
16 which may offer a significant reduction based on the  
17 statewide greenhouse gas emission inventory. The next  
18 slide will cover several of the sample measures outlined  
19 in the Toolkit.

20   --o0o--

21           MS. WATERS: There are three sample measures  
22 provided for cities and counties to implement building  
23 retrofit programs and green fleet vehicles. These  
24 measures were selected based on the statewide emission  
25 reduction potential, but there are also examples of cities

1 and counties that are implementing these types of  
2 programs, as well as current funding opportunities  
3 available to offset upfront costs. For brevity, I'm going  
4 to focus on the local government programs to retrofit  
5 existing buildings.

6 --o0o--

7 MS. WATERS: Using the rules of thumb, here's a  
8 look at the cumulative emission reduction potential for  
9 three types of existing building retrofits. This type of  
10 information is especially relevant as cities and counties  
11 are pulling together their grant applications to receive  
12 stimulus funds. And many may not otherwise have the  
13 resources to estimate these reductions in time for the  
14 June 25th deadline.

15 In the next slide, I'll highlight local  
16 governments that have successfully implemented these types  
17 of programs.

18 --o0o--

19 MS. WATERS: Here's a snapshot of several cities  
20 that are implementing building retrofit programs.  
21 Berkeley and Redding have measured reductions as a result  
22 of their home and municipal building retrofit programs.  
23 Berkeley has also launched Berkeley FIRST: A Financing  
24 Initiative for Renewable and Solar Technology, which  
25 allows residential and commercial property owners to pay

1 for efficiency improvements and solar system installation  
2 as a voluntary long-term assessment on their individual  
3 property tax bill. Berkeley FIRST is a package of  
4 solar-related tools that will help the city achieve  
5 emission reductions by 2020.

6 Los Angeles and San Francisco have identified  
7 similar programs to help reduce emissions. And as more  
8 cities and counties implement programs to retrofit  
9 existing buildings and install solar PV systems, it can  
10 lead to achieving our statewide greenhouse gas targets.

11 CHAIRPERSON NICHOLS: Can I interrupt you for  
12 just a second here --

13 MS. WATERS: Yes.

14 CHAIRPERSON NICHOLS: -- because this slide has  
15 an asterisk and compares actual versus projected  
16 reductions. So I want to ask you if you can help explain  
17 how these reductions are actually being measured? What is  
18 the technique for doing that?

19 MS. WATERS: Berkeley has retrofitted many of  
20 their city buildings. And so they've been able to measure  
21 the reductions of those retrofits.

22 CHAIRPERSON NICHOLS: By literally metering the  
23 electricity going into the building --

24 MS. WATERS: Exactly.

25 CHAIRPERSON NICHOLS: -- and doing a before and

1 after comparison.

2 MS. WATERS: And similarly they have a  
3 residential energy conservation ordinance that requires  
4 homes to retrofit their property at the time of sale. So  
5 they've actually seen community scale reductions as a  
6 result of that program over the last -- since 1985,  
7 they've been able to measure reductions from that program.

8 CHAIRPERSON NICHOLS: But I think a lot of cities  
9 don't -- and other government entities don't even meter  
10 their individual buildings, right? So how are we going  
11 to -- how are we going to really get at the reductions  
12 here? Maybe this is beyond the scope of this  
13 presentation.

14 BOARD MEMBER ROBERTS: I don't think there are  
15 many. There may be some in Los Angeles, but it's very  
16 rare to have government buildings that aren't metered.  
17 They have to pay electricity just like everybody else.

18 CHAIRPERSON NICHOLS: But the city has -- well,  
19 I'm thinking about those that have their own municipal  
20 utilities, I suppose, but --

21 BOARD MEMBER ROBERTS: There aren't that many.

22 CHAIRPERSON NICHOLS: -- for example, the  
23 University of California, where I used to work, did not  
24 have meters that would enable an individual building on  
25 campus to see how they were doing.



1           BOARD MEMBER ROBERTS: I think if you check,  
2 you're going to find the vast majority of cities meter all  
3 their buildings. I can tell you every one of ours is  
4 metered. And I can tell you the programs that, prior to  
5 any of this legislation, were started to drive those costs  
6 down.

7           CHAIRPERSON NICHOLS: Well, that's great. Then I  
8 come from a particularly backward part of the world.

9           (Laughter.)

10          EXECUTIVE OFFICER GOLDSTENE: This is --

11          BOARD MEMBER ROBERTS: I didn't want to say it in  
12 those terms.

13          (Laughter.)

14          CHAIRPERSON NICHOLS: No, it's always good to  
15 know where you stand.

16          EXECUTIVE OFFICER GOLDSTENE: This is an issue  
17 certainly with State facilities that we've come across  
18 also, with the Department of Corrections. They know the  
19 load going into a prison, but they don't have each  
20 building at the prison metered. So it is -- overall it is  
21 an issue that we'll have to address.

22          BOARD MEMBER ROBERTS: If you know the load going  
23 in, you can measure any changes.

24          CHAIRPERSON NICHOLS: Okay. Sorry for the  
25 interruption.

1 MS. WATERS: Great. Thank you. No problem.

2 --o0o--

3 MS. WATERS: In particular, cities and counties  
4 can help to meet the greenhouse gas emission reduction  
5 potential of our Green Building Strategy. And estimated  
6 reduction of 26 million metric tons of carbon dioxide  
7 equivalent is included in the Climate Change Scoping Plan.

8 This estimated reduction offers a comprehensive  
9 approach for reducing greenhouse gas emissions that  
10 cross-cut multiple sectors, including energy, water,  
11 waste, and transportation. Green buildings also offer  
12 increased public health benefits due to improved indoor  
13 air quality.

14 Existing building retrofit programs implemented  
15 through local governments can help to achieve a  
16 significant percentage of the 2020 target. And as I  
17 mentioned previously, local governments are in a unique  
18 position to fund existing building retrofit programs.

19 --o0o--

20 MS. WATERS: With the passage of the American  
21 Recovery and Reinvestment Act, California local  
22 governments are receiving direct funding to implement  
23 programs that reduce energy usage. An estimated 36  
24 billion is available nationwide that the U.S. Department  
25 of Energy will administer through competitive grants and

1 other financing for energy and climate change related  
2 programs.

3 Over 300 million has already been allocated  
4 directly to California local governments. About 50  
5 million is available to small cities and counties through  
6 a competitive grant program organized by the California  
7 Energy Commission. An additional 226 million is available  
8 through the CEC's State Energy Program for energy  
9 efficiency and renewable energy programs.

10 --o0o--

11 MS. WATERS: The Local Government Toolkit  
12 provides a summary of financial resources available. It  
13 also provides recommendations to help cities and counties  
14 spend federal stimulus funds. It recommends that cities  
15 and counties use some of their energy efficiency and  
16 conservation block grant funds to develop comprehensive  
17 climate action plans. Local governments can also apply  
18 directly to the California Energy Commission for funding  
19 to implement existing building retrofit programs.

20 These funds can be leveraged as cities and  
21 counties establish innovative tax assessment districts,  
22 where homeowners can obtain financing through the city or  
23 county to retrofit homes.

24 The California success stories feature examples  
25 of how cities and counties have financed climate action.

1                   --o0o-- watt

2           MS. WATERS: And there are many cities and  
3 counties with innovative ideas to reduce greenhouse gas  
4 emissions. The Toolkit provides a summary of  
5 comprehensive strategies being implemented as part of  
6 climate action plans. It provides estimates for  
7 greenhouse gas reductions and cost savings. We're  
8 partnering with the Institute for Local Government to  
9 develop detailed case studies that showcase successful  
10 green building, land-use and transportation programs.

11           Although, there are many success stories to  
12 feature in the Toolkit, and several cities and counties  
13 represented by our board members, are actively pursuing  
14 climate protection strategies, I'll provide two examples  
15 of case studies available in the Toolkit.

16                   --o0o--

17           MS. WATERS: Riverside is participating in the  
18 Department of Conservation's Emerald City Pilot Program.  
19 The city has a climate commitment to reduce greenhouse gas  
20 emissions seven percent below 1990 levels by 2012. In  
21 coordination with the Green Action Plan, the city has been  
22 implementing a green building policy, as well as a solar  
23 rebate program, and is on the path to achieve 50 percent  
24 renewable energy by 2013 to achieve greenhouse gas  
25 emission reductions and other air quality benefits.

1 --o0o--

2 MS. WATERS: Sonoma county is taking a  
3 county-wide approach to climate action, where no city is  
4 left behind. They plan to reduce their greenhouse gas  
5 emissions to 25 percent below 1990 levels by 2015. In  
6 order to achieve these reductions, Sonoma County is  
7 focusing on Efficiency FIRST, setting an ambitious target  
8 to retrofit 80 percent of homes and commercial space, as  
9 well as institute green building standards. Sonoma county  
10 is creating the infrastructure to shift transportation  
11 from fossil fuel vehicles to transit, walking, bicycling  
12 and electric vehicles. One other key aspect of their plan  
13 includes developing a low-carbon electricity portfolio.

14 In many cases, the hurdle for cities and counties  
15 to implement these types of programs is financing. Sonoma  
16 County is pursuing several financing options to pursue  
17 their priorities, including establishment of the first  
18 county-wide AB 811 tax assessment district, Community  
19 Choice Aggregation, and Pay-As-You-Save.

20 --o0o--

21 MS. WATERS: Now that I've shared several of the  
22 major components of the Toolkit, I'd like to give a brief  
23 overview on the distribution strategy. A key avenue will  
24 be working with our partners and stakeholders to share the  
25 Toolkit through existing networks. Staff regularly give

1 Toolkit presentations at conferences and is willing to  
2 make presentations for interested local government. We're  
3 also working closely with ARB's Office of Communications  
4 to develop a marketing strategy.

5 --o0o--

6 MS. WATERS: Given the Toolkit is a work in  
7 progress, and we've received excellent public feedback, we  
8 will continue to find ways to make the Toolkit more  
9 interactive and user friendly. There are a few components  
10 proposed as future elements of the Toolkit, including  
11 development of a decision support tool, that would allow  
12 cities and counties to develop customized climate action  
13 plans, a financial wizard that would make funding  
14 opportunities easier to access, videos of case studies,  
15 and peer networking forum for cities and counties to  
16 interact with one another and with residents and  
17 businesses. A Climate Leadership Recognition Program is  
18 also under development through a partnership with the  
19 Institute for Local Government, where cities and counties  
20 would receive recognition for reduced emissions.

21 In addition to the recognition program, ARB and  
22 Toolkit partners could organize a carbon footprint  
23 challenge, where cities and counties of similar size could  
24 compete to see who can reduce greenhouse gas emissions in  
25 the most cost effective and sustainable manner.

1                         --o0o--

2                         MS. WATERS:  Since the Board highlighted the  
3  issue of establishing milestones for the Small Business  
4  Toolkit, here are several proposed milestones and measures  
5  of success for the Local Government Toolkit.  Over the  
6  next five years, our goal is to work with California local  
7  governments through the air districts to adopt greenhouse  
8  gas reduction targets consistent with the statewide  
9  target.

10                         ARB staff is developing a community scale  
11  protocol, so that between 2010 and 2015, local governments  
12  have methodologies to prepare baseline emissions and track  
13  reductions over time.

14                         As part of the Toolkit, we could develop a  
15  climate calculator for local governments to measure  
16  emission inventories and reductions over time.

17                         --o0o--

18                         MS. WATERS:  With the proper resources, tools and  
19  guidance, local governments can help ARB to achieve the  
20  goals of AB 32.  As we move forward, implementing the  
21  measures of success, we plan to conduct research to  
22  evaluate actual greenhouse gas reductions achieved from  
23  municipal buildings and green homes, as a comparison to  
24  the estimated reductions for community level climate  
25  action planning purposes.

1 Over time, ARB staff will continue to work with  
2 local governments to refine, improve and distribute the  
3 Toolkit.

4 Thank you for your attention. I would be glad to  
5 answer any questions. But first, I'd like to invite two  
6 guest speakers to present to the Board.

7 Yvonne Hunter with the Institute for Local  
8 Government will unveil some initial concepts for the  
9 Climate Leadership Recognition Program.

10 And following Yvonne, Panama Bartholomy with the  
11 California Energy Commission will present an overview of  
12 the latest guidance to cities and counties regarding the  
13 federal stimulus funds.

14 Thank you

15 CHAIRPERSON NICHOLS: Thank you.

16 MS. HUNTER: Okay.

17 Good morning, thank you for inviting me.

18 (Thereupon an overhead presentation was  
19 Presented as follows.)

20 MS. HUNTER: I'm Yvonne Hunter. I'm the program  
21 director for the California Climate Action Network, which  
22 is a program of the Institute for Local Government. We  
23 have had the distinct pleasure to partner with the ARB  
24 staff working very closely with them and my compliments to  
25 you on your staff. It's been a very, very productive



1 collaboration.

2           Next slide, please.

3                               --o0o--

4           MS. HUNTER: Just really briefly about the  
5 Institute. We were founded in 1955. And we are the  
6 nonprofit research arm of the League and CSAC, which means  
7 we have the ability, through our connections with the  
8 league and CSAC, to reach out to all cities and counties,  
9 but also to hear back from them. And we think that's very  
10 important, in a number of areas, but especially as it  
11 relates to climate change.

12           Next, please.

13                               --o0o--

14           MS. HUNTER: The California Climate Action  
15 Network is about three years old. We provide resources,  
16 best practices information to cities and counties. We  
17 help cities and counties connect with each other and  
18 others. And we are developing a way to recognize  
19 accomplishments to reduce greenhouse gas emissions. And  
20 I'll get into that in a second.

21           Next slide, please.

22                               --o0o--

23           MS. HUNTER: We take a holistic approach to  
24 looking at climate action at the local level. Dana  
25 mentioned that we do have an activity going on. It's part

1 of a contract with the ARB to collect information on what  
2 cities and counties are doing in four areas. We also are  
3 doing a parallel activity with the Waste Board. And we're  
4 able to combine both activities and work more efficiently.  
5 The areas that we are collecting case stories on are  
6 land-use and community design, efficient transportation,  
7 green buildings, commercial recycling - that's the Waste  
8 Board component - and public engagement, public  
9 participation.

10 I have here actually about 40 -- we'll have 40  
11 when we're done and when we add the ten from the Waste  
12 Board case stories of what cities and counties are doing,  
13 ranging from very large cities and counties to very small.  
14 And that will complement the case stories that your staff  
15 has already developed.

16 We're also about halfway through putting together  
17 a short publication on how to involve the public in your  
18 city or counties climate action plans.

19 One of the key pieces of our program though is to  
20 recognize city and county activities to reduce greenhouse  
21 gas emissions. So the drum roll, please.

22 Next slide.

23 --o0o--

24 MS. HUNTER: This is the formal unveiling. We're  
25 no longer just calling it a Climate Leadership Recognition

1 Program. After extensive research and consultation,  
2 including consultation with the Board staff, we're calling  
3 our program the Beacon Award, Local Leadership Towards  
4 Solving Climate Change.

5 And it is designed to encourage and promote,  
6 through a variety of ways, including a little competition,  
7 cities and counties --

8 Next slide, please.

9 --o0o--

10 MS. HUNTER: -- to take meaningful action and to  
11 celebrate that activity to reduce greenhouse gas emissions  
12 and energy reductions in municipal operations and in the  
13 community.

14 We have three levels that we are proposing. And  
15 we're prepared to add a 4th level, if it's appropriate.

16 Just to go back to the Chair's question about  
17 tracking energy. It's my understanding that most cities  
18 and counties are able to track their energy consumption.  
19 They generally -- some of them are a little bit farther  
20 along and more sophisticated than others. Many of them  
21 are adapting or adopting energy management tracking  
22 systems. But this is something that they are doing in  
23 concert and we've been in continuous consultation with the  
24 investor on utilities and the munis on this, because there  
25 is an energy reduction component. So that is absolutely

1 very, very key.

2 Next slide, please.

3 --o0o--

4 MS. HUNTER: The Beacon Award is designed, as I  
5 said, to encourage voluntary action. We think it's going  
6 to stimulate creativity at the local level and it is  
7 consistent with the Board's -- the scoping plan, 15  
8 percent voluntary reduction. We had hoped to launch it  
9 last year. We are waiting for long-term stable funding.  
10 And the primary funding source has always been conceived  
11 of being the Public Utilities Commission, public goods  
12 charge. We are working very closely with the utilities.  
13 Unfortunately, the PUC decided to delay the program one  
14 year. So we're chomping at the bit on this.

15 Depending on how it's rolled out with the PUC, we  
16 may begin to roll it out, focusing on agency operations  
17 and then move to the community as a whole. As I said,  
18 we've been delighted at the partnership with the ARB.  
19 We're working with your staff on a number of other things  
20 and we look forward to briefing you again about the  
21 recognition program and to continuing a good  
22 collaboration.

23 Thank you very much.

24 CHAIRPERSON NICHOLS: Thank you. When you refer  
25 to long-term stable funding, you're referring to support

1 for the information aspects of the awards or actually for  
2 the cities themselves or --

3 MS. HUNTER: No. Well, cities themselves and  
4 counties obviously need additional funding. But for us to  
5 administer support and market the program, we're very  
6 cautious, financially cautious. Once we roll the program  
7 out, we want to be able -- we have a full marketing  
8 program plan. We want to be able to support it, so that  
9 we can help cities and counties move ahead.

10 CHAIRPERSON NICHOLS: I understand. Thank you  
11 for that clarification.

12 Okay, Panama.

13 (Thereupon an overhead presentation was  
14 Presented as follows.)

15 MR. BARTHOLOMY: Good morning, Madam Chair and  
16 Board members. Thank you for having me today. My name is  
17 Panama Bartholomy. I'm an advisor for Chairman Karen  
18 Douglas over at the California Energy Commission.  
19 Chairman Douglas sends her regards and also her regrets  
20 that she wasn't able to join you this morning. She's at  
21 a workshop today.

22 She did want me to bring the message that she  
23 agrees with your scoping plan. That local governments are  
24 absolutely a critical partner in achieving not only our  
25 climate goals, but also our energy goals here in the State

1 of California. And she wanted to congratulate the Board  
2 on the adoption and the creation of this new Toolkit. Not  
3 only the product, but particularly the collaborative  
4 effort that the staff went through to be able to develop  
5 this.

6 She wanted me to bring the message that this is  
7 absolutely a perfect example of good government at good  
8 work. So thank you very much an congratulations on this.

9 I've been asked by Ms. Papke-Waters to keep this  
10 brief and by Mr. Scheible to not be cynical.

11 (Laughter.)

12 MR. BARTHOLOMY: So taking away my two strong  
13 points of my presentation style --

14 (Laughter.)

15 MR. BARTHOLOMY: -- I will endeavor on to briefly  
16 cover the American Recovery and Reinvestment Act and how  
17 it relates to local government.

18 Next slide, please.

19 --o0o--

20 MR. BARTHOLOMY: In total, about \$800 billion in  
21 funding appropriations and tax relief, about \$63 billion  
22 of that goes for energy activities. This is the largest  
23 clean energy bill ever passed in the United States. And  
24 it provides about \$42 billion in direct appropriations and  
25 about \$21 billion in energy tax incentives.

1 Next slide.

2 --o0o--

3 MR. BARTHOLOMY: We are very proud to have the  
4 first recovery act website up in the State. Although, we  
5 seem to be the only one that actually cares about that  
6 distinction. And you can follow along with all of the  
7 different programs of the Recovery Act as it relates to  
8 energy at that website, [energy.ca.gov/recovery](http://energy.ca.gov/recovery).

9 Of the energy appropriations, 11 billion -- about  
10 \$11.3 billion are directly given to either State or local  
11 governments in four different programs. I will be briefly  
12 covering two programs, the State Energy Program and the  
13 Energy Efficiency and Conservation Block Grant Program.  
14 The other 2 programs providing money directly to State or  
15 local governments was the Home Weatherization Program for  
16 low-income residents; and the Energy Efficient Appliance  
17 Rebate Program, where the Energy Commission will be  
18 receiving around \$30 million for energy efficient  
19 appliance rebates.

20 These are the two programs I'll be covering  
21 today: The State Energy Program funded at \$3.1 billion  
22 nationally. The Energy Commission will be receiving \$226  
23 million and then the \$3.2 billion Energy Efficiency and  
24 Conservation Block Grant Program, where local governments,  
25 large local governments, in California will be receiving

1 about \$300 million and the Energy Commission will be  
2 receiving about \$49 million.

3 Next slide, please.

4 --o0o--

5 MR. BARTHOLOMY: The State Energy Program is a  
6 longstanding program, administered by the Department of  
7 Energy giving money down to the states through the State  
8 energy offices. In California, that's the California  
9 Energy Commission. Here are the types of programs that  
10 can be funded under the State Energy Program. I challenge  
11 you to find me a program that could not be funded under  
12 this program and what is allowed here. We are getting  
13 \$226 million. We have never received more than \$3 million  
14 out of this program in the past. So we've asked the  
15 Governor for 80 times more staff as well, but I've yet to  
16 receive an answer back on that.

17 Next slide, please.

18 --o0o--

19 MR. BARTHOLOMY: We are breaking the  
20 implementation of this program up into two tiers. The  
21 first tier that we are calling our quick-strike  
22 opportunities. These are the programs that through  
23 greater administrative ease, we can immediately implement.  
24 And we're looking at funding work-force development, to be  
25 able to build up some -- particularly the building



1 retrofit and the renewable energy work force in  
2 California, a significant need, if we're going to have to  
3 really change the building retrofit and renewable energy  
4 markets in the state.

5           We are also looking at an opportunity to fulfill  
6 one of the scoping plan's measures on retrofitting State  
7 buildings as well, creating a revolving loan fund for  
8 energy efficiency retrofits of State buildings. And then  
9 a significant investment in local government building,  
10 municipal building retrofit programs, expanding upon our  
11 already successful program and putting a significant  
12 amount of resources into a revolving loan fund for local  
13 government building retrofits.

14           Next slide.

15                               --o0o--

16           MR. BARTHOLOMY: The second tier of the funding,  
17 really where the majority of our funding will be going, is  
18 into what are probably going to be competitive programs,  
19 that we're going to have to spend a bit longer in  
20 developing. These will be rolling out more towards the  
21 fall and winter timeframe. Right now in California, we  
22 already invest about a billion dollars a year into energy  
23 efficiency retrofits for buildings through the  
24 investor-owned utility energy efficiency programs.

25           Yet, we still have a very weak and fragile

1 building retrofit industry here. \$226 million in that  
2 light is not a lot of money. What is nice about this  
3 money is that we actually have quite a bit of flexibility  
4 in how we spend it. And so what we were looking at is how  
5 can we spend this money to go after transformational  
6 programs that allow us to better leverage that billion  
7 dollars a year we already invest by going after some of  
8 the major market barriers in California with these funds.

9           We think in particular one of those major market  
10 barriers is the elegant financing systems. Ms.  
11 Papke-Waters covered AB 811-type financing districts. And  
12 we are looking at supporting local governments and  
13 developing these for building retrofits and clean-energy  
14 retrofits out into the future.

15           Next slide, please.

16   --o0o--

17           MR. BARTHOLOMY: Here is our timeline for  
18 implementation of the State Energy Program. I think the  
19 really important thing for you to know is that between now  
20 and July, we are developing the guidelines for this  
21 program. We anticipate the first group of funding to go  
22 out around September 2009. All of our money must be  
23 encumbered, in other words, out of the Energy Commission's  
24 hands by September 30th, 2010 and be fully drawn down,  
25 meaning lights and PV panels in and on buildings by April

1 1st 2012.

2 Next slide, please.

3 --o0o--

4 MR. BARTHOLOMY: The second program I'll cover is  
5 the Energy Efficiency and Conservation Block Grant  
6 Program. It was funded at \$3.2 billion nationally.  
7 Almost 70 percent of this money goes directly to large  
8 local governments. Those cities over 30,000 and those  
9 counties over 200,000 population. The odd thing here is  
10 that the Department of Energy calculates the population of  
11 counties after you take out the large cities from that  
12 population base.

13 So, for instance, Supervisor Yeager, I believe,  
14 for the first time in his term, is now overseeing what is  
15 considered a small county under this program. And so the  
16 small counties or small cities and counties that fall  
17 under these population thresholds will be applying to the  
18 California Energy Commission for us running a grant  
19 program of about almost \$50 million. We are going through  
20 the guideline development of that program right now.

21 The larger cities and counties are applying  
22 directly to the Department of Energy for their funding and  
23 about \$302 million are coming in to those large cities and  
24 counties.

25 Next slide, please.

1                                   --o0o--

2                   MR. BARTHOLOMY: This funding for both large and  
3 small cities and counties can be spent in these three  
4 general areas. Again, I challenge you to show me an  
5 energy or climate related project that would not be  
6 eligible under this criteria. This is everything from  
7 climate planning, to a transportation program, to a home  
8 retrofit program, basically anything that a mayor, a  
9 supervisor, a city council member wants to implement that  
10 has anything to do with energy or climate could be  
11 implemented here. What we are hearing from local  
12 governments is right now anecdotally, a significant  
13 amount of this money seems to be going towards municipal  
14 building retrofit programs.

15                   Next slide, please.

16                                   --o0o--

17                   MR. BARTHOLOMY: Here's our schedule for -- and  
18 as well as the local governments schedule. All of our  
19 applications are due to the Department of Energy by June  
20 25th. DOE will take somewhere between 60 to 120 days to  
21 approve these applications. We are currently developing  
22 the guidelines, so that by the time the money hits the  
23 Energy Commission we'll be able to quickly get it out.

24                   The first round of funding going to large cities  
25 and counties is in September or October timeframe. One of

1 the real complications for the Energy Commission is the  
2 \$50 million that we'll be administering for small cities  
3 and counties in California. And there's about 340  
4 jurisdictions that meet those thresholds.

5 We must encumber those funds within 180 days  
6 after receipt of those funds from the Department of  
7 Energy. So it will be a real challenge running a  
8 competitive grant program, which we have never run before,  
9 in getting that money out the door quickly.

10 Next slide, please.

11 --o0o--

12 MR. BARTHOLOMY: Just briefly mention some of the  
13 other significant programs under the Recovery Act that  
14 local governments are eligible for, are targeted for local  
15 governments. The Clean Renewal Energy Bonds Program is a  
16 long-standing program at the U.S. Treasury. The Qualified  
17 Energy Conversation Bond Program is a very new one. Those  
18 two programs basically offer zero interest loans for local  
19 governments that want to make energy efficiency or  
20 renewable energy retrofits. And then I think you're  
21 pretty familiar, probably here at the Board, with the  
22 Clean Cities and the Electric Drive Vehicle programs.

23 Again, I welcome you to join our fund over at the  
24 Energy Commission by signing up on our list serve on our  
25 website.

1 Next slide.

2 --o0o--

3 MR. BARTHOLOMY: And I'd be happy to answer any  
4 questions you have about these or any other programs.

5 CHAIRPERSON NICHOLS: Well, first of all, thanks  
6 very much for coming over and helping us to have a sense  
7 of how all these various efforts can be integrated with  
8 each other. Because I do think that the Toolkit that the  
9 ARB staff is working on, although it's obviously aimed  
10 more at the front-end stages of planning, is going to be  
11 helpful for people to figure out how to document savings  
12 and to prioritize programs. I think in the early stages  
13 of excitement about climate, there was a tendency for  
14 people to kind of runoff in all directions at once and to  
15 be perhaps lured into projects that might or might not be  
16 the ones that would actually achieve the most, in terms of  
17 greenhouse gas emissions reductions.

18 And with this new infusion of funds, but also all  
19 the documentation that's going to be called for, I think  
20 there's some discipline being put into the system here as  
21 well that will be very helpful to us as well as to you in  
22 tracking what kinds of benefits we're really going to get  
23 from these programs. I mean, not to dampen enthusiasm for  
24 any energy efficiency or renewable technologies, but just  
25 to say that sometimes when there are too many choices,

1 there really are no changes and people become paralyzed.  
2 And so I think we're beginning to see some sort of shaking  
3 out of some of the projects that people can do and  
4 focusing on things that will really help. And I think  
5 it's terrific that the Energy Commission is now in a  
6 position to step up to really play a significant role in  
7 helping that to happen.

8           So we do have a couple of witnesses. Maybe we  
9 can hear from them and then move into any Board discussion  
10 before we actually approve the Toolkit.

11           So we have 2 witness, Lisa Trankley and Michael  
12 Schmitz.

13           Lisa, yes, there you are.

14           MS. TRANKLEY: Good morning.

15           CHAIRPERSON NICHOLS: Is it on?

16           MS. TRANKLEY: Good morning.

17           My name is Lisa Trankley. I'm from the Attorney  
18 General's office. I'm one of the attorneys who helps  
19 local governments address climate change in their CEQA  
20 documents.

21           Over the last couple of years, we've seen a  
22 significant transformation in the way local governments  
23 are approaching climate change. The vast majority have  
24 now accepted the fact that they have to analyze and  
25 mitigate greenhouse gas emissions under CEQA and AB 32.

1 Many of them, as Dana was talking about, are drafting and  
2 implementing climate action plans. Your website  
3 CoolCalifornia with the Local Government Toolkit and its  
4 climate action plan template and assistance is a great  
5 resource for them.

6 For the most part, the local governments are  
7 really trying to do a good job with their climate action  
8 plans. Unfortunately however, while their ambitions have  
9 grown, their budgets have shrunk. They're in dire need,  
10 it goes without saying, of any financial assistance that  
11 they can access. And at the same time that they need this  
12 money, they're losing so many staff, that the remaining  
13 people who are still there, don't have a lot of time to do  
14 research to figure out what money is available for what  
15 types of projects.

16 And this is where the CoolCalifornia website, I  
17 think, really is of great assistance. One of the upgrades  
18 that Ms. Papke-Waters mentioned is the addition of a tool  
19 called the Financial Wizard. And with that tool, local  
20 governments would be able to plug in information about  
21 what projects they want to fund and then be directed to  
22 sources and application information, et cetera.

23 This would allow them to strategically plan the  
24 financing of various projects and apply for the funds that  
25 they desperately need without wasting a lot of time trying



1 to figure out the process. Even from Mr. Bartholomy's  
2 brief presentation, you can tell this is a really  
3 complicated area trying to figure out what kind of money  
4 is available for what kind of projects and what kind of  
5 deadlines you have to meet.

6 So to the extent that the CoolCalifornia website  
7 can assist local governments even more in figuring this  
8 out, we think it would be a great help.

9 We've assisted local governments ourselves with  
10 some funding information, because we think it's critical  
11 that they get all the help that they can. But your  
12 website is really the authoritative source for climate  
13 change action for local government. You've done a great  
14 job and we support you doing even more.

15 Thank you very much.

16 CHAIRPERSON NICHOLS: Thank you for that.

17 Can I just ask a question, are we going to  
18 provide links at least from our website to the CEC? We do  
19 already, good. Excellent.

20 Mr. Schmitz

21 MR. SCHMITZ: Good morning, Chair Nichols,  
22 members of the Board. My name is Michael Schmitz. I'm  
23 the new California director of ICLEI, Local Governments  
24 for Sustainability.

25 In the interests of time, I'll just touch on a

1 couple reasons we believe that this Toolkit has the  
2 potential to be a national model for assisting cities in  
3 their efforts to reduce GHG emissions and realize critical  
4 energy cost savings.

5           Local governments face significant resource  
6 related challenges in achieving their climate protection  
7 goals. The array of add-value self-help tools and  
8 strategies available through the Toolkit help address  
9 these key challenges.

10           Many organizations and advocates are developing  
11 useful tools and strategies for tackling climate change,  
12 but lack the ability to connect with end users. The  
13 Toolkit platform connects these providers with the  
14 localities so desperately in need of solutions on a  
15 one-stop shop platform.

16           Coordination and collaboration among  
17 jurisdictions is vital to advancing climate protection  
18 work. The Toolkit provides forms for all agencies and  
19 organizations working to support local governments to  
20 communicate, coordinate, share tools, resources and  
21 organize.

22           The challenges facing cities will continue to  
23 change. The Toolkit platform is dynamic and flexible,  
24 allowing for growth and the ability to further develop and  
25 respond to emerging needs, like the development of

1 regional tools and strategies.

2 I just wanted to underscore how important this  
3 project is in advancing the work of local jurisdictions,  
4 in the face of continuing economic and budgetary  
5 difficulties. As a result of the forward-thinking  
6 approach of the State to develop the Toolkit and make sure  
7 it gets rolled out, the critical efforts of cities across  
8 the State will continue to move forward.

9 Thank you for your time. And we look forward to  
10 continuing to work with the Board and the other State  
11 Agencies on this very important project.

12 CHAIRPERSON NICHOLS: Well, thank you and welcome  
13 to your new position. I look forward to working with you.

14 All right. That concludes my list of witnesses.  
15 And now back to the Board. The staff has asked us to  
16 formally endorse this project, this tool. So I'd like a  
17 motion.

18 BOARD MEMBER TELLES: Can I ask a question.

19 CHAIRPERSON NICHOLS: You may.

20 Questions are allowed first.

21 BOARD MEMBER TELLES: To Mr. Bartholomy.

22 Is that your real name?

23 (Laughter.)

24 MR. BARTHOLOMY: I actually change it for each  
25 Board I testify in front of.

1 (Laughter.)

2 BOARD MEMBER TELLES: Just for my own  
3 edification, how do you prioritize how you're going to  
4 give out \$256 million?

5 MR. BARTHOLOMY: That's an excellent question.  
6 Right now, our guideline development process is focusing  
7 particularly on that. As I said, it's not a lot of money  
8 in the context of what we already invest in California.  
9 And there's a great need out there, not only need for the  
10 industry, but also need among local governments for staff  
11 assistance and funding as well.

12 So there's a number of different criteria we're  
13 currently considering, things such as economically  
14 disadvantaged communities, high unemployment areas, areas  
15 affected by environmental -- different environmental  
16 problems. But there's a number of different criteria  
17 we're currently looking at. It's going to be an issue on  
18 our State Energy Program, but it's going to be a  
19 significant issue on our Energy Efficiency and  
20 Conservation Block Grant Program. With 340 eligible  
21 entities and only \$50 million, we're going to have to have  
22 a very robust and transparent process for deciding between  
23 applicants.

24 BOARD MEMBER TELLES: Yeah. You're already  
25 getting at what I'm suggesting is that the highest

1 priority would be to -- I would suggest would be to  
2 low-income families to retrofit their homes, because  
3 they're going to be the ones that are going to be hit the  
4 hardest by this. But it sounds like your organization or  
5 your board is already looking at that.

6 MR. BARTHOLOMY: We are considering that for --  
7 it meets with California policies as well as some of the  
8 policies given to us through the Recovery Act. The two  
9 primary policies, the first one was to create and preserve  
10 jobs. And the second one was to help individuals most  
11 heavily impacted by the recession. So that is directly in  
12 line with what you're suggesting.

13 CHAIRPERSON NICHOLS: Additional questions?

14 Deedee.

15 BOARD MEMBER D'ADAMO: Well, just in follow up to  
16 that. What about technical assistance, because there are  
17 certainly some communities that are just overwhelmed with  
18 a number of other issues, much less, you know, trying to  
19 figure out how to apply for another grant program.

20 And secondly, matching funds, what's -- can you  
21 just quickly walk through the various programs in terms of  
22 what the requirements will be for matching funds?

23 MR. BARTHOLOMY: Absolutely. I can't get into  
24 too much detail, as we haven't developed those guidelines  
25 yet. And I would hate to mislead you about anything that

1 might be not developed fully until the end of July, which  
2 amazingly is actually far away, even in the context of  
3 guideline development.

4           As it relates to technical assistance, we are  
5 looking at whether or not we can use some of this funding  
6 to offer technical assistance. It presents a real tension  
7 in California, where you have some leadership communities  
8 and then some communities that are very new to energy  
9 efficiency and climate planning. And you'd hate to see  
10 all of the money just going to the leaders, when so many  
11 other communities need some of these helps with their  
12 first steps. And so we are considering looking at  
13 opportunities to providing up-front technical assistance  
14 funds to be able to apply for some of these activities.

15           With our currently existing retrofit program for  
16 municipal buildings, we actually pay for an auditor to go  
17 out to local governments and do the audit and work with  
18 local governments and help them submit an application to  
19 us.

20           So one of our programs can already actually help  
21 with that. The other way to get around some of the  
22 technical assistance problems and to deal with such a wide  
23 variety of applicants with such a small amount of money is  
24 we are looking at encouraging regional partnerships. And  
25 so you don't just have individual cities or counties

1 competing with each other within the same region for  
2 similar goals, but having actually team up and then bring  
3 about real economies of scale. And this can also help  
4 with your second point, which is providing matching funds  
5 of some significance to be able to compete with other  
6 regions as well.

7           Matching funds is probably going to be one of the  
8 criteria that we're going to heavily consider in both the  
9 State Energy Program as well as the Energy Efficiency and  
10 Conservation Block Grant Program, how much money and  
11 resources applicants can bring to the table.

12           BOARD MEMBER D'ADAMO: And I just follow up with  
13 what Dr. Telles said about communities that are in need.  
14 Just a suggestion, that you bring down those matching  
15 funds requirements close to zero with regards to  
16 communities that are in need, because they're just not  
17 going to be able to come up with the matching funds in  
18 many instances.

19           And then lastly, a question on the financing  
20 districts. I'm not familiar with AB 811. Would there be  
21 an incentive for communities that, you know, maybe they're  
22 not up to speed just yet, in terms of their knowledge base  
23 on climate change issues and requirements. And then also  
24 with regard to challenges on coming up with matching  
25 funds, what incentive would there be for those communities

1 to enter into financing district agreements?

2 MR. BARTHOLOMY: Sure. So just very briefly,  
3 Assembly Bill 811 was passed last year. And it allows  
4 local jurisdictions to set up financing districts so local  
5 jurisdictions can provide financing for individual  
6 homeowners or commercial building owners to be able to  
7 make energy efficiency renewable energy retrofits on their  
8 buildings.

9 And the beauty of what is allowed under this bill  
10 is that the obligation to repay that debt acts as a lien  
11 against the property. And that obligation is repaid  
12 through property taxes to the local government and to the  
13 counties. And so one of the major market barriers in the  
14 past particularly for home owners, where in California we  
15 only stay in our homes on average about seven years, is  
16 you don't want to take on 25/30 year debt obligation when  
17 you know you're going to be flipping your house in seven  
18 years, maybe now probably more like 15 years. And you  
19 don't want to take on that obligation in dealing with  
20 trying to transfer that to the new owner. This  
21 legislation allows the obligation as well as the benefits  
22 of that debt to be carried on to the new owner of that  
23 property.

24 Right now, there is a veritable wildfire of  
25 activity around financing districts in California. Each



1 of the major metropolitan areas, Sacramento, the bay area,  
2 San Diego and L.A., are already collaborating on putting  
3 together county and region-wide financing districts. And  
4 we're looking at providing funding that can help them set  
5 up the programmatic background of these programs, not so  
6 much the financing themselves, but the money to be able to  
7 set up the programs for this.

8           CHAIRPERSON NICHOLS: If I could interject  
9 though, there is an issue about places where there's a lot  
10 of property that's in foreclosure, and how you deal with  
11 properties that are actually owned by the banks. The  
12 agencies that originally paid on the mortgage -- and this  
13 is one of the obstacles or one of the barriers that I  
14 think is going to need to be overcome to help some of the  
15 communities that you're particularly asking about.

16           I mean, I just -- I want to say, and this is a  
17 real compliment to the Energy Commission. I think the  
18 Commissioners have really plunged in to sort of assessing  
19 what the barriers and obstacles to getting this money out  
20 the door efficiently are going to be, and are preparing to  
21 utilize whatever resources they can put to bear on this,  
22 in terms of their staff, support to actually do the kind  
23 of hands-on assistance that's going to be needed to  
24 develop really good funding proposals, so that California,  
25 as a whole, can do well in the national competition for

1 how these monies are going to get spent as well.

2 Thanks.

3 Additional questions?

4 Yes.

5 BOARD MEMBER YEAGER: I know when it comes to  
6 local government, I'm trying not to be full of too much  
7 doom and gloom. But just reading this morning's paper, it  
8 was a step backwards for me in my fight. I guess, I'm  
9 trying to -- it's sort of maybe a general question. But I  
10 worry that we're still sort of caught in these two worlds  
11 that we're in, where government was on the cliff and now  
12 it's at the bottom of the cliff.

13 And I -- you know, local governments,  
14 particularly counties, are going to be -- have the hard  
15 difficulty of deciding are you going to provide health  
16 care for low-income children or are you going to spend  
17 funds in your planning department on climate control. And  
18 it's going to be difficult. And I'm just sort of  
19 wondering what flexibility is sort of out there, and some  
20 of my board members had mentioned this, of -- are some of  
21 these funds going to be able to actually pay for full  
22 personnel costs, issues about no matching grants, because  
23 there really may not be any money left at all.

24 And, you know, again going back to counties, and  
25 I know it's going to be the same for cities, when it comes

1 to general funds, it's going to be trying to back-fill all  
2 the State programs that were just devastated. And cities  
3 are going to say all right, do we close a fire house or do  
4 we, you know, pay for some of this other stuff?

5           So I'm just trying to figure out how -- and that  
6 world hasn't happened yet, but it's coming. And so how do  
7 we sort of coordinate this and what is coming? And I know  
8 that -- and I think it's something that we're going to  
9 need to track. One of your slides, Slide 4, talked about  
10 all of the resources that are -- that exist at the local  
11 level. But it will be interesting to see in the next six  
12 months how many of those resources still exist, and  
13 whether these kind of programs are going to be the very  
14 first things that cities and counties are going to cut.  
15 And then how do we sort of respond, what help can we still  
16 provide for those jurisdictions that just no longer can do  
17 this?

18           MR. BARTHOLOMY: I'll just respond briefly to the  
19 part directed towards me.

20           Absolutely, under both the State Energy Program  
21 and the Energy Efficiency and Conservation Block Grant  
22 Program programmatic costs, such as staff costs, are  
23 eligible and I assume will be eligible under how we  
24 implement these programs, particularly the Energy  
25 Efficiency and Conservation Block Grant Program. This is

1 a program that for the last three to five years the U.S.  
2 Conference of Mayors has been pushing hard to implement  
3 for exactly these sorts of programs, being able to have  
4 staff on hand within mayor's offices, within planning  
5 departments to be able to implement programs. So  
6 absolutely eligible for that.

7           For the State Energy Program, we're also under  
8 additional criteria though to actually have energy  
9 reduction. And so, as much energy, as much money as we  
10 spend on staff, the staff has to then translate into  
11 actual energy reduced. So it can't just be staff  
12 necessarily to do planning, but also staff to do planning  
13 that will result in real emissions as well as energy  
14 reduction. But, yes, I would imagine that staff costs  
15 will be eligible under both programs.

16           CHAIRPERSON NICHOLS: Ms. Hunter.

17           MS. HUNTER: You raised an absolutely crucial  
18 point. And one of the key messages that we've been giving  
19 to cities and counties, and frankly at the CSAC institute  
20 that I participated in about a month ago, is virtually all  
21 the activities involved in reducing greenhouse gas  
22 emissions have co-benefits, reducing energy use and  
23 therefore savings, reducing resource conservation,  
24 efficient communities, land-use, community design, water  
25 conservation, all of those are the kinds of activities

1 that we think cities and counties are doing and have been  
2 doing that promote good planning and good government.

3           We're now looking at these under the umbrella of  
4 climate change, so you get the extra added benefit of  
5 reducing greenhouse gas emissions. But many of the  
6 activities that do result in reduced greenhouse gas  
7 emissions are -- have many other benefits as well.

8           And so we're encouraging cities and counties to  
9 look at it from a broader perspective rather than just a  
10 narrow one.

11           CHAIRPERSON NICHOLS: Thank you. Additional  
12 questions?

13           Yes.

14           BOARD MEMBER SPERLING: I do want to say I'm very  
15 delighted, pleased to see all of this collaboration and  
16 interaction and activity, you know, in the Energy  
17 Commission, Attorney General's Office, League of Cities,  
18 ICLEI. It's all wonderful.

19           I have one question and one comment. And, you  
20 know, after being on the Board here for over two and a  
21 half years, I'm starting to think like a regulator, and  
22 it's a scary thought.

23           BOARD MEMBER BALMES: Very scary.

24           (Laughter.)

25           CHAIRPERSON NICHOLS: It was the job you were

1 appointed to do, however.

2 (Laughter.)

3 BOARD MEMBER SPERLING: And, therefore, carrying  
4 out my responsibilities.

5 All this talk about tool kits and research to  
6 understand -- to evaluate greenhouse gas impacts, emission  
7 calculators, is good. It's great. It's moving in the  
8 right direction. But where I think Chairman Nichols was  
9 going, she was talking about tracking emissions in energy  
10 use. But actually as we look at SB 375, as we look at  
11 actually developing formal programs for reducing  
12 greenhouse gases, especially at the local metropolitan  
13 level, we're going to need, you know, better than rules of  
14 thumb. We're going to need actual models, actual models  
15 that we can use for regulatory purposes.

16 And I'm wondering, is that -- you know, I didn't  
17 really hear that explicitly. But is that the next step?  
18 Are we moving in that direction? Because, you know, the  
19 next step of SB 375 is saying, "Okay, regions, you know,  
20 you're going to reduce emissions." But the cities and  
21 counties need to know what they can do and how much impact  
22 there will be from those actions. And then there has to  
23 be some process for managing all of this. And, you know,  
24 this is the new world we're going into. And are we  
25 keeping up with the tools and capabilities? Are we

1 preparing for that day?

2           DEPUTY EXECUTIVE OFFICER TERRY: There's a couple  
3 of quick comments. With respect to SB 375 and the  
4 advisory committee process, I think there's been a lot of  
5 thought going into, as we -- as they develop the  
6 methodology recommendations, that the issue of tools and  
7 the pragmatic issues that are raised by tracking are going  
8 to be part of the report back from the RTAC, at least  
9 that's our expectation the way things are going. And  
10 certainly as staff of the Board, we are putting some  
11 thought into that; and in our role as providing support to  
12 the RTAC, we're going to be bringing ideas to the fore.

13           The other -- obviously the overlap of the  
14 transportation-related focus of SB 375 and our previous  
15 work on the community -- the local government protocol  
16 that we brought to the Board several months ago, we have  
17 been putting some thought into trying to develop an online  
18 service for local governments, where they could -- similar  
19 to what you're hearing today, but more specifically  
20 designed to be emissions tracking. And so that's an idea  
21 we have and we're working on. And so we'd be happy to  
22 keep the Board updated on the progress on that

23           BOARD MEMBER SPERLING: Well, I don't -- I would  
24 not expect the RTAC -- I've been following and  
25 participating. I don't expect that they're going to come

1 up with the kinds of insights and specific -- you know,  
2 they're certainly not going to develop anything. And they  
3 might come up with recommendations about what to do. So I  
4 guess I would just suggest that this become a -- move this  
5 up the priority list of things that the Air Board think  
6 about, staff, and work with ICLEI. And, you know, I don't  
7 know exactly how this would happen, but it's more than  
8 tracking.

9           It has to be more than tracking, because cities  
10 and counties have to know that if they do something, this  
11 would be the effect. And because we're going to be  
12 talking about revenue streams - you know, going back to  
13 some of these questions about, you know, how are they  
14 going to be able to afford it - there are going to be  
15 revenue streams. Otherwise, it's not going to work. So  
16 we know there's going to be incentives and revenue  
17 streams.

18           And so, you know, when you start talking about  
19 real money and you start talking about real enforcement  
20 and so on, we're going to need tools that we don't have.

21           CHAIRPERSON NICHOLS: Real measurement.

22           Other comments? Yes.

23           BOARD MEMBER ROBERTS: Do we have public  
24 testimony?

25           CHAIRPERSON NICHOLS: Pardon me?



1 BOARD MEMBER ROBERTS: Is there public testimony?

2 CHAIRPERSON NICHOLS: No, we've already heard  
3 from the public. We're ready to move on this item as soon  
4 as the Board is ready to move.

5 BOARD MEMBER ROBERTS: I will be very brief.

6 It's actually comforting to hear some of the  
7 concern about how is local government going to pay for  
8 these things. If you recall, at the very earliest  
9 hearings of AB 32, I voiced this concern. And I think the  
10 Toolkit is a very positive step in helping local  
11 government. It leaves a lot of things to be done, but I  
12 think it's a very positive step.

13 I guess I have two concerns. And my hope is that  
14 with all this money spent, there's actually something to  
15 show for it at the end. And while local government at any  
16 level probably is going to be struggling a little bit, it  
17 just seems to me that you need to have caps on overheads,  
18 because projects can have a lot of overhead and very  
19 little result and you should be thinking about that.

20 We've seen at the federal level a lot of stimulus  
21 money that doesn't stimulate anything. I'd hate to see  
22 that be the legacy here in California if we're -- we're  
23 going to get a lot of money to create a vastly improved  
24 environment, and we ought to make sure that that happens,  
25 that we don't have just a lot of people sitting around

1 doing planning of projects and things. And I hope it's  
2 successful. I'll continue to say that, yeah, local  
3 government has concerns. You know, I'm very cognizant of  
4 that, to say the least, with the changes that are coming  
5 and the choices that we're going to have to make.

6 But this is an important -- very, very important  
7 stuff, and I know that San Diego County is going to  
8 continue to pursue dollars, you know, the actual dollars  
9 for projects, which is more important even than the staff  
10 or us and to get things done.

11 CHAIRPERSON NICHOLS: I would never look gift  
12 money in the mouth. But I do want to underscore something  
13 that Panama said earlier, which is that in the context of  
14 California, this is not actually that much money --

15 BOARD MEMBER ROBERTS: No, it's not.

16 CHAIRPERSON NICHOLS: -- in proportion either to  
17 what we're already spending or certainly in proportion to  
18 the need. So while it's really important that we use it  
19 well and that we get as much as we can for the right  
20 things, I don't want to overpromise what we -- what the  
21 results are that we think are going to be accomplished as  
22 a result of these funds, because I think we're going to  
23 find that it will be somewhat modest. But hopefully it  
24 will all be leveraging other money and be supporting other  
25 goals as well.

1 All right. I'm going to call a halt to this at  
2 this point and ask for a resolution of support.

3 Ms. D'Adamo.

4 BOARD MEMBER D'ADAMO: So moved.

5 BOARD MEMBER YEAGER: Second.

6 CHAIRPERSON NICHOLS: All in favor say aye,  
7 please?

8 (Ayes.)

9 CHAIRPERSON NICHOLS: Opposed?

10 Thank you.

11 We are going to be taking a lunch break today,  
12 and we do have an executive session scheduled over lunch.  
13 This is just for people's future planning purposes. I  
14 hope we can do the on-board diagnostic item before lunch.

15 Will that work?

16 We need a break.

17 Let's take a ten-minute break and then come back.

18 Thank you.

19 (Thereupon a recess was taken.)

20 CHAIRPERSON NICHOLS: Okay. We're going to get  
21 started. And the others are going to make their way in.  
22 They can still hear us when they're in the back room.

23 So this next agenda item concerns amendments to  
24 the ARB's On-Board Diagnostic System requirements, known  
25 as OBD II for light-duty and medium-duty vehicles and

1 heavy-duty OBD for heavy-duty engines and vehicles.

2           The Low Emission Vehicle Program requires  
3 California's light-duty and medium-duty vehicles to meet  
4 very stringent emission standards. The emission standards  
5 for heavy-duty vehicles also became more stringent during  
6 the 2007 through 2010 model year. Our On-Board Diagnostic  
7 Program is important, because it ensures that engines meet  
8 these standards in use and remain clean for their entire  
9 life.

10           Basically, you could look at this as sort of an  
11 on-board kind of inspection and maintenance program that  
12 gives information directly at the level of the vehicle.

13           When emission problems are detected, drivers are  
14 alerted by a warning light, and repair technicians can  
15 access diagnostic information to identify the nature of  
16 the problem. Our Board regularly receives updates on the  
17 progress of the OBD regulations, including the one that  
18 we're going to be hearing today.

19           Mr. Goldstene, would you please introduce this  
20 item.

21           EXECUTIVE OFFICER GOLDSTENE: Thank you, Chairman  
22 Nichols.

23           As directed by the Board, staff has been  
24 evaluating manufactures' progress in designing and  
25 implementing heavy-duty OBD systems for initial

1 implementation in the 2010 model year.

2           Since the heavy-duty OBD regulation was adopted  
3 in 2005, staff has identified several changes that need to  
4 be made. Most of the modifications are related to the  
5 monitoring requirements for diesel vehicles.

6           Staff is also proposing to update the medium-duty  
7 diesel OBD II requirements in this rule-making to be  
8 consistent with our proposed changes to the heavy-duty OBD  
9 regulation.

10           The proposed amendments would also update  
11 existing gasoline monitoring requirements and other  
12 provisions in both regulations. Staff also developed a  
13 set of enforcement requirements specifically for  
14 heavy-duty OBD compliance issues.

15           I'll now turn the presentation over to Mr. Mike  
16 McCarthy of the Mobile Source Control Division, who will  
17 provide you with a summary of the proposal and present  
18 staff's recommendations.

19           Mr. McCarthy.

20           (Thereupon an overhead presentation was  
21 Presented as follows.)

22           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

23           Thank you, Mr. Goldstene.

24           Good morning, Chairman Nichols and members of the  
25 Board. I'm here today to present a proposal to amend our

1 on-board diagnostic regulations.

2 --o0o--

3 ADVANCED ENGINEERING SECTION MANAGER McCARTHY: I

4 will start today's presentation by providing some  
5 background on the On-Board Diagnostic, or OBD, Program  
6 before giving you a brief overview of the proposed changes  
7 to the existing regulations and a proposal for a new  
8 enforcement regulation.

9 --o0o--

10 ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

11 The OBD system is comprised mostly of software in  
12 the vehicles on-board computer and it uses existing  
13 sensors on the vehicle to monitor the various emission  
14 controls.

15 When a component or system being monitored has  
16 been determined to be malfunctioning, a warning light is  
17 illuminated on the vehicle instrument panel.

18 Additionally, information about the malfunction and the  
19 driving conditions at the time the fault was detected can  
20 be downloaded from the vehicle using a standardized  
21 hand-held scan tool.

22 We currently have two OBD regulations. One is  
23 known as OBD II and is already in place on all 1996 and  
24 subsequent light- and medium-duty vehicles such as  
25 passenger cars and trucks.

1           The second is heavy-duty OBD. Heavy-duty OBD was  
2 adopted in 2005 and applies to heavy-duty vehicles such as  
3 line-haul trucks, urban buses, and delivery vehicles.  
4 2010 model year will mark the launch of the first  
5 heavy-duty OBD-compliant engines.

6           While we are proposing changes to both  
7 regulations today, the changes will primarily affect the  
8 heavy-duty OBD regulation.

9                             --o0o--

10           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

11           Today, there are over 130 million cars in the  
12 U.S. with OBD II systems, which is over 50 percent of all  
13 cars on the roads. This number includes all cars in the  
14 U.S. because virtually all manufacturers design and  
15 certify their vehicles to the more stringent California  
16 requirements in lieu of the U.S. EPA requirements.

17           There are 25 states in the U.S. currently using  
18 OBD as part of their vehicle inspection and maintenance  
19 programs, including California. There are nearly 18,000  
20 Smog Check OBD inspections per day in California alone.

21           And, as I mentioned, the first heavy-duty OBD  
22 systems are about to hit the road next year.

23                             --o0o--

24           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

25           Implementation and improvements are needed for

1 the OBD regulations to keep up with new vehicle  
2 technologies, to incorporate technician input, and to  
3 close the loop from lessons learned during the time of  
4 certification.

5           Biennial reviews, such as today's, and the  
6 proposed changes from such reviews ensure that the OBD  
7 regulations remain relevant to current vehicle technology  
8 and that the OBD systems are robustly detecting  
9 malfunctions in use. And for heavy-duty OBD, today's  
10 review reflects the first review since the regulation was  
11 adopted in 2005.

12                           --o0o--

13           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

14           Work began on this regulatory update in 2007.  
15 Staff had numerous meetings with the affected industry,  
16 which is primarily the heavy-duty engine manufacturers,  
17 their association, and some suppliers to the heavy-duty  
18 manufacturers. A public workshop was held last October  
19 and draft regulatory changes were made available at that  
20 time.

21           A draft of the new enforcement regulation that  
22 we'll be discussing today was released last December, and  
23 staff has had several follow-up discussions with the  
24 engine manufacturers, both individually and as a whole, to  
25 refine the proposed amendments.



1           The primary stakeholders affected by OBD  
2 regulations include engine and vehicle manufacturers and  
3 their associations, such as EMA, AAM, and AIAM. Vehicle  
4 owners and repair technicians are also affected in that  
5 the OBD system alerts them to the presence of a fault and  
6 provides information for repair technicians to diagnose  
7 and fix those faults.

8                                       --oOo--

9           ADVANCED ENGINEERING SECTION MANAGER McCARTHY: I  
10 will now provide a brief overview of the proposed  
11 amendments to the existing OBD regulations.

12                                       --oOo--

13           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

14           To put some of today's proposed amendments in  
15 context, this slide provides an example of a typical  
16 diesel emission control system for the 2010 model year.  
17 Compared to just a few years ago, these systems have  
18 become increasingly complex and include the addition of  
19 several new emission controls. A few key components to  
20 point out would be the diesel particulate filter in the  
21 exhaust, which was newly implemented with the 2007 model  
22 year and is the primary control for PM emissions.

23           New for the 2010 model year and also in the  
24 exhaust is a selective catalytic reduction, or SCR, system  
25 that injects urea into the exhaust to provide high levels

1 of NOx reduction in the catalyst.

2           Most also have an oxidation catalyst in the  
3 exhaust to help reduce hydrocarbon and PM emissions as  
4 well as promote proper operation of the filter and the SCR  
5 catalyst.

6           Together these three components make up what is  
7 commonly called the aftertreatment for the engine  
8 emissions.

9           But it is also important to note that these  
10 engines and systems also have a tremendous number of other  
11 components for emission control, including exhaust gas  
12 recirculation and sensors for temperature, pressure,  
13 air/fuel ratio and NOx concentrations.

14           The interaction of all these emission controls  
15 provides a significant challenge to the industry for  
16 design and calibration, especially when you consider that  
17 these engines will often operate for a million miles or  
18 more before they are retired.

19   --o0o--

20           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

21           Now, on to today's proposed amendments. Most of  
22 today's changes are to the heavy-duty OBD regulation and  
23 primarily concern diesel engines, the dominant technology  
24 in that weight class. They include a laundry list of  
25 smaller amendments that I won't be covering but that you

1 would typically expect during a review, including  
2 clarifications to existing requirements, moderate delays  
3 or changes in lead time to other requirements and some  
4 adjustments for emerging technologies.

5           One of the more significant changes involves  
6 reduced monitoring stringency for some components.  
7 Specifically, for the 2010 through 2012 model years, staff  
8 is proposing to relax the monitoring requirements for the  
9 diesel PM filter, the SCR catalyst, and for NOx sensors  
10 used to monitor the SCR catalyst.

11           Faults would still be required to be detected.  
12 However, tailpipe emissions would be allowed to reach  
13 higher levels before faults of these systems would be  
14 identified.

15           These changes are proposed primarily because the  
16 monitoring technology has not advanced as fast as staff  
17 had initially projected. But they still reflect the most  
18 stringent monitoring levels that today's technology will  
19 allow.

20                                 --o0o--

21           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

22           In meeting with industry over the last few years  
23 and seeing the near finalized engine configurations  
24 planned for the 2010 model year, staff identified areas  
25 where additional requirements were needed to ensure all

1 faults that can cause an emission increase will be  
 2 detected. In several cases, this necessitated adding new  
 3 requirements, with lead time as appropriate, for future  
 4 model year OBD systems. Examples of such things include  
 5 emission control strategies that had not been anticipated,  
 6 emission controls or strategies used to mitigate emissions  
 7 during cold starts, and cooling system faults that  
 8 previously would go undetected.

9           The added requirements also include additional  
 10 data that must be output in a standardized format to scan  
 11 tools commonly used by repair technicians or during  
 12 compliance testing by ARB.

13   --o0o--

14           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

15           Industry has asked for several additional changes  
 16 that staff evaluated and rejected. An example is the  
 17 non-methane hydrocarbon catalyst monitoring requirements  
 18 where industry asked for a relaxation of the requirements.  
 19 However, staff's assessment of monitoring technology is  
 20 that most manufacturers are indeed on track to meet the  
 21 current requirement and no further adjustment is  
 22 necessary.

23           And, in many cases, changes were made that  
 24 represent a compromise that that staff believes will still  
 25 get the majority of the intended result, while easing the

1 burden on manufacturers when developing or calibrating the  
2 system.

3           An example is a requirement for manufacturers to  
4 account for adjustment factors - a complicated subject  
5 that addresses the unique nature of some diesel emission  
6 controls that must periodically purge stored emissions.  
7 Staff has made changes to the regulatory language to allow  
8 a less rigorous calculation methodology to account for  
9 these emissions, and has also agreed to provide additional  
10 direction in a future guidance document to ensure that  
11 manufacturers have clear instruction as to the types of  
12 engineering judgment and shortcuts we expect them to use.

13                           --o0o--

14           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

15           As I mentioned before, we currently have two  
16 different OBD regulations, including the OBD II regulation  
17 for light- and medium-duty vehicles such as full-size  
18 pick-ups and the heavy-duty OBD regulation for heavy-duty  
19 engines such as delivery trucks. Some manufacturers  
20 produce engines or vehicles that span both weight classes  
21 and, thus, have to design for both regulations. The  
22 proposed amendments today include changes to both  
23 regulations to harmonize the requirements across these  
24 weight categories as much as possible.

25                           --o0o--

1           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

2           Next, I'd like to provide an overview of the  
3 proposed enforcement regulation.

4                               --o0o--

5           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

6           Today's proposal includes a new stand-alone  
7 enforcement regulation for heavy-duty OBD to ensure that  
8 the systems work properly in use. It is modeled after the  
9 existing enforcement regulation for light-duty systems  
10 that was adopted after we had several problems with in-use  
11 vehicles, including legal challenges that resulted in poor  
12 performing OBD systems not being recalled or fixed. We  
13 are proposing it now for heavy duty to avoid having  
14 similar in-use problems.

15           The regulation provides clear direction to  
16 manufacturers as to the procedures that will be followed  
17 for testing the systems. It includes details on how  
18 engines or vehicles are to be selected, pass/fail criteria  
19 to be used, including interim less rigorous criteria for  
20 the first six years, and defines remedial actions such as  
21 recalls and fines. It even defines some major  
22 noncompliance as egregious enough to warrant mandatory  
23 recall to ensure the worst problems are remedied. This  
24 has been a very powerful element of the light-duty  
25 enforcement regulation in guaranteeing that the most

1 important monitors are functioning.

2 --o0o--

3 ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

4 Another item in the enforcement regulation  
5 requires emission testing of engines. That is, to verify  
6 that a fault is detected before tailpipe emissions exceed  
7 the allowable levels, you actually have to implant a fault  
8 in the system and emission test it. Unlike light-duty  
9 vehicles, that are commonly tested at ARB's lab in El  
10 Monte, heavy-duty emission testing is engine-based, not  
11 vehicle-based. The engine must be physically removed from  
12 the vehicle and tested inside of a specially equipped  
13 laboratory. ARB does not currently have any facilities  
14 capable of performing such testing. And there are very  
15 few independent laboratories that are capable of it. In  
16 fact, the only ones who routinely do this type of testing  
17 are the engine manufacturers themselves. Accordingly, the  
18 proposed procedures require manufacturers to do this  
19 testing of their own engines and submit the results to  
20 ARB.

21 To provide a balance between the thoroughness of  
22 enforcement testing of all products and manufacturers'  
23 limited resources, the number of engines that each  
24 manufacturer has to test is limited to a small sample of  
25 what they produce. For most manufacturers, they would

1 test one engine per year. For the two largest  
2 manufacturers, they would eventually be testing two or  
3 three engines per year.

4           If the first engine tested fails and indicates a  
5 possible noncompliance, additional like engines are tested  
6 to get a more representative sample. In the event the  
7 tested engines continue to indicate noncompliance, a  
8 maximum of ten engines would be tested and then a final  
9 pass/fail determination would be made.

10           As with other elements in the enforcement  
11 regulation, failing results found from such testing can be  
12 the basis for ARB to take enforcement action.

13   --o0o--

14           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

15           The engine manufacturers are opposed to the  
16 self-testing requirement. They have indicated the such  
17 testing would impose significant added cost and workload.  
18 They have further indicated that they believe it is  
19 inappropriate to have recall jeopardy for any  
20 noncompliances discovered during such testing, and they  
21 question ARB's legal authority to require such testing.

22           Staff's experience from light-duty indicates that  
23 enforcement testing is necessary to ensure OBD systems are  
24 compliant in use and manufacturers are uniquely qualified  
25 to be able to do this testing effectively and efficiently.



1           The cost a manufacturer would incur by doing this  
2 testing was calculated to be less than \$2 per engine sold.  
3 For reference, the retail cost of a heavy-duty engine is  
4 typically 15 to \$25,000.

5           Regarding resources, testing one engine per year,  
6 as most manufacturers would be required to do, represents  
7 a small fraction of the certified engine families. Even  
8 for the largest manufacturer, testing three engines a year  
9 would be a small percentage of the current 20 different  
10 engine families they certify each year.

11           Regarding industry's concern about recall  
12 jeopardy, staff believes that if serious noncompliances  
13 are indeed identified, it is appropriate that they be  
14 corrected. However, the proposal does include substantial  
15 relief in the first six years to allow manufacturers to  
16 make significant mistakes without recall jeopardy.

17           And the requirement to make manufacturers test  
18 their own products to verify compliance is within ARB's  
19 authority and has been done before. ARB has broad  
20 authority to adopt test procedures or standards to ensure  
21 our regulations are met. And this testing will ensure  
22 that the heavy-duty OBD requirements are indeed met.  
23 Existing regulations for heavy-duty engines, light-duty  
24 vehicles, medium-duty engines, and other classes of  
25 engines all require some form of manufacturer self-testing

1 that is used to determine compliance.

2 --o0o--

3 ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

4 Lastly, I'll summarize the calculated cost  
5 effectiveness of the proposed amendments.

6 --o0o--

7 ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

8 In general, the amendments proposed today to both  
9 the OBD II and the heavy-duty OBD regulation are minor  
10 changes that do not reflect changes in the long-term cost  
11 to implement OBD systems. The new heavy-duty enforcement  
12 regulation does, however, impose new costs for the  
13 manufacturer self-testing that was just discussed. Adding  
14 this to the previously calculated costs, the cost to  
15 implement a heavy-duty OBD system is expected to add \$134  
16 to the retail price of an engine. For perspective, this  
17 is much less than two percent of the retail cost of a new  
18 engine.

19 For emission benefits, heavy-duty OBD systems are  
20 projected to yield emission reductions of approximately  
21 three tons per day of reactive organic gases, 38 tons per  
22 day of NOx, and .4 tons per day of PM in the 2020 calendar  
23 year.

24 The cost-effectiveness heavy-duty OBD program is  
25 very good relative to other adopted programs, and is

1 approximately 15 cents per pound of ROG plus NOx and  
2 \$22.50 per pound of PM. This cost effectiveness  
3 calculation also takes into account the cost of repairs  
4 that would be performed on in-use vehicles to correct  
5 detected emission problems.

6 --o0o--

7 ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

8 In concluding today's presentation, the proposed  
9 amendments to the existing OBD regulations are necessary  
10 to ensure emissions remain low for the entire life of  
11 vehicles and engines. The proposed new enforcement  
12 regulation is also essential for the heavy-duty OBD  
13 program to be effective.

14 Staff recommends the adoption of the proposed  
15 amendments and the enforcement regulation with 15-day  
16 changes.

17 This concludes the staff's presentation, and I  
18 thank you for your attention.

19 CHAIRPERSON NICHOLS: Thank you.

20 Mr. Goldstene, do you have any wrap-up or should  
21 we go directly to witnesses?

22 EXECUTIVE OFFICER GOLDSTENE: Witnesses.

23 CHAIRPERSON NICHOLS: Okay. I have a list of  
24 seven witnesses who've signed up to testify here. And we  
25 will be enforcing the three-minute comment. I know we've

1 got written comments from a number as well.

2           We'll start with Lisa Stegink - I hope I'm not  
3 mispronouncing your name - from EMA and then Mark Stepper  
4 from Cummins.

5           MS. STEGINK: Thank you and good morning.

6           It's green, so maybe I just need to get closer.

7 So --

8           CHAIRPERSON NICHOLS: Oh, sorry.

9           MS. STEGINK: -- I'll lean.

10           I'm Lisa Stegink this morning here on behalf of  
11 the Engine Manufacturers Association.

12           Engine manufacturers have had discussions with  
13 staff over several months, as Mr. McCarthy pointed out,  
14 regarding the proposed amendments to the OBD rule.

15           We believe many aspects of the rule need  
16 changing, but I'm going to focus today only on one - the  
17 provisions making manufacturers pay for and conduct their  
18 own in-use testing.

19           This is a whole new program. It deals with  
20 significant fundamental issues. We haven't had really  
21 enough time to fully understand all its implications.

22           More important, ARB simply does not have the  
23 authority to force manufacturers to bear the cost of  
24 in-use enforcement testing.

25           Despite that, we have tried intensively over the

1 past couple of weeks to work out a compromise. This is a  
2 progressive industry. We're trying to do the right thing.  
3 Staff has been working with us. They've been great in  
4 trying to work something out. But we have not been able  
5 to come to an agreement. In fact, there's still a lot of  
6 confusion and misunderstanding over what is in the  
7 enforcement reg language.

8           As it stands, there is simply far too substantial  
9 exposure for industry and the costs are far too high for  
10 us to accept the last proposal, especially when ARB does  
11 not have the authority in the first place to make  
12 manufacturers take on this burden.

13           We're not saying ARB doesn't have authority to do  
14 its own testing or that ARB shouldn't have data on real  
15 world emissions. But there's not authority to force this  
16 self-testing.

17           The self-testing that Mr. McCarthy referred to is  
18 primarily with new engines, engines that have not left  
19 manufacturers' control. And this is a different kind of  
20 testing that we're being asked to do, to take engines out  
21 of in-use trucks and vehicles from customers.

22           This places significant further stress on an  
23 already financially distressed industry. Companies that  
24 would have been here testifying today that you would  
25 normally see are not here simply because of that financial

1 distress. To that end, we're asking the Board to remove  
2 the manufacturer self-testing provisions from the  
3 enforcement rule.

4 Thank you.

5 CHAIRPERSON NICHOLS: Thank you.

6 Mark Stepper from Cummins, followed by Michael  
7 Read of Navistar.

8 MR. STEPPER: Good morning. Thank you, Madam  
9 Chair and Board. My name is Mark Stepper. I'm speaking  
10 on behalf of Cummins, Incorporated. I lead the group at  
11 Cummins that has responsibility for on-board diagnostics  
12 and service information, certification and compliance.

13 Cummins is a manufacturer of heavy-duty engines  
14 used in on-highway applications as well as other products  
15 that are non-road. Cummins is a member of the EMA  
16 organization and supports the oral and written comments  
17 EMA has submitted.

18 Cummins has devoted an enormous amount of time  
19 and resources to meet the OBD requirements and to meet  
20 with ARB staff to discuss many various OBD topics. Staff  
21 has been good to meet with us and work to resolve any of  
22 the open issues that we've had. As a result, the proposed  
23 rules contain many clarifications that are partly a result  
24 from these discussions. We compliment the talented staff  
25 at ARB for their efforts in the process.

1           These rules do help to ensure cleaner vehicles  
2 throughout product life. We understand that. But there  
3 are some issues that need to be addressed.

4           And as Lisa's already talked to, ARB has proposed  
5 this enforcement rule, which was anticipated because they  
6 indicated they were going to do that. And we thought it  
7 was going to be like the OBD II enforcement rule.  
8 However, a new section was added, and it contains a  
9 manufacturer-ran testing program. This program is totally  
10 funded by the manufacturers. This program also does not  
11 have an end date; that is, it continues indefinitely at  
12 the cost of hundreds of thousands of dollars to millions  
13 of dollars a year per each manufacturer.

14           Cummins reiterates our support of the detailed  
15 comments made by EMA on this topic. And Cummins urges the  
16 Board to have this section removed from the heavy-duty OBD  
17 enforcement regulation.

18           Another topic I want to bring up is EMA's  
19 comments to reduce the number of demonstration tests that  
20 are required for model year 2011 and 2012 vehicles. We  
21 are looking to have this modified from two per year down  
22 to one. And some manufacturers, it should be noted, have  
23 zero to demonstrate until the 2013 model year.

24           Cummins also urges the Board to direct the staff  
25 to more openly consider what EMA has discussed regarding

1 the vehicle speed sensor diagnostic monitoring  
2 requirements. EMA believes we have provided thorough  
3 reasoning why staff should accept what EMA has proposed.  
4 The vehicle cannot legally operate without the speedometer  
5 being functional. And the vehicles with an automatic  
6 transmission, they simply can't be used to do the work  
7 that they've been bought to do.

8 As a manufacturer, Cummins would like to see  
9 these updates to rules be completed prior to the need for  
10 certifications. So we'd like to see that happen, as we  
11 say, earlier.

12 CHAIRPERSON NICHOLS: Your time is up.

13 MR. STEPPER: Yes. I thank you for the  
14 opportunity to speak. And we'd be glad to answer any  
15 questions.

16 CHAIRPERSON NICHOLS: Okay. Well, we may have  
17 some at the end. Thanks.

18 CHAIRPERSON NICHOLS: Michael Read from Navistar,  
19 followed by John Trajnowski from Ford.

20 MR. READ: Good morning, Chairman Nichols and  
21 Board members. My name is Michael Read. I am  
22 representing Navistar, Incorporated, Powertrain  
23 Engineering Division. And my responsibilities are OBD  
24 certification and compliance.

25 CHAIRPERSON NICHOLS: Could you speak up a



1 little? I'm sorry, this system is not picking up well  
2 today. Or maybe you could move the mike up a little bit  
3 closer to you.

4 MR. READ: Is that a little better?

5 CHAIRPERSON NICHOLS: Yeah, that's much better.

6 Thank you.

7 MR. READ: All right. Thank you. I apologize  
8 for that.

9 Again, I'm Michael Read from Navistar,  
10 Incorporated, representing the Powertrain Engineering  
11 Division.

12 I'd like to thank the Board for the opportunity  
13 to provide comments on proposals -- on proposed revisions  
14 before you today. I'd also like to thank ARB staff for  
15 working with the Engine Manufacturers Association and  
16 Navistar in reviewing, discussing, and amending some of  
17 the areas in the proposed revisions; although much of this  
18 discussion has taken place between ARB staff and the  
19 Engine Manufacturers Association regarding the proposed  
20 revisions to OBD II, heavy-duty OBD, and now the  
21 enforcement regulation.

22 At this time, Navistar cannot support in good  
23 faith the proposed enforcement regulation 1971.5 for  
24 heavy-duty engine OBD for the reasons previously stated in  
25 the Engine Manufacturers Association comments, with the

1 addition of the practicality of the proposal, and the  
2 ability of manufacturers to meet the desired outcome of  
3 the enforcement in a reasonable period of time, the cost  
4 and cost benefits of the proposal, and the standard of  
5 pass/fail criteria as applied to the heavy-duty engine OBD  
6 program.

7 Navistar asks that the enforcement regulation, as  
8 proposed today, not be accepted. However, Navistar does  
9 support further discussion between ARB staff to reach an  
10 amicable solution of the enforcement regulation that is  
11 timely and in a cost-conscious manner.

12 That concludes my statements for today.

13 CHAIRPERSON NICHOLS: Thank you.

14 Is Mr. Swenson with you? Are you two testifying  
15 together or you put the same -- you're both with Navistar.

16 MR. SWENSON: That's correct.

17 MR. READ: We're both from the same parent  
18 company.

19 CHAIRPERSON NICHOLS: Well, why don't you follow  
20 directly - it seems more logical - if you don't mind. And  
21 then we'll let the Ford witness come after.

22 MR. SWENSON: Thank you, Chairman Nichols. Am I  
23 coming through? I'm a little tall.

24 CHAIRPERSON NICHOLS: We can hear you.

25 MR. SWENSON: Okay.

1           CHAIRPERSON NICHOLS: I know this mike is about  
2 right for somebody my height, I know. It's not fair.

3           MR. SWENSON: My name is Eric Swenson. I am  
4 employed with Navistar, Incorporated, in Fort Wayne,  
5 Indiana, at our truck engineering facility, and have been  
6 involved in integrating electronic vehicles for the past  
7 20 years.

8           I personally support the Engine Manufacturers  
9 comments and will express my own views on vehicle speed  
10 sensors and the topic of hybrid drive certification.

11           In my opinion, the changes to increase five one  
12 in the OBD rule compels engine manufacturers to diagnose  
13 the operation of hybrid drive systems, which they do not  
14 design, develop, manufacture or sell. The costs of OBD  
15 for hybrid drive systems I think are more properly borne  
16 by the hybrid drive manufacturers themselves, who are  
17 not -- who are separate corporations in our horizontally  
18 integrated industry.

19           Existing 2010 engine control systems are not  
20 designed to meet these needs, which suggest that hybrid  
21 drive systems cannot be certified for HD OBD, unless the  
22 engine manufacturer serves as his own certification to  
23 this separate corporation to insert that the hybrid drive  
24 system controls include appropriate diagnostics.

25           The issues in my opinion with hybrid drive

1 systems are better served with a separate rule-making that  
2 includes the engine manufacturers, vehicle manufacturers,  
3 hybrid drive manufacturers, and transmission  
4 manufacturers.

5 I'll briefly add my own comments on vehicle speed  
6 sensor systems. It's my estimation that the policies  
7 regarding vehicle speed sensors for electronically  
8 controlled transmissions will require vehicle  
9 manufacturers to install a separate duplicate vehicle  
10 speed sensor at a cost of additionally \$30 to \$100 per  
11 vehicle. I wish that these costs be considered in the  
12 cost benefit analysis of future biennial reviews along  
13 with other unanticipated costs.

14 Thank you.

15 CHAIRPERSON NICHOLS: Thank you very much.

16 Mr. Trajnowski from Ford Motor Company.

17 MR. TRAJNOWSKI: Good morning. My name is John  
18 Trajnowski, and I am an emissions regulatory manager with  
19 Ford Motor Company.

20 CHAIRPERSON NICHOLS: We can't hear you either.

21 If anybody can do anything about the sound  
22 system, we would appreciate it. I think our engineer is  
23 going to go try.

24 But apologies. If you can just speak up, we'd  
25 appreciate it.

1 MR. TRAJNOWSKI: Okay. I'll get a little closer.

2 I want to thank you for this opportunity to  
3 testify today.

4 First, I'd like to point out that Ford is not  
5 opposed to many of the changes proposed by staff in the  
6 rule-making package. But we do oppose the requirement for  
7 manufacturers to conduct our own in-use OBD enforcement  
8 testing at least as it is currently proposed. And we  
9 fully support the EMA comments on this requirement.

10 But let me be clear. We fully expect our engines  
11 to comply with OBD requirements if tested for enforcement.  
12 That's not our concern with this testing. Our concern  
13 beyond the authority issue is with the cost of this  
14 program, which we have estimated to be unreasonably  
15 excessive. The cost of this program must be reduced  
16 significantly for Ford to consider supporting it.

17 Now, both manufacturers and ARB staff have worked  
18 very hard to try and negotiate a reasonable compromise.  
19 Although I believe that significant progress was made on  
20 both sides, as of today we were unable to reach an  
21 agreement. I believe that this is partly because we were  
22 a bit late in starting our negotiations and we simply ran  
23 out of time.

24 If additional time was provided to continue the  
25 negotiations, I believe there's a chance we could reach an

1 agreement. As a result, Ford requests that the Board not  
2 adopt the proposed Section C of 1971.5 today, which is  
3 the -- that's the section for the manufacturer-run  
4 testing; but instead direct staff to continue the  
5 negotiations with manufacturers for at least up to an  
6 additional 60 days, so that we can try and reach an  
7 agreement on this important issue.

8           So that concludes my statement. And I'll be  
9 happy to answer any questions.

10           CHAIRPERSON NICHOLS: Okay. Thank you.

11           We have two more witnesses - Tim Carmichael,  
12 followed by Chung Liu.

13           MR. CARMICHAEL: Good morning, Chairman Nichols,  
14 members of the Board. Tim Carmichael with the Coalition  
15 for Clean Air. And today I have the privilege of also  
16 representing the American Lung Association of California.

17           We support the staff's proposal. OBD is where we  
18 need to go - light duty, heavy duty, diesel, hybrid. It's  
19 important -- for the future of air quality in the state,  
20 it's important for this agency's ability to gather data  
21 and enforce its regulations.

22           On the point that seems to be the most  
23 contentious for the industry, we believe strongly that  
24 in-use testing should happen. There's plenty of evidence  
25 over time that there's a difference between engines tested

1 on the bench and engines tested in use or after they've  
2 been used. And just considering the options that ARB has,  
3 if you agree that that testing needs to be done, it seems  
4 to us that having the manufacturers do it is the most  
5 efficient way to do it.

6 An alternative of course would be for the Air  
7 Resources Board to charge fees on every new engine sold in  
8 the state, including enough money to administer a testing  
9 program. And it just seems to me that that would not be  
10 the most efficient way for ARB to proceed. So we  
11 encourage you to support the staff proposal as drafted.

12 Thank you.

13 CHAIRPERSON NICHOLS: Thank you.

14 MR. LIU: Good morning. My name's Chung Liu.  
15 I'm the Deputy Executive Officer for the South Coast AQMD.  
16 And the district sent a letter in supporting of the staff  
17 recommended modification, also the enforcement  
18 regulations. And I want to just very quickly go over just  
19 on the point we want to emphasize.

20 This is the last category of the mobile source  
21 that doesn't have an adequate OBD regulation and there's  
22 no smog check program for this heavy duty on a routine  
23 basis. And this is a significant category. And the team  
24 actually pointed out good points that the certification  
25 pass results and the in-use results generally could have

1 major differences. In order to assure the NOx emission  
2 reduction of the PM, the ROG reduction can actually be  
3 achieved, you need this program to really make sure the  
4 NOx reduction will be there. Our staff have reviewed the  
5 proposals and the procedures and believe this is quite a  
6 reasonable approach to do it.

7           And Tim's also pointed out, I cannot believe that  
8 the engine manufacturing company would like somebody else  
9 to do the test since they have the capability and they  
10 know how to do it. And I think that you should really  
11 move on with this program.

12           So with that, I just want to conclude saying that  
13 South Coast really strongly support the staff  
14 recommendations.

15           CHAIRPERSON NICHOLS: Well, thanks for coming and  
16 for expressing your support.

17           That is the final witness that signed up to  
18 testify. So I think we should go back to the staff and  
19 just offer you an opportunity to conclude briefly and then  
20 the Board members can ask questions.

21           CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: I just  
22 want to add one point on, you know, the discussions that  
23 have gone over the last week to try to find a compromise  
24 to present to the Board were very cordial. I think we  
25 clearly -- we could put ourselves in EMA shoes and



1 understand their viewpoints and their members' viewpoints.  
2 So I think they understood what staff's viewpoints are. I  
3 don't think it comes down to anything technical or -- it  
4 comes down to a philosophical or policy difference in  
5 view, that we think that they should have to do testing of  
6 their own products to figure out whether or not they are  
7 performing properly in use and that they should bear the  
8 costs for that. And they believe that we don't have the  
9 authority to ask for that; and given that, they don't feel  
10 like they should do testing, or if they do do the testing,  
11 which they agreed they would do, they don't want the  
12 results to be used to hang themselves, so to speak. So  
13 that means then we would have to go out and do the  
14 duplicate testing once we got an inkling that there was a  
15 problem. And we just don't think that's a very efficient  
16 way and our lawyers do not agree with them on the legal  
17 authority issue.

18           So we just, you know, came to a friendly  
19 disagreement in the end. And I think that's, you know,  
20 why it's been left with you. We just couldn't meld our  
21 beliefs of what this program should do. All the rest of  
22 the extremely technical program as you've known before,  
23 and I think we've got most of that worked out, except for  
24 I guess the speed sensor issue, which actually I don't  
25 even know what that one is, so it's a bit of a surprise.

1 But our technical staff can address that if you'd like.

2 CHAIRPERSON NICHOLS: Okay. Thank you. I will  
3 ask for some further clarification on this speed sensor  
4 issue, and then also ask about whether you think any  
5 further time would result in an agreement or could result  
6 in an agreement.

7 ADVANCED ENGINEERING SECTION MANAGER MCCARTHY:

8 On the vehicle speed issue. The only reason it's  
9 complicated is because most of what we talk about is the  
10 engine on the heavy-duty engine vehicle, the speed signal  
11 comes from the transmission. And so it was a crossing  
12 over two different suppliers in the heavy-duty vehicle and  
13 wanting to use that information for the diagnostic system.  
14 And it didn't fit completely well in our existing  
15 regulation. There were some warranty implications if it  
16 failed. And then engine diagnostics no longer work. But  
17 we've talked internally to our warranty folks since the  
18 last discussions with EMA. And we actually believe we can  
19 accept the EMA's proposal on this issue. We think that  
20 what they're proposing is protective of the environment  
21 and we also believe -- you know, it will -- if the sensor  
22 fails, it will be detected. A warning light will be  
23 indicated. The transmission manufacturers apparently have  
24 a warranty long enough to cover it for the warranty period  
25 that emission warranty would apply. And that I think

1 it -- there's some little nuances and we'll have to  
2 address that with some 15-day language changes to try to  
3 make the --

4 CHAIRPERSON NICHOLS: But that's good news that  
5 there is a way to resolve this. I appreciate that.

6 BOARD MEMBER RIORDAN: Madam Chairman?

7 CHAIRPERSON NICHOLS: Mrs. Riordan.

8 BOARD MEMBER RIORDAN: First of all, let me just  
9 say that years ago I had the pleasure of touring the  
10 Cummins plant with some of my Board members back in the  
11 nineties. And I was very impressed with the operation.  
12 And I have to believe that Navistar and Ford have similar  
13 operations, whereby they develop their engines and really  
14 have incredible capabilities - big investments, there's no  
15 question - but incredible capabilities as they develop the  
16 new engines for the future.

17 Having said that, it would seem to me, given  
18 those capabilities that I believe are there, that there  
19 would be some sort of natural curiosity on the part of the  
20 engine manufacturers to know indeed if their engines and  
21 the surrounding monitors were working correctly. And so I  
22 am not, as I say, I think compelled to think that this is  
23 burdensome. I would think it's just very good business.  
24 And the fact that you're doing it would be of a comfort  
25 level that indeed these tests were done correctly and

1 accurately.

2           So while there may be some things that need to be  
3 worked out if indeed this Board feels that given a few  
4 extra weeks might help work that out, I have to believe  
5 that the testing should and could be done by these  
6 companies. And the legal argument may be made, and that's  
7 not for me to make or not, in terms of whether or not we  
8 have the authority. But I would just think and know that  
9 you are the best to run these tests. I feel that very  
10 strongly.

11           So, Madam Chairman, I wanted to make my position  
12 very clear, having been there, having seen what I consider  
13 to be a first-class operation there at Cummins, and I'm  
14 sure there are at the other facilities, and I would  
15 support the staff recommendation.

16           CHAIRPERSON NICHOLS: Thank you very much for  
17 that.

18           Ms. Berg.

19           BOARD MEMBER BERG: I would like to follow up on  
20 your question, which is of staff. Do you feel that  
21 additional time with the engine manufacturers would allow  
22 some sort of agreement that both parties could sign off  
23 on?

24           CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: No, I  
25 don't. I think we, you know, reached a mutual

1 understanding that we disagree on whose responsibility it  
2 is, and I don't know any way of resolving that. I think  
3 that's really -- falls on the Board now to resolve.

4 BOARD MEMBER BERG: In the testimony -- in their  
5 written testimony, they do have a chart that shows their  
6 estimation of cost, which no surprise is about four times  
7 what we're estimating. They also estimate that that's the  
8 worst case for 30 engine tests. And my understanding on  
9 this program was there would be one engine test per year.  
10 So I'm a little confused as to, are we talking about one  
11 engine test, and we're estimating that to be around \$2  
12 million?

13 ADVANCED ENGINEERING SECTION MANAGER McCARTHY:  
14 Our estimate is about \$160,000 to test one  
15 engine. I saw that chart that you're referring to. They  
16 missed some of our costs. I'm not sure which costs they  
17 missed. But our numbers came out to about \$160,000 to  
18 test one engine.

19 There's about nine manufacturers in the  
20 heavy-duty market. Seven of them would be testing one  
21 engine per year.

22 BOARD MEMBER BERG: And the other two?

23 ADVANCED ENGINEERING SECTION MANAGER McCARTHY:  
24 The other two are bigger. One would probably be  
25 testing two a year or three a year. And the largest,

1 Cummins, would be testing three a year.

2           And then they each test one engine from -- even  
3 the biggest manufacturer would test three engines. If the  
4 first engine they test fails, then it triggers two more  
5 engines or four more engines, up to a total of ten. So to  
6 get to 30 engines, it would only be Cummins, the largest  
7 manufacturer. And it would have to assume every engine  
8 they test fails. And so they get to a maximum of 30 -- 10  
9 engines for each of the three families. So in that case,  
10 I guess they spent some money on testing, but they also  
11 have -- three of their 20 products are noncompliant and  
12 we're probably going to pursue recall and they're going to  
13 be spending even more money at that point.

14           BOARD MEMBER BERG: Yeah, if it failed --

15           ADVANCED ENGINEERING SECTION MANAGER MCCARTHY:

16           We estimated in the -- in the staff's numbers, we  
17 estimated about a ten percent failure rate. So for --  
18 most manufacturers would be testing one engine a year.  
19 About one engine every ten years they'd test they would  
20 fail, and that would trigger additional testing. We  
21 figured that was a reasonable noncompliant rate that we  
22 could estimate. Certainly, if a higher percentage of them  
23 are failing, that will trigger more engines early on.

24           BOARD MEMBER BERG: Now, that ten percent, is  
25 that consistent with our other testings that run along

1 these lines?

2           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

3           You know, around -- can you pull back up slide  
4 number eight.

5           In our light-duty program, not the OBD program,  
6 but the light-duty tailpipe program, we started testing  
7 back in 1984 for compliance testing. We tested very few  
8 families in 1984 and they all failed. But you can see  
9 with time, after ten years of sustained compliance  
10 testing, the failure rates dropped below ten percent and  
11 they stayed below that ever since then.

12           I actually believe the heavy-duty OBD  
13 manufacturers will -- that the systems will do better than  
14 starting out at a hundred percent failure rate. I don't  
15 expect anybody to have anywhere near what they did back  
16 then in the eighties for tailpipe stuff. But --

17           CHAIRPERSON NICHOLS: It's really about  
18 durability, isn't it? It's about building durability  
19 into the emissions-related components?

20           ADVANCED ENGINEERING SECTION MANAGER McCARTHY:

21           That certainly is a big part of it, about knowing  
22 that what you're producing is going to work in use, yes.

23           CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: I would  
24 point out that there's really two different issues here.  
25 One is we think OBD provides a very strong incentive,

1 since it identifies failures, for them to design more  
2 durable parts. But the other piece of this is that our  
3 experience with light-duty vehicles is that OBD didn't  
4 always work.

5           And, you know, we need to have a very high degree  
6 of it functioning if we're going to use it for a  
7 compliance tool or for like smog check, which we're doing  
8 on the cars right now. And when it didn't work in use, we  
9 ended up getting into lawsuits and trials and, you know,  
10 multi-tens of -- hundreds of millions of dollars of  
11 recalls and things like that. And so we tried to learn  
12 from what happened on cars and said that you really do  
13 have to look and make sure these things function, that  
14 they find the faults in use.

15           Some of these -- in the light-duty area we had a  
16 problem with an evaporative system. It passed just fine  
17 in certification. In use it couldn't find a single  
18 failure. So, you know, that's what we want to try to  
19 avoid.

20           And the remedy on that for that manufacturer if  
21 we'd gotten to that point was hundreds of millions of  
22 dollars.

23           So we want to make sure they work right and  
24 that -- in the early years and, you know, get that  
25 information back, as Ms. Riordan said, so that if there



1 are problems, they can be fixed. And that's why we're  
2 pushing this, you know, strongly and believe that this has  
3 to happen to make the system work and provide the  
4 assurances for in-use emissions.

5 BOARD MEMBER BERG: And did I hear correctly that  
6 for a period of time that we're going to have some  
7 understanding that there will be a learning curve, so it  
8 won't be a matter of recalling, but a matter of  
9 correcting, and so that the next generation of these  
10 sensors and things that they're -- the components that  
11 they are in fact using are better, that we're going to  
12 have a block of time for this self-improvement?

13 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: We have  
14 two things. One is a block of time, meaning the ultimate  
15 remedies, which could be a mandatory recall, do not occur  
16 in the first five or six years. They're only out to the  
17 past.

18 But the other thing we also have is they don't  
19 occur -- we put a multiplier factor. So in other words,  
20 if the OBD sensor is supposed to detect at some multiple  
21 of the standard -- of the exhaust standard. And those  
22 multiples are typically three or something like that right  
23 now. So already it won't go off until you're three times  
24 the standard. We put another multiplier on top of that,  
25 like 2X or 3X - three times that - before the remedies

1 occur. So we've given them a big cushion in the early  
2 years to basically say we understand some things might go  
3 wrong. And if they do, and they don't go wrong completely  
4 badly, you know, disastrously, that we wouldn't end up  
5 with recalls, there'd be some other kind of remedy done  
6 and hopefully a learning curve from that.

7           So we think we've got it in a couple of  
8 dimensions here to recognize that it's a new complicated  
9 technology for them and some mistakes will be made.

10           CHAIRPERSON NICHOLS: Additional comments or  
11 questions from Board members?

12           BOARD MEMBER TELLES: Question -- or comment.

13           I think that this is a very important thing to  
14 do. And what I hear from industry is that it's expensive,  
15 as we always do hear. And what I hear from staff is that  
16 they're the ones that's most qualified to do this, but  
17 then they're not the ones who are most qualified to tell  
18 you how much it costs to do, which I kind of have a  
19 difficult problem with, because I think they're the ones  
20 who would probably also tell you how much it really costs.

21           So what I would -- what I would suggest that we  
22 do with this is that if it costs as much -- way past what  
23 staff is estimating, and some astronomical cost, that this  
24 whole issue be revisited as far as the type of in-use  
25 testing that is being done.

1           CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: To  
2 partly address that, with the OBD regulation on light duty  
3 and now on heavy duty, we've agreed to come back every  
4 several years with the Board with updates. This was an  
5 update, for example. And so we could address that when we  
6 get I guess roughly to the -- first engines don't have to  
7 be tested until 2013. So 2010 engines tested when they're  
8 three years old in the field. So at that point, if the  
9 difficulty in recruiting engines, et cetera, is way out of  
10 line, we would be able to tell you that.

11           I do want to point out though that the difference  
12 in the estimates has more to do with what do we think will  
13 happen and what is the worst-case scenario. Those 30  
14 engines for Cummins is not going to happen. And yet those  
15 estimates are apparently made on, you know, what happens  
16 if we have to test all these engines and every one of them  
17 fails and so we have to do ten per engine family instead  
18 of one. We think it's going to be, you know, mostly one  
19 or 1.1 with a ten percent failure rate. So that I think  
20 has a lot to do with the difference in the cost.

21           CHAIRPERSON NICHOLS: Well, from a business  
22 perspective, it makes sense to estimate the worst case for  
23 their own planning. And I don't think there's anything  
24 inappropriate about that. But I agree that it's sort of  
25 our business to try to make a judgment as to what we think

1 is going to happen in the real world. And I think the  
2 staff has a pretty good, though not perfect, track record  
3 on that. And, again, if we have built-in systems to  
4 monitor, I think that's probably the best protection that  
5 we have if you're going to be reporting back.

6 All right. One more.

7 Yes.

8 BOARD MEMBER D'ADAMO: I'd like to make a motion.

9 CHAIRPERSON NICHOLS: Oh, okay. Good. You're  
10 welcome to do so.

11 BOARD MEMBER D'ADAMO: All right. I'd make a  
12 motion that we adopt Resolution 09-37.

13 CHAIRPERSON NICHOLS: Do we have a second?

14 BOARD MEMBER BALMES: Second.

15 BOARD MEMBER RIORDAN: Second.

16 CHAIRPERSON NICHOLS: All right. All in favor  
17 please say aye?

18 Oh, no. We have ex partes.

19 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: If you  
20 could be clear that the staff -- on the speed sensor  
21 thing, the staff said they could accept the EMA proposal.  
22 I don't think that's a new rule.

23 CHAIRPERSON NICHOLS: Yes. We will accept it  
24 with the modification that the staff is proposing. Yes, I  
25 trust that would be part of the resolution.

1 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: That  
2 would be a 15-day --

3 CHAIRPERSON NICHOLS: Yes, yes. Thank you for  
4 that.

5 And also we're really not supposed to vote  
6 without disclosing any ex parte communications. And I  
7 forgot, because I didn't have any. So if anybody does,  
8 you can disclose them at this time.

9 Hearing none, then we can call for the vote.

10 All in favor please say aye.

11 (Ayes.)

12 CHAIRPERSON NICHOLS: Opposed?

13 Very good. Thank you very much.

14 I think we will take our lunch break before we  
15 start a new item then.

16 And the Board is going to be moving into an  
17 executive session to hear a report from our counsel on  
18 pending litigation. If any action is taken, we will  
19 report that action when we reconvene after lunch.

20 And we'll be back, I hope, at about 1:20.

21 Thanks, everybody.

22 (Thereupon a lunch break was taken.)

23

24

25

1                               AFTERNOON SESSION

2                   CHAIRPERSON NICHOLS: We're now back in session.

3                   Ellen Peter, our General Counsel, will summarize  
4 the closed session.

5                   CHIEF COUNSEL PETER: We've just had a  
6 conversation about pending litigation and took no action.

7                   CHAIRPERSON NICHOLS: Thank you.

8                   I can vouch for that. It is true.

9                   All right. Our next item on the agenda is a  
10 continuation of a public hearing to consider adoption of  
11 aftermarket parts certification requirements for plug-in  
12 hybrid electric vehicles.

13                   Mr. Goldstene.

14                   EXECUTIVE OFFICER GOLDSTENE: Thank you, Chairman  
15 Nichols.

16                   In response to your direction, staff worked with  
17 the stakeholders to develop a phased approach to certify  
18 aftermarket plug-in hybrid vehicle conversion kits.

19                   The new approach ramps up the requirements so  
20 that a converter can sell up to ten kits without emission  
21 testing and up to 100 kits with limited demonstration of  
22 emission durability.

23                   Sales of more than 100 kits would essentially  
24 follow the current certification process used for other  
25 conversion kits, such as liquid petroleum gas and

1 compressed natural gas, which is what we had proposed in  
2 January.

3           Similarly, the warranty requirements are reduced  
4 at low sales volumes.

5           We think this phased approach balances the need  
6 to assure emission controls do not degrade as a result of  
7 kit use while simultaneously reducing the costs for a  
8 small business to enter into the conversion business.

9           Lesley Crowell of the Mobile Source Control  
10 Division will now begin the staff presentation.

11           Ms. Crowell.

12           (Thereupon an overhead presentation was  
13 Presented as follows.)

14           AIR RESOURCES ENGINEER CROWELL: Thank you.

15           Good afternoon, Chairman Nichols, members of the  
16 Board, ladies and gentlemen.

17           We are here today to discuss staff's modified  
18 proposal for certification procedures for plug-in  
19 conversions of hybrid electric vehicles.

20   --o0o--

21           AIR RESOURCES ENGINEER CROWELL: Staff brought  
22 proposed certification procedures to the Board in January  
23 of this year, along with modifications to test procedures  
24 necessary to test plug-in hybrid electric vehicles. The  
25 emissions test procedures for plug-in hybrid electric

1 vehicles were approved at the January Board hearing.

2 Multiple conversion system manufacturers  
3 submitted comments that the certification requirements  
4 were too costly and would cripple their industry. At the  
5 January Board hearing, the Board was sympathetic to their  
6 pleas and directed staff to continue to meet with the  
7 conversion system manufacturers to determine if additional  
8 flexibility could be incorporated into the certification  
9 procedures and report back to the Board with staff's  
10 findings.

11 --o0o--

12 AIR RESOURCES ENGINEER CROWELL: As the Board  
13 directed, staff continued to meet with manufacturers  
14 individually and in groups to discuss their concerns.  
15 After several meetings, staff introduced a modified  
16 proposal at a workshop in Sacramento on March 25th, 2009.  
17 This proposal was further refined and introduced to the  
18 public in a supplemental staff report, which was released  
19 May 12th, 2009.

20 --o0o--

21 AIR RESOURCES ENGINEER CROWELL: Several issues  
22 were considered in the development of the certification  
23 procedures.

24 First, the original vehicle's design and  
25 limitations were considered along with the emissions



1 standards that the vehicle was originally certified to  
2 meet. Most hybrids are extremely clean and, if certified  
3 to the advanced technology partial allowance zero emission  
4 vehicle category, carry an extended warranty on the  
5 emissions system. The original equipment manufacturer, or  
6 OEM, designs and chooses sensors and parts based on the  
7 amount of use these parts will experience.

8           The addition of the conversion system may impact  
9 the emissions if cold starts and canister loading and  
10 purging are not addressed adequately. Adequate emission  
11 testing is a necessary component of the certification  
12 process to ensure compliance. Emission systems  
13 malfunctions are identified through the On-Board  
14 Diagnostic system. Proper integration of the conversion  
15 system into OBD is essential. The conversion may affect  
16 OEM parts and systems by increasing use, and this  
17 increased use may cause an early failure. While in most  
18 cases the OEM is responsible for parts and emission  
19 related components, a conversion company may be  
20 responsible for OEM parts if an early failure is due to  
21 the conversion.

22   --o0o--

23           AIR RESOURCES ENGINEER CROWELL: The proposed  
24 procedures are similar to other aftermarket parts  
25 certification procedures, where there is the potential for

1 increased emissions from the conversion system.

2           As in the proposal presented in January, these  
3 proposed procedures apply to installations on 2000 and  
4 subsequent model year hybrid electric vehicles and thus  
5 allow conversion of vehicles still under warranty.  
6 Conversions of non-hybrid vehicles are not covered by  
7 these requirements.

8           Overall the certification procedures contain the  
9 following main components: Exhaust and evaporative  
10 emissions testing; durability; in-use testing; OBD  
11 compliance; and warranty.

12           The emissions testing will cost aftermarket  
13 manufacturers just under 10,000 per model type. This is  
14 substantially less than what is required by the OEMs, at  
15 over 40,000 per model type.

16           Durability is also substantially reduced as bench  
17 scale testing can be used for the conversion.

18           The modified proposal allows manufacturers to  
19 meet certification requirements using a tiered process, in  
20 which a limited number of converted vehicles may be sold  
21 as the manufacturer works towards full certification. The  
22 tiers are described in the following slides.

23                                   --o0o--

24           AIR RESOURCES ENGINEER CROWELL: In Tier 1  
25 conversion manufacturer can sell up to ten vehicles as

1 long as the application requirements of Tier 1 are met.  
2 The main components of this tier are an engineering  
3 analysis showing that the converted vehicle does not  
4 increase emissions.

5 Durability requirements of this tier are met  
6 through the test plan and initial durability data of  
7 components. This is component and in use, and typically  
8 provided by the manufacturer of those components.

9 As with other aftermarket procedures, warranty  
10 requirements are described for manufacturers and  
11 installers. Installers of PHEV conversion systems would  
12 be required to warrant to the vehicle owner and subsequent  
13 vehicle owners that the conversion system will not fail to  
14 meet certification procedure requirements due to incorrect  
15 installation, and that no part on the vehicle will be  
16 damaged due to incorrect installation.

17 These warranties and agreements shall begin on  
18 the date of the installation and be effective for three  
19 years or 50,000 miles, whichever comes first.

20 The requirements of Tier 1 must be met and  
21 approved by the ARB prior to the vehicle sales.

22 --o0o--

23 AIR RESOURCES ENGINEER CROWELL: Tier 2 allows  
24 the sale of up to 100 conversions. The additional  
25 requirements include emissions testing using the exhaust

1 and evaporative emissions-related test procedures approved  
2 at the January Board hearing. The emission results from  
3 these procedures must show that the converted vehicle does  
4 not show an increase in emissions beyond the original  
5 vehicle certification standards and do not trigger OBD  
6 malfunction indicator light and diagnostic trouble codes.  
7 A plan to meet OBD system requirements is also part of the  
8 requirements in this tier.

9           In addition, the durability tests for the  
10 conversion system must be started, and they need to show  
11 that the conversion still appears durable for the useful  
12 life of the converted vehicle. To ensure that the PHEV  
13 converted vehicles continue to operate as presented during  
14 the certification process, the proposed procedures contain  
15 in-use testing requirements for conversion system  
16 manufacturers. The ARB may start conducting these tests  
17 during Tier 2.

18           Conversion system manufacturers' warranty  
19 requirements are increased to five years or 75,000 miles  
20 for all parts on the conversion systems and the system  
21 must be supported throughout the vehicle's useful life.

22                           --o0o--

23           AIR RESOURCES ENGINEER CROWELL: Tier 3 allows  
24 sales beyond 100 conversions. In addition to the  
25 requirements of the two previous tiers, a few additional

1 requirements are added. At this time, the durability test  
2 requirements are completed for the vehicle and the  
3 battery. Conversion system manufacturers need to  
4 demonstrate that the converted vehicle has a fully  
5 compliant on-board diagnostic system.

6 In addition, the warranty is increased to cover  
7 the remaining OEM warranty or five years, 75,000 miles,  
8 whichever is longer.

9 The requirements of Tier 3 are similar to the  
10 original proposal to the Board in January, with the  
11 exception of the conversion system warranty, which is  
12 reduced for conversions occurring over a year after the  
13 sale of the original vehicle.

14 This tiered approach is limited to the first  
15 5,000 conversions sold industry-wide, after which time  
16 manufacturers must meet Tier 3 requirements.

17 Although staff believe the tiered approach being  
18 proposed for plug-in hybrid electric vehicle conversion  
19 systems provides the flexibility and support for  
20 conversion system manufacturers requested by the Board in  
21 January, we are concerned about the policy and precedence  
22 that this sets for other aftermarket alternative fuel  
23 conversion systems.

24 --o0o--

25 AIR RESOURCES ENGINEER CROWELL: This slide

1 presents the impacts of the modified proposal.

2           Warranty requirements are reduced for each tier  
3 in this proposal.

4           The modified proposal allows sale of a limited  
5 number of converted vehicles without emissions testing.  
6 If cold starts are not adequately addressed by the  
7 conversion system manufacturer, exhaust emissions could  
8 increase up to five times. If canister issues are not  
9 addressed evaporative emissions could increase by up to 16  
10 times the original vehicle certification values. These  
11 estimates are based on testing results of converted  
12 vehicles by a national laboratory.

13           Staff recognizes that the overall potential  
14 emissions impact from the limited number of vehicles in  
15 Tier 1 and 2 in our proposal is minimal at the levels  
16 proposed.

17           Verification of emissions is critical for  
18 identifying gross polluters. Smog check has an exemption  
19 for hybrids through 2010. As a result, these conversions  
20 may be able to continue to operate even if their emissions  
21 performance is compromised.

22           On-board diagnostic systems are essential to  
23 determine if hybrids are experiencing emission problems.  
24 Conversion system manufacturers are not required to meet  
25 full OBD compliance for up to 100 vehicles. ARB does have

1 an in-use testing program to verify certification  
2 standards. However, it will not catch all vehicle issues  
3 or problems.

4           There is no overall change in economic impacts  
5 from the original proposal. However, the impacts are  
6 shifted to allow sales of conversion systems to raise  
7 funds to assist with the costs of subsequent certification  
8 requirements. These impacts are most significant in Tier  
9 1 and Tier 2. The warranty reduction is the most  
10 significant impact on the consumer.

11                               --o0o--

12           AIR RESOURCES ENGINEER CROWELL: Although  
13 conversion system manufacturers have welcomed staff's  
14 efforts to create flexibility in the certification  
15 procedures, they still have concerns regarding this  
16 proposal.

17           Manufacturers would like the thresholds for Tier  
18 1 and 2 increased to around 100 and 200 or more,  
19 respectively, and would like the overall cap of 5,000  
20 vehicles to increase as well.

21           In addition, they believe that the warranty  
22 provisions should be reduced further.

23           A few manufacturers have requested a mechanism  
24 for existing converted vehicles to be allowed to certify  
25 without modifications or testing.

1                                   --o0o--

2                   AIR RESOURCES ENGINEER CROWELL:  Staff has  
3 revised the certification procedures to add additional  
4 flexibility to meet certification requirements without  
5 violating Vehicle Code 27156, which requires that modified  
6 vehicles not increase emissions compared to the OEM  
7 vehicle.  Staff, therefore, recommends the adoption of the  
8 modified proposal as presented.

9                   Thank you.

10                  EXECUTIVE OFFICER GOLDSTENE:  So we're happy to  
11 take any questions that the Board has.

12                  CHAIRPERSON NICHOLS:  Okay.  Are there questions  
13 before we hear from the witnesses?  We do have a list of  
14 eight witnesses here.

15                  Let's go ahead and hear from them then, beginning  
16 with Ron Gremban from the California Cars Initiative,  
17 followed by Daniel Sherwood and Paul Guzyk.

18                  MR. GREMBAN:  May I ask a question before  
19 presenting?

20                  CHAIRPERSON NICHOLS:  All right.

21                  MR. GREMBAN:  The 5,000 vehicle limit, is that  
22 vehicles just in -- is this better?

23                  CHAIRPERSON NICHOLS:  It's in the base of the  
24 thing, there's an on-off?

25                  MR. GREMBAN:  Testing.



1 CHAIRPERSON NICHOLS: Yes, we can hear you.

2 MR. GREMBAN: Ah, thank you.

3 Does the 5,000 vehicle total limit apply only to  
4 total vehicles in Tier 1 and 2 or to total vehicles in  
5 Tier 1, 2 and 3?

6 SUSTAINABLE TRANSPORTATION TECHNOLOGIES BRANCH

7 CHIEF BEVAN: It's the total vehicles in Tier 1 and 2.

8 Analisa Bevan.

9 MR. GREMBAN: Thank you.

10 CHAIRPERSON NICHOLS: We didn't take that off  
11 your three minutes. So go ahead.

12 MR. GREMBAN: Thank you.

13 Yes, I'm Ron Gremban, Cal Cars technical lead.  
14 And I definitely thank you for this opportunity as well as  
15 for your work in general. We really need clean air.

16 Hybrid conversions and eventual ICE conversions,  
17 which aren't covered today, have great greenhouse gas  
18 importance for reasons detailed in our posting.

19 Today I'm offering a more certain, simple,  
20 quicker, and less expensive way of assuring continued  
21 criteria emissions compliance of hybrid conversions than  
22 the currently proposed dynamometer testing regimes.

23 What has been determined from testing of existing  
24 conversions at our Argon Labs and elsewhere is that there  
25 are just two ways in which conversions have been found to

1 increase criteria emissions by reducing the effectiveness  
2 of the hard work the hybrid manufacturers have done.

3           Number one is allowing engine warm-up under load,  
4 either because it wasn't started upon vehicle activation  
5 or because the cat was allowed to cool below operating  
6 temperature during EV operation.

7           Number two is purging the evaporative emissions  
8 canister too seldom or incompletely so that it may become  
9 saturated.

10           Additional concerns are that unless the OBD  
11 system is kept intact and extended as necessary, the  
12 system can deteriorate over time without alerting the  
13 driver that repairs are required; and that batteries do  
14 wear out and fail; and because few PHEVs, all of them  
15 conversions, have been on the road long enough to develop  
16 field experience, reliability and longevity are unknowns  
17 despite best effort laboratory testing.

18           Conversions can help provide this field  
19 experience, but there must be a mechanism to avoid excess  
20 criteria emissions due to battery deterioration or  
21 failure. They can also help with that experience for more  
22 products and chemistries than otherwise.

23           All four of these issues have specific known  
24 solutions that can and, in fact, must be verified separate  
25 from the dynamometer testing. Our proposal is to replace

1 dynamometer testing with verification of accepted  
2 solutions on paper and via logging of normal hybrid-like  
3 operation for Tier 1 and 2 and via additional physical  
4 verification for Tier 3.

5           A concurrent requirement is to instrument a  
6 sample of vehicles with a canned logging and transmission  
7 system, such as offered by V2Green. The data are to be  
8 periodically and automatically transmitted to a central  
9 database available to Board staff to ensure continued  
10 compliance.

11           A final important point concerns both conversion  
12 battery warranties and durability testing, both of which  
13 are potentially huge problems for small conversion  
14 companies and could cause the delay of conversions by many  
15 years. Our suggestions are as follows:

16           CHAIRPERSON NICHOLS: I'm sorry. Your time has  
17 expired. I didn't hear the buzzer go off.

18           MR. GREMBAN: I thought that was hopefully 15  
19 seconds.

20           (Laughter.)

21           CHAIRPERSON NICHOLS: No, sorry. Thank you.

22           Okay. Daniel Sherwood, then Paul Guzyk.

23           We do have your written comments.

24           Please be ready, since I've told you in advance,  
25 so we don't lose time, because we have some Board members

1 on tight schedules. Thanks.

2 MR. SHERWOOD: Hi. My name's Daniel. I'm the  
3 President of 3 Prong Power. We're an aftermarket  
4 conversion company. And we've met with CARB staff on  
5 several occasions since the last Board meeting. And we  
6 found them actually to be friendly and helpful, if not  
7 always lenient.

8 We do appreciate their willingness to propose a  
9 tiered certification process in an attempt to give our  
10 industry the flexibility we need to grow and develop and  
11 ultimately produce the cleanest vehicles on the road. We  
12 recognize how this flexibility is very exceptional and not  
13 something that's generally offered to aftermarket  
14 industries.

15 By setting the industry maximum of 5,000  
16 vehicles -- they can ensure that the worst-case scenario  
17 they calculate, I think was around 20 tons of NOx, by  
18 setting that maximum for the industry. We believe this is  
19 a worst case that's highly unlikely. It assumes that  
20 every -- that we, first of all, hit that cap before the  
21 industry becomes certified. But also, more importantly,  
22 it assumes that every single person in the industry gets  
23 their engineer analysis completely wrong, which we think  
24 is likely given that we already have some preliminary  
25 results from Argon to work with. And we think if the

1 staff's willing to work with us, we can do an engineer  
2 analysis that would be accurate. You know, the source of  
3 these emissions are well understood.

4           We feel that the risk of this short-term,  
5 possibly nonexistent, increase in NOx is well worth the  
6 upside of modifying vehicles so that we can move  
7 California towards plug-in vehicles.

8           Our main concern with the proposal is that by far  
9 the longest and the most expensive part of the compliance  
10 requirements is the lab testing. And the staff report  
11 says that they want to spread out the cost of compliance  
12 over the hundred vehicles, but then they set the most  
13 expensive part at ten vehicles in Tier 2, which, in our  
14 opinion, isn't much of a spread out.

15           You know, we would like to be able to do a  
16 hundred vehicles before we do lab testing. The thing  
17 being that we've already done a couple dozen vehicles.  
18 Everyone in the California industry has done more than  
19 ten. No one's done less than ten.

20           If we could do a hundred, we could do engineering  
21 analysis, retrofit our existing fleet of vehicles in the  
22 field to meet the engineering analysis compliance  
23 requirements. Then we'd actually be cleaning the air in  
24 California and not leaving those people to continue to  
25 pollute. We could also continue to operate our business,

1 working on the grants that we're working on, and some  
2 private investments come from money to do a certification.  
3 And then, boom, we'd have a certified industry in  
4 California.

5           On the other hand, with Tier 1 at ten cars, we  
6 have no hope of being legitimate. We have more than ten  
7 cars out there. We can't even keep our doors open long  
8 enough to go through the process of completing the  
9 laboratory testing.

10           Put this in a Catch 22 situation. I'll give you  
11 an example. We've been approached by an agency to do  
12 thirty cars for them, which we feel that our investors  
13 would give -- would be the grounds for their invest -- to  
14 give us the money to do the certification. But of course  
15 the agency wants it to be CARB certified. So if we were  
16 in Tier 1, we could legitimately get the PO, weight it to  
17 our investors, do the certification. We'd be rolling,  
18 we'd be in business, we'd have plug-in clean vehicles in  
19 California. But at ten vehicles we know we're just toast.

20           So that's all I have to say.

21           CHAIRPERSON NICHOLS: That's it. Thank you.

22           Paul Guzyk, Ben Jones.

23           MR. GUZYK: Ladies and gentlemen of the Board and  
24 the ARB staff, thanks for the opportunity to speak, as  
25 we've spoken here before.

1           Rather than speak about the technical details,  
2 like some of my colleagues are, I'm going to talk about  
3 the big picture and why start-ups like ourselves are here  
4 today.

5           Think about televisions, cell phones, bicycles -  
6 what do these consumer products have to do with cars?  
7 Well, these industries no longer manufacture in the U.S.  
8 Okay, there's perhaps a few high-end bicycles that are  
9 still made in the U.S. But those other industries are  
10 gone. When I was last in the room about four months ago,  
11 in late January, the big three auto makers were having  
12 tough times. Now, Chrysler's bankrupt, GM will most  
13 likely declare bankruptcy in the coming days. Many auto  
14 plants have closed. The number of dealers has been hugely  
15 downsized.

16           Now, as a technologist, I was excited to see  
17 press about the GM Volt. Now there's rumors flowing  
18 around that the Volt project will get canned. And will  
19 U.S. auto industry survive? Will the Volt make it to  
20 showrooms? Nobody knows for sure.

21           These are transformative times for the auto  
22 industry, the environment, and the next generation  
23 technologies.

24           In the current issue of Wired magazine, the June  
25 issue, the writer talks, "The only way for the Big 3 to

1 survive is to harness the innovation of the myriad  
2 start-ups working on automotive technology." In other  
3 words, we all have to pay less attention to big auto and  
4 embrace what we call new auto.

5           Now, 3 Prong Power believes electrification of  
6 the automobile is the future, first with PHEVs and then  
7 ultimately a hundred percent EVs. Electrification of  
8 vehicles is critical to our generation's transportation  
9 and environmental future. More importantly, it's  
10 important to future generations.

11           A premature regulation and high costs will  
12 adversely affect these start-ups, like ourselves, forcing  
13 many new auto entrepreneurs to just throw in the towel and  
14 apply their talents elsewhere. There has to be a way for  
15 new auto and regulators to work together in the short and  
16 medium term without incurring massive costs and market  
17 delays. Otherwise, 10 to 20 years from now there will be  
18 no domestic auto industry and the new cars we drive will  
19 all be made in China.

20           Now, some of you might smirk at those comments.  
21 But in the seventies few people thought Toyota would ever  
22 be bigger than General Motors and that Chrysler and GM  
23 would file for bankruptcy.

24           So the decision today is not just about PF test  
25 procedures. It's about the future of new auto.



1           In closing, we'd like the tiered approach. But  
2 Tier 1 should be raised to 100 vehicles for companies like  
3 us to survive, and/or we would like financial assistance  
4 to get the testing done that needs to be done.

5           Thank you.

6           CHAIRPERSON NICHOLS: Okay. Ben Jones and then  
7 Charles Protheroe.

8           MR. JONES: Good afternoon, Board, staff. Ben  
9 Jones, Plug-In Supply. Thank you for the opportunity to  
10 speak again.

11           We're a small California-based start-up  
12 manufacturer that builds systems to create vehicles that  
13 reduce oil dependence, air pollution, and greenhouse gas  
14 emissions. Our first product was for the Toyota Prius,  
15 with hopefully others to follow.

16           In January, we explained how the original  
17 proposal was cost prohibitive for small companies. The  
18 proposed tiered system that we are speaking about today  
19 still fails to address the extremely high compliance  
20 costs. Despite some changes from the original proposal,  
21 these rules would still impose a significant financial  
22 burden that threatens to put us, and other small companies  
23 like us, out of business, thereby further delaying the  
24 introduction of plug-in hybrid electric vehicles to  
25 California's roads and squashing a growing sector of the

1 green economy that is badly needed for California's  
2 future.

3           We estimate that our cost of complying with the  
4 new proposed regulations will be \$1.25 million in the  
5 first year. This number is most likely conservative,  
6 assumes a relatively brisk certification process, and is  
7 only for a single product for a single vehicle. A  
8 detailed cost breakdown was submitted.

9           At \$1.25 million, we could not afford to comply,  
10 and few companies could.

11           The proposed changes do not sufficiently address  
12 the issues that the Board had directed staff to address.  
13 Plug-in hybrid conversions represent such a small fraction  
14 of California's automobiles and, by extension, the state's  
15 pollution, that such heavy-handed certification  
16 requirements are unwarranted.

17           There have been many good ideas proposed that  
18 would keep the industry alive. I would like to highlight  
19 several changes to the proposed regulations that we  
20 recommend CARB make.

21           First, increase the number of systems for Tier 1  
22 to at least a thousand vehicles. The high cost associated  
23 with the testing requirements of Tier 2 cannot be offset  
24 with the sale of only ten units.

25           Second, reduce the battery warranty requirements.

1 No battery manufacturers offer a warranty on its batteries  
2 for the duration that these rules require. Requiring a  
3 warranty period greater than that offered by battery  
4 manufacturers will force companies to incorporate the cost  
5 of one or more battery replacements into the initial cost  
6 of the system, putting the conversion out of reach of many  
7 of the early adopters who are key to progressing this  
8 technology.

9           And, third, revisit the battery durability  
10 requirements. Durability testing a battery requires years  
11 to complete. This will delay sales of plug-in conversions  
12 for several years.

13           Thank you for considering my comments.

14           CHAIRPERSON NICHOLS: Thank you.

15           BOARD MEMBER SPERLING: Could I -- just a couple  
16 points.

17           Yes.

18           BOARD MEMBER SPERLING: How many vehicles have  
19 you converted?

20           MR. JONES: In California? It's, I'd say,  
21 roughly in the 40 range.

22           BOARD MEMBER SPERLING: Around 40. In that 1.25  
23 million, how many cars was that --

24           MR. JONES: This is -- the 1.25, we have based it  
25 on a projection of 500 systems in the first year, which is

1 about 20 per month, give or take.

2 BOARD MEMBER SPERLING: Thank you.

3 CHAIRPERSON NICHOLS: Okay. Go ahead.

4 MR. CHARLES PROTHEROE: All right. My name is  
5 Chuck Protheroe and I'm speaking on behalf of the Plug-In  
6 Hybrid Industry Association. We're a group of small  
7 businesses and nonprofits that are working on the  
8 aftermarket PHEV conversions.

9 To summarize, these regulations will financially  
10 bar most, if not all, of our member manufacturers from  
11 selling in California. These are the same businesses that  
12 have been pioneering plug-in hybrids and giving the public  
13 the first taste of clean electric driving they crave.

14 The good news is there are alternatives. You  
15 don't need to choose between air quality and innovation.  
16 We can have both. Our association, along with others,  
17 have submitted many workable alternatives that would allow  
18 these leading plug-in conversion manufacturers to stay in  
19 business, while not negatively affecting air quality.

20 Although proposed alternatives have been largely  
21 ignored by staff in the past, we hope the Board will  
22 seriously consider them as possible solutions.

23 Briefly, the three alternatives that our  
24 association would like to offer are as follows:

25 Leave regulations as is but raise tier numbers

1 high enough for low-volume manufacturers to finance  
2 certification through sales; leave regulations as is but  
3 give a two-year window for low-volume manufacturers to  
4 come into compliance; or leave regulations mostly as is  
5 and give incentive for plug-in hybrid conversions by  
6 financing successful testing.

7           There are more details provided on these  
8 proposals in the online submission by the Plug-In Hybrid  
9 Industry Association. These are only three of many  
10 options available to the Board that could save plug-in  
11 hybrid conversion manufacturers along with the California  
12 air and prompt mass PHEV adoption.

13           Thank you for giving me this chance to speak, and  
14 I hope you will vote in favor of both the PHEV industry  
15 and the air quality.

16           Thank you.

17           CHAIRPERSON NICHOLS: Thank you.

18           Rob Protheroe.

19           MR. ROB PROTHEROE: Madam Chairman, Board, staff,  
20 my name is Rob Protheroe and I'm the president of Plug-In  
21 Supply. We're a California-based manufacturer of plug-in  
22 hybrid electric vehicle conversion systems. And I'm here  
23 today to ask you to delay adoption of these proposed  
24 regulations for at least a year.

25           There are many reasons to justify asking for the

1 delay, and I just want to speak briefly on two.

2           The first is that these regulations do not  
3 accommodate products with advanced features. They're  
4 based on the first generation of plug-in hybrid  
5 conversions. And, for example, if you take our product,  
6 we have many features. One of those features is a button.  
7 And when you push that button, it turns the car into a  
8 pure electric vehicle. So you can pretty much run around  
9 all day as an electric car not burning any fuel. But  
10 according to these proposed regulations, that conversion  
11 is illegal, it's tampering, and it's also considered a  
12 gross polluter.

13           How can that be? It's because if you were to  
14 drive the car in that mode of operation where the gas  
15 engine did not come on for a period of three days, then  
16 the evaporative canister would vent. And these  
17 regulations are blaming us for that venting. So the  
18 reasoning is if there were millions of these cars on the  
19 road, we'd have a major problem.

20           However, every car made has the same evaporative  
21 canister. And when it's parked, after three days it  
22 vents. So when you ride your bike to work, your canister  
23 is venting. If you're taking a bus, it's venting. If  
24 you're away on holidays, it's venting. But because I'm  
25 pulling that same gas engine around in a car that's now

1 just being driven as an electric car, I'm being blamed for  
2 that venting even though millions of other vehicles in  
3 California are also venting at the same time.

4           Following that logic, every car salesman should  
5 be going out turning on the engine on every car in every  
6 sales lot every three days.

7           So that is just one example of a feature that  
8 these regulations fail to address.

9           The other thing I'd like to talk on is, as my  
10 colleague just mentioned, is the cost. At \$1.25 million,  
11 that is a huge burden to put on a small business. As we  
12 all know, the banks aren't lending. It's just an  
13 additional hardship that I think is going to be hard to  
14 accommodate.

15           Further along those lines, the staff issued a  
16 technical document, Appendix K, for the economic impacts  
17 related to the proposed exhaust and evaporative test  
18 emissions. And that document clearly states that these  
19 regulations will increase the cost of testing a plug-in  
20 hybrid by 50 percent.

21           CHAIRPERSON NICHOLS: Time's up.

22           MR. ROB PROTHEROE: Thank you very much.

23           CHAIRPERSON NICHOLS: Thank you.

24           BOARD MEMBER D'ADAMO: Madam Chair?

25           CHAIRPERSON NICHOLS: Yes.

1 BOARD MEMBER D'ADAMO: I have a question of  
2 staff.

3 CHAIRPERSON NICHOLS: Yes, go ahead.  
4 This is for staff. But you can --

5 BOARD MEMBER D'ADAMO: I'd like to get a better  
6 handle on this evaporative canister issue. The points  
7 made by the witness just caused concern - and maybe I'm  
8 not understanding the issue - with regard to plug-ins  
9 versus IC engine vehicles.

10 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Right.  
11 And unfortunately I think the example given was an apple  
12 versus orange comparison.

13 In our normal cars on the road today, they've  
14 been tested under what's called a three-day diurnal. So  
15 you put the car in a shed to measure its emissions, its  
16 evaporative emissions. And the temperature starts out at  
17 68 degrees in the morning and goes to 105 in the afternoon  
18 and then cools down overnight, and you do this three  
19 times. And each time you do that, some of the fuel  
20 evaporates and becomes hydrocarbons and it gets sucked up  
21 into this canister. And the canister has to -- it's like  
22 a sponge. It has to have the capacity to handle three  
23 days' worth of these emissions.

24 Now, every time you start your engine up, you  
25 suck the hydrocarbons out of the sponge and put it into



1 the engine where it's burned. So for a normal car, we  
2 drive it once a day, let's say. And every time we park  
3 it, it gets some evaporative emissions. And every time we  
4 drive it, those get sucked back out of the canister until  
5 the canister's empty. So that's what happens in the  
6 normal drive.

7           Now, if you take a plug hybrid vehicle, for  
8 example, and you drive less than its all-electric range,  
9 then that engine will never come on -- the gasoline engine  
10 will never come on and it will not reduce the emissions.  
11 So after three days of going through these hot-cold,  
12 hot-cold, hot-cold cycles, the canister will be full and  
13 the next day all of the emissions that come off the car  
14 will go into the atmosphere because there's no more room  
15 in the canister or the sponge for them to be absorbed.  
16 And so that's what happens if you don't drive the car.

17           Now, his example was lots of cars sit on lots.  
18 Well, that's, you know, a few percent of the cars are on  
19 used car lots, for example. And a fraction of the cars  
20 sit at an airport for more than three days. And that's  
21 true, and those cars after three or four days start  
22 emitting a lot of emissions.

23           But his example was that somehow this is all of  
24 the cars. And that's only a tiny fraction of the cars  
25 that are not driven every day.

1           So most cars it works just perfectly. They have  
2 minimal evaporative emissions. And the concern here is  
3 that the plug hybrid electric vehicles won't if there  
4 isn't some kind of a system on board to at least start the  
5 engine up once in awhile.

6           BOARD MEMBER D'ADAMO: Are there systems  
7 available where the engine would be started every three  
8 days? Is that something that is contemplated by  
9 the industry?

10          CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: That's  
11 up to them, I guess, as to how to assure that the -- you  
12 know, how to assure that the car has a chance to, what's  
13 called, purge its canister.

14          BOARD MEMBER D'ADAMO: Does that produce any  
15 unintended consequences of, you know, just starting the  
16 vehicle --

17          CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Well,  
18 it would be a cold start, which would be comparable to  
19 what your normal car would do once a day or twice a day as  
20 well.

21                 It's not good to have to start it up. But  
22 unfortunately with the evaporative emissions, when the  
23 sponge is saturated, the canister is full, the emissions  
24 become very, very high and, you know, can get up to 30  
25 grams per test, which on a 30-mile typical day of

1 traveling means there's a gram per mile of evaporative  
2 emissions equivalent. And the car's designed to emit  
3 1/100th of a gram per mile of hydrocarbons from the  
4 tailpipe. It shows you how big of a source this can be  
5 relative to the tailpipe emissions for a very clean car.

6 So that's why there's the concern. It's not one  
7 of these things that's gradual. When it fills up, whammo,  
8 you get -- the next diurnal cycle will be very high  
9 emissions. So that's the concern that's being described.

10 BOARD MEMBER BALMES: I'm not quite sure it's as  
11 much of an apples and orange comparison as you said.  
12 Because I just left my car in a lot for over three days.  
13 I suspect that there are more cars on airport lots for  
14 three days than we're envisioning, you know, converted  
15 plug-in hybrids.

16 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Well,  
17 yeah, certainly that's true. I mean, the question here is  
18 the amount of vehicles that we're talking about, and do  
19 we, you know, turn a cheek for a thousand vehicles or  
20 5,000 vehicles and have some cap on it or not? I think  
21 that's, you know, part of the overall discussion. But on  
22 a vehicle-to-vehicle basis, the comparison isn't --

23 MOBILE SOURCE CONTROL DIVISION CHIEF CROSS: And  
24 all vehicles are required to have the three-day capability  
25 when they're manufactured. So the real -- the orange in

1 the situation is whether somebody is allowed to turn that  
2 off and not use it.

3 BOARD MEMBER YEAGER: If I could ask some  
4 follow-up questions as well.

5 So with the regular gas engine, what happens  
6 after three days, then the evaporative emissions go up; is  
7 that correct? And is that what you're comparing now to  
8 the hybrids when you say that their evaporative emissions  
9 can be 16 percent higher?

10 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Right.  
11 For a car that sits around for a week at the airport in a  
12 hot summer month, it will have hydrocarbon emissions from  
13 evaporation by sometime after the third day.

14 BOARD MEMBER YEAGER: Right. So I guess what I'm  
15 still trying to understand, so if -- you have the problem  
16 after three days regardless of what vehicle. But it seems  
17 like you're saying that with the plug-in hybrids, you're  
18 almost going to penalize them for something that any gas  
19 engine is going to do after three days.

20 And how do you know that -- with a plug-in  
21 hybrid, that they may go a very long time without having  
22 the gas engine kick in because of other issues. And  
23 likewise, you know, if people are sort of using this for  
24 their daily commute, they might well be using the gasoline  
25 engine in that three-day period so the emissions wouldn't

1 be any higher.

2 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Well,  
3 you give an example of where it is comparable, where the  
4 same thing happens. But most cars are not parked for  
5 three days. If you just look -- you know, look at the  
6 street. Everybody's driving their car very frequently.  
7 And so the vast majority of the cars are driven every day  
8 or every other day. And none of those cars that are  
9 driven in that mode will get the evaporative emission  
10 effect. It will all be controlled.

11 BOARD MEMBER YEAGER: But at least in theory, a  
12 plug-in hybrid could also use its gas engine on the same  
13 regular basis and so the emissions wouldn't be any higher.  
14 It just seems you've given us worst case by saying 16  
15 percent higher when actually it may not be.

16 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: No,  
17 that's true. And to the extent that you drive the plug  
18 hybrid vehicle 50 miles a day, then the engine will come  
19 on. But it all depends on the design. And this  
20 regulation, you know, is not designed to figure every  
21 design.

22 CHAIRPERSON NICHOLS: This is an interesting  
23 conversation actually. It's illuminating in a lot of  
24 different ways. We do still have additional witnesses to  
25 hear from that may help frame the discussion also.

1           Thanks.

2           So our next witness is John White, followed by  
3 Les Goldman.

4           MR. WHITE: Thank you, Madam Chair and Board  
5 members. My name's John White and I'm here today  
6 representing Al23 Systems, which is a company that  
7 manufactures battery conversion -- excuse me -- plug-in  
8 hybrid retrofit kits for Priuses. We are likely to be in  
9 the Tier 3 arrangement, given the size. We have several  
10 hundred orders currently placed. And thousands  
11 potentially can be launched by the stimulus.

12           We've been working closely with the staff and are  
13 here today in general support of the regulations. We  
14 think it's time to move forward to put these in place.

15           We also feel that having done a significant  
16 amount of testing of emissions on through the process that  
17 was allowing for us to have an anti-tampering exemption,  
18 we have some experience to offer about what the real world  
19 likely emissions are with these vehicles. And so we're  
20 comfortable proceeding forward.

21           But the one issue we wanted to raise is that  
22 because this conversion, unlike some of the others, does  
23 not touch on the core system of the Prius, but simply  
24 supplements an additional battery, we think a slightly  
25 different treatment on the warranty issue deserves and

1 will be more practically beneficial, that provides the  
2 functional equivalent of the warranty provisions that the  
3 staff has proposed.

4           Basically, what we had proposed is that -- in  
5 discussions with the staff, they were concerned about if  
6 there is a dispute between us and Toyota about whether or  
7 not there is coverage of the Toyota warranty, that we  
8 would agree to make explicit in our own warranty that we  
9 will stand between the customer and Toyota and not send  
10 them off on their own. That means that we will back --  
11 that anything that affects the Toyota warranty, that we're  
12 responsible for, we will take care of and we won't make  
13 the customer make the demonstration.

14           We, therefore, think allowing a five-year  
15 warranty rather than the ten-year warranty for the  
16 supplemental battery is a good middle ground, because  
17 we're not affecting the operation of the core vehicle  
18 equipment on the Prius. So we have made a specific  
19 proposal. We have 30 copies presented. My colleague, Mr.  
20 Goldman can provide further detail. But with this small  
21 change, we think we could really launch a very, very  
22 significant opportunity while providing the functional  
23 equivalent of the coverage that was proposed by the staff.

24           But at this stage, being a new company with some  
25 significant effort in this area, the burden of the

1 ten-year stand-alone we don't think serves enough of a  
2 purpose to justify the costs. We think the way we've  
3 proposed to handle it provides the same benefit to the  
4 consumer as was originally proposed, and would urge your  
5 consideration of that slight modification.

6 CHAIRPERSON NICHOLS: Thank you, Mr. White. Your  
7 time's up.

8 MR. WHITE: Thank you.

9 CHAIRPERSON NICHOLS: Mr. Goldman.

10 MR. GOLDMAN: Thank you.

11 This is not an easy issue, and the staff has done  
12 an amazing job from our perspective - and we've worked  
13 with them a lot - in terms of trying to strike a balance  
14 between safety and emissions and entrepreneurial  
15 creativity.

16 A123's been at this for a good while. I  
17 personally have been driving one of these cars for almost  
18 three years now. And it's really an unbelievable  
19 experience to know that the technology is here today where  
20 you can plug in every night, feel patriotic, and put gas  
21 in the tank every eight, nine weeks. I average in that  
22 period of time in Washington D.C. about 100 to 110 miles  
23 per gallon. And if more people could get to experience  
24 that, that's what this is about.

25 And our perspective on this modification to the



1 supplemental battery is really designed to try and strike  
2 the difference between, for at least A123, who has spent  
3 millions and millions on the testing and complied, but is  
4 not in the same ballpark as a BMW or a Toyota -- where is  
5 that spot where we can see thousands or tens of thousands  
6 of these as a kick-start to the electric transportation  
7 revolution that you all have stood in the forefront, that  
8 the President is backing?

9           And if you just look at what your objectives are  
10 and what we're talking about in the proposal that we're  
11 making, we would stand behind -- in any converter that was  
12 doing what we would be doing, would stand behind the  
13 15-year emission warranty that you require, the ten-year  
14 original equipment battery warranty that you would  
15 require, and would fully replace or fix the conversion  
16 module that was supplement, which can be taken out of the  
17 car or shut off at any time, leaving you with the exact  
18 Prius, because it was designed to just leave the Prius as  
19 it is. It only adds a lot more electricity. It doesn't  
20 change it.

21           So you'd have a five-year program out of the box.  
22 We did the first 500 on three years. We're going to five  
23 now, as we get more experience. There's thousands of  
24 orders in the Clean Cities Program. There's at least a  
25 thousand in California alone. If you could make that

1 adjustment, then a company like A123, that's in the middle  
2 of -- not the biggest auto companies, but having done a  
3 whole lot more than some of the other folks you've heard  
4 from, we can really make a difference with thousands and  
5 thousands of these. And we might not be able to if we  
6 have to put on our books today a backstop for a ten-year  
7 warranty. We have enough experience with the five. We  
8 feel very comfortable. We expect to do even better.

9           But we urge you to consider this change as  
10 something which accomplishes all of your goals, gives us  
11 the advantage of a new cutting edge program, at the same  
12 time protecting all of the regulatory prerogatives that  
13 you all have wanted to put in place in terms of the 15  
14 years and the 10 years. And we urge you to give serious  
15 consideration to that, so that the programs can go forward  
16 on a much quicker and faster basis.

17           Thanks a lot.

18           CHAIRPERSON NICHOLS: I just want to clarify.

19           MR. GOLDMAN: Sure.

20           CHAIRPERSON NICHOLS: That with that addition,  
21 you are comfortable that you can comply with the rest of  
22 the provisions here?

23           MR. GOLDMAN: In fact, I think that so much with  
24 regard to -- that's how -- yes, we support -- we support  
25 moving forward now based on this one change, which is a

1 relatively small change in terms of all the objectives.

2 But thank you for asking that question.

3 CHAIRPERSON NICHOLS: Okay. Thank you.

4 BOARD MEMBER TELLES: Mary, can I ask a question?

5 CHAIRPERSON NICHOLS: Yes.

6 Excuse me, Mr. Goldman. Before you leave -- hold  
7 it. A Board member has a question.

8 BOARD MEMBER TELLES: Just a question.

9 Where are you guys located and how many cars have  
10 you done?

11 MR. GOLDMAN: We have -- the main headquarters  
12 are in Watertown, Massachusetts.

13 CHAIRPERSON NICHOLS: What's the problem?

14 MR. GOLDMAN: Sorry about that.

15 There.

16 CHAIRPERSON NICHOLS: Okay. Thank you.

17 MR. GOLDMAN: Actually, I've got to watch my  
18 thumb.

19 We are located -- the main headquarters are in  
20 Watertown, Massachusetts. We have to date done about 470  
21 conversions. We have orders under the Clean Cities  
22 Program for about another 3,800. And we would have  
23 plans -- we're in discussions with the City of Los Angeles  
24 and other cities all over for major fleets. And we have  
25 the factory capacity to gear that up.

1           And so I think we can make a real business out of  
2 this, and help the American public understand what they've  
3 been hearing about for ages, but be able to drive cars  
4 like I've been driving for the last couple years. It's  
5 very exciting. And you guys have been the leaders in  
6 helping make it happen. And I think with this one  
7 adjustment, it can really take off. And that's what we're  
8 asking today.

9           But we have the capability to do thousands and  
10 within a year tens of thousands. But you've got to walk  
11 before you run. And you know what that line is like.

12           CHAIRPERSON NICHOLS: Thank you.

13           MR. GOLDMAN: Any other questions?

14           CHAIRPERSON NICHOLS: I think that's it for the  
15 moment.

16           MR. GOLDMAN: Thank you very much.

17           CHAIRPERSON NICHOLS: Thank you.

18           MR. GOLDMAN: We appreciate your consideration.

19           CHAIRPERSON NICHOLS: Bonny Holmes-Gen.

20           Are you here, Bonnie?

21           Yes, she is.

22           Followed by John Shears. And Tim Carmichael will  
23 be the last.

24           MS. HOLMES-GEN: Good afternoon.

25           CHAIRPERSON NICHOLS: No expansive hand gestures.

1 Don't lean on anything, don't touch anything.

2 MS. HOLMES-GEN: I'm Bonny Holmes-Gen with the  
3 American Lung Association of California. Good afternoon.

4 And first of all, I wanted to say that we agree  
5 with the value and importance of plug-in hybrid  
6 conversions and their importance in getting advanced  
7 hybrid technologies on the road, helping the public to get  
8 familiar with these technologies and spurring more action  
9 by the OEMs to ramp up development and deployment of these  
10 important technologies to reduce global warming, improve  
11 air quality, and improve the sustainability of our  
12 transportation system.

13 And we greatly appreciate the hard work of the  
14 staff. And it's been very difficult, I know, to try and  
15 balance the need for other testing and verification of air  
16 quality and durability of these vehicles -- air quality  
17 benefits and durability of the vehicles, but also provide  
18 flexibility that's needed for the smaller companies.

19 And in general, we support the regulation that  
20 the staff is bringing before you today and the flexibility  
21 that's been included. And our only concern is that we are  
22 concerned that the Tier 1 piece of this may be too lenient  
23 and that it does not require actual testing and  
24 verification of emissions. And that's the one concern we  
25 wanted to bring to you today.

1           Given California's severe air quality situation,  
2 which as you know leads to public health emergencies,  
3 hospitalizations, and premature deaths, we are concerned  
4 that the Board needs to keep a close watch on the  
5 emissions from these vehicles.

6           And so we think that the best policy for the  
7 Board would be to require emissions testing for all  
8 aftermarket conversions.

9           And without this requirement, we're concerned  
10 that the Tier 1 vehicles -- the Tier 1 approach could  
11 result in gross polluting vehicles on the road and  
12 vehicles that are poorly engineered.

13           So we have signed on to a letter, that I think  
14 you have, along with other environmental public health  
15 organizations. And we have suggested some options. One  
16 could be eliminating the Tier 1 piece of it or increasing  
17 the requirements of Tier 1 to require an actual emission  
18 test. Another option would be to phase out the Tier 1  
19 after a substantial number of plug-in hybrids are on the  
20 road. The suggestion is that after a total of a thousand  
21 plug-in hybrid conversions are on the road.

22           So, again, our suggestions are meant to be -- we  
23 want to see the Board move forward. We appreciate the  
24 value and support, the need for supporting companies that  
25 are investing in these advanced hybrid technologies. At

1 the same time, we just want to make sure that we do have  
2 adequate testing of air quality emissions and that we know  
3 exactly what is happening in terms of the pollution  
4 emissions from these vehicles.

5 Thank you for taking the time to hear our  
6 testimony.

7 CHAIRPERSON NICHOLS: Thank you.

8 Tim Carmichael.

9 Oh, I'm sorry. I missed John Shears. I  
10 apologize, John. Excuse me.

11 Yeah, Tim wants to be last. I know he does.

12 MR. SHEARS: Good afternoon, Madam Chair and  
13 members of the Board. And thanks for the opportunity. My  
14 name's John Shears. I'm with the Center for Energy  
15 Efficiency and Renewable Technologies.

16 And I'd like to thank the Board and also the  
17 staff. We were one of the organizations that was actually  
18 pushing for flexibility -- a more flexible approach in  
19 relation to the original staff proposal to accommodate,  
20 you know, the conversion companies. But at the same time,  
21 we also would like to advise and urge caution. We are  
22 also signatories to the letter that Bonnie just mentioned.

23 One of the other key issues that we've raised is  
24 the possibility - and, you know, hopefully maybe the legal  
25 staff can help clarify their thinking on this - about

1 setting a precedent given some of the flexibility that's,  
2 you know, being envisioned through this three-tiered  
3 approach, recognizing there are other aftermarket  
4 conversion systems for other technologies that are out  
5 there, you know, for retrofitting for flex fuel vehicles,  
6 natural gas, et cetera, et cetera.

7           So we just want to also be sure that in trying to  
8 accommodate the manufacturers while protecting the  
9 conversion kit manufacturers for PHEVs, that we're not  
10 setting a precedent that might also jeopardize the broader  
11 set of regulations.

12           So with that, we also generally support the staff  
13 proposal and would ask that the Board move forward with  
14 those cautions.

15           Thank you.

16           CHAIRPERSON NICHOLS: Okay. Thank you.

17           Mr. Carmichael.

18           MR. CARMICHAEL: Thank you, Chair Nichols. Tim  
19 Carmichael, Coalition for Clean Air.

20           I echo the comments of my colleagues, Bonnie  
21 Holmes-Gen and John Shears, and simply note that this is  
22 another example of the environmental community taking a  
23 pretty conservative approach, cautioning, you know, not  
24 the -- we want flexibility but not too much, so that it  
25 could come back to bite us as this great new technology



1 rolls out. And that's the caution that we're raising  
2 today.

3 Thank you.

4 CHAIRPERSON NICHOLS: Okay. Thank you.

5 Before I go to Board member comments, questions,  
6 staff have any last comments?

7 BOARD MEMBER RIORDAN: Madam Chairman?

8 CHAIRPERSON NICHOLS: Yes.

9 BOARD MEMBER RIORDAN: Just a question for staff.  
10 I'm not sure that I heard a response to the proposed  
11 changes that Mr. Goldman and Mr. White offered.

12 Have you had a chance to see it and review it? I  
13 know it says it was issued on the 12th. That doesn't mean  
14 it arrived here on the 12th.

15 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Yeah, I  
16 think we've looked at it, and I looked at it quickly there  
17 while the testimony was going on. And it sounds like a  
18 reasonable accommodation.

19 BOARD MEMBER RIORDAN: Okay. Thank you.

20 CHAIRPERSON NICHOLS: Okay.

21 BOARD MEMBER D'ADAMO: Madam Chair?

22 CHAIRPERSON NICHOLS: Yes.

23 BOARD MEMBER D'ADAMO: On that issue -- and I'm  
24 not sure that it's a problem or not. But before Ms. Berg  
25 left she asked me to ask a question and perhaps ask for a

1 change on her behalf in the event that the warranty  
2 language is adopted.

3 She had a concern about notice to consumers,  
4 wanting to make sure that the consumers are notified in  
5 the event that a different warranty is adopted.

6 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: That  
7 means that if you go in to buy one of these conversions,  
8 that you would get adequate notice that your warranty  
9 might be affected in some way?

10 BOARD MEMBER D'ADAMO: Yes.

11 MOBILE SOURCE CONTROL DIVISION CHIEF CROSS: As  
12 part of the instructions that come with the kits, the  
13 warranty is explained. But I think that we could do a  
14 better job of it.

15 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Well,  
16 we could add something in, if you wanted, that would be a  
17 little bit more explicit. I think what Bob said was it's  
18 just -- it's, you know, going to be part of the  
19 instructor's manual, just like the thing you have in your  
20 glove box for your car now, which nobody reads. So maybe  
21 we should make it more explicit in the contract or  
22 something that they disclose what the warranty is.

23 BOARD MEMBER D'ADAMO: Okay.

24 CHAIRPERSON NICHOLS: Okay. I think we have  
25 heard the issues laid out pretty clearly. We're in, I

1 think what everybody agrees is, a transition period,  
2 although nobody knows how long it's going to be, where  
3 consumers are very interested, at least a significant  
4 number of them are interested, in moving into a plug-in  
5 world and there aren't enough plug-in vehicles available  
6 or not enough affordable plug-in vehicles for everybody  
7 who'd like to buy brand new ones. And so there's going to  
8 be a market out there for conversions, and that's a good  
9 thing.

10           The question is sort of how far can the ARB go in  
11 bending or adapting our rules to make this market easier,  
12 more fluid for people who want to get into it.

13           And we're seeing that there's some -- at least  
14 one company that's come in and testified that they think  
15 they're going to be able to do fine in this, and another  
16 several who don't feel that way or at least are very  
17 worried about it.

18           I am a little bit concerned. I suppose I will  
19 plead guilty to being a regulator. But I think that our  
20 job in this situation is to look first at making sure that  
21 overall our programs are doing what they were designed to  
22 do to protect public health from air pollution and then,  
23 secondarily, to look at the technology promotion side and  
24 the hope for the future, which we would like to be a part  
25 of.

1           I think staff have gone way farther than they  
2 meant to at the beginning of this process in terms of  
3 making accommodations for conversion technologies that are  
4 not going to ever probably establish huge numbers, but  
5 also would not be able to exist at all if they had to go  
6 through our normal test procedures. So I think they've  
7 tried to strike a balance here.

8           I think there's some vulnerability, frankly. And  
9 not -- from a straight legal perspective, there's a  
10 question as to whether we really can even be doing what  
11 we're doing here in terms of creating these tiers. I  
12 don't know who would challenge us on it exactly. But, you  
13 know, sometimes people come from various directions in  
14 that regard. And I don't know whether we have a comment  
15 here from our legal team about how comfortable they are  
16 with this approach that we're trying to put together.

17           SENIOR STAFF COUNSEL JOHNSTON: My name's Diane  
18 Johnston and I'm with the legal staff and am the attorney  
19 for this rule-making.

20           And Chairman Nichols is exactly right, that what  
21 the law requires here is that the Board make a finding  
22 that there are no emissions increases as a result of the  
23 modifications to the vehicle when the conversion system is  
24 installed.

25           And so what we've been looking at is trying to

1 create a scheme where some conversions are allowed because  
2 there's a de minimis effect from the conversions. And so  
3 the question really is is what level should the de minimis  
4 effect be set at? And so the staff has tried to set that  
5 at a very low level, because ARB's programs have always  
6 required testing for emissions effects. And so in this  
7 Tier 1, there would be no testing. So really that level  
8 needs to be very small to have a de minimis effect and for  
9 the Board to be able to, with all sincerity, make a  
10 finding that there are no emissions increase. So that's  
11 kind of a legal framework for this rule-making.

12 CHAIRPERSON NICHOLS: Okay. Thank you.

13 BOARD MEMBER TELLES: I would agree that there  
14 should be -- when we make an action here, there should be  
15 no emissions increase.

16 But I would challenge the staff to try to measure  
17 any emissions increase here, I mean, if we're talking ten  
18 cars. I mean, just from a practical point of view here,  
19 ten, hundred cars, a thousand cars, if we did every Prius  
20 in the State of California, it represents less than  
21 one-thousandth of the cars that are driven in California.

22 I mean, let's get practical here besides just  
23 being regulators. If we -- I'm sorry, Mary, but --

24 CHAIRPERSON NICHOLS: No, you don't have to  
25 apologize to me. I'm proud of it. But I'll answer your

1 point in just a second.

2 BOARD MEMBER TELLES: I really would have to  
3 compliment the team from Massachusetts that came out  
4 first. But I think as regulators, we shouldn't pass  
5 something which will kill an industry that is just  
6 beginning in California. And I would really be in  
7 charge -- I mean --

8 (Laughter.)

9 BOARD MEMBER TELLES: -- I would be in favor of  
10 increasing that Tier 1 -- ten cars, hundred cars, it  
11 doesn't make much difference as far as true emissions  
12 increase. And with all due respect to the lung society,  
13 which I appreciate, but ten cars is not going to really  
14 reduce the health in people in California. A hundred cars  
15 won't. A thousand cars may not that are in this. I mean,  
16 we've got to look at this from a practical point of view.  
17 And I would be in favor very much of increasing that Tier  
18 1 number up to the 100, which the local industry said that  
19 they need to kind of survive. Let them survive. If they  
20 don't survive after a hundred cars, so be it.

21 CHAIRPERSON NICHOLS: I just want to respond to  
22 the underlying comment that you're making here, at the  
23 risk of prolonging a philosophical debate, which maybe is  
24 not worth doing. But, you know, this is a program that's  
25 about parts per million and inches. Everything we do to

1 some extent, almost every rule we pass is dealing with  
2 some industry or some entity that in and of itself is only  
3 a tiny part of the air pollution program. I've been at  
4 this for more years than anybody else on this Board, and I  
5 have never been involved in a rule-making where the  
6 affected industry didn't come in and explain that they are  
7 only a small part of the problem and that you are  
8 punishing them, as opposed to all those other people who  
9 are the real problem.

10           That's the fact of what we face. If you want to  
11 talk about being practical, let's be practical about what  
12 it takes to clean up the air. I'm not really arguing your  
13 10 versus 100. But I'm arguing the underlying approach,  
14 which says, you know, what the heck, it's just a small  
15 amount. Well, everything is just a small amount to  
16 somebody. But in the grand scheme of what it takes to put  
17 a SIP together or to meet ambient air quality standards,  
18 we are dealing with tiny amounts of pollutants.

19           So I think it's important to put it in a context.

20           I think Dr. Sperling wants to speak here.

21           BOARD MEMBER SPERLING: First, I'm going to speak  
22 as an engineer and then as a lawyer -- or ask a legal  
23 question.

24           CHAIRPERSON NICHOLS: Better not speak as a  
25 lawyer or I'll complain to the State Bar.

1           BOARD MEMBER SPERLING: I have to say I'm not  
2 convinced by the emissions analysis. You know, one could  
3 postulate scenarios where there are in fact not only not a  
4 small increase but even an improvement, you know, because  
5 you can say, okay, so we take a vehicle, you know, with  
6 one of these buttons that goes in all-electric mode. So  
7 it is in all-electric mode so it's not emitting. The  
8 combustion engine's not working. And it's not only  
9 reducing hydrocarbons during that time, but it's also  
10 reducing NOx. And NOx is not a canister issue.

11           So, I can craft a scenario where the cars are  
12 operating in ZEV mode for awhile instead of combustion  
13 mode, saving emissions then. That when they are getting  
14 evaporative emissions, it's not in 105 degree temperature.  
15 And maybe these cars will be actually garaged because  
16 they're going to be plugged in, and so they're not  
17 sensitive to -- they're not going to be subjected to the  
18 high temperatures and therefore the diurnal emissions will  
19 be much less, you know, than forecasted here in this  
20 analysis.

21           And you can also do a scenario that even -- I  
22 guess, as Dr. Balmes was saying, even these cars -- even  
23 though they're in all-electric mode, when you're in  
24 all-electric mode you -- if you're on a freeway, it  
25 still -- the engine has to come on. It doesn't override.



1 I think it only goes up to 45 or 50 miles per hour. Is  
2 that right?

3 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Well,  
4 there's nothing in this regulation that says what the  
5 design of these vehicles are. So it could be one that  
6 comes on lots of times or one that comes on rarely, acts  
7 like a Volt, you know, as a 40-mile vehicle and hardly  
8 ever comes on. So we don't distinguish that way. So the  
9 regulation was designed to try to cover all those  
10 scenarios.

11 BOARD MEMBER SPERLING: But I think in the -- I  
12 was actually referring to the Prius conversions. And it  
13 might be different for different -- well, I guess you  
14 can't -- they don't have the buttons on the other cars.  
15 So it's actually just a -- I guess it's just a Prius  
16 question.

17 And in Prius --

18 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: It  
19 depends on how you do it. I mean, the --

20 BOARD MEMBER SPERLING: Okay. I guess the point  
21 is though that, you know, one can create plausible  
22 scenarios in which the emissions are actually less, I  
23 think, as much as they are more. I haven't gone through  
24 and actually crunched the numbers. But it just doesn't  
25 seem compelling. Because we don't know how the vehicles

1 are going to be used. And so, you know, if someone just,  
2 you know, does -- the engine does turn on once in awhile  
3 if you're going beyond just the local streets, then it  
4 does -- it will purge the canister and meanwhile you are  
5 saving all the NOx emissions because you're not running  
6 the engine.

7           So I guess, you know, in the end, it seems like a  
8 tiny effect on emissions.

9           So the other issue for me is the precedent issue.  
10 And so I'm not going to make -- I'm not a lawyer. I don't  
11 want to make any -- but I do have a question on the  
12 precedent. To what extent is this really -- I mean, it  
13 would be a concern to me if this really was an important  
14 precedent. But, you know, when I think about it, as long  
15 as in the conversions they don't mess with the engine, and  
16 at least in the high motion -- you know, A123 and, you  
17 know, the other ones that I'm familiar with, they don't  
18 touch the engine.

19           And if you don't touch the engine, then, you  
20 know, the precedent -- I'm not sure what that precedent  
21 is, because all it does is put you back to a regular Prius  
22 or a regular hybrid. You know, whereas if you do a CNG  
23 conversion, then you are messing with the engine, you are  
24 messing with the engine controls, and you do have the  
25 threat of a high emitter. And so, you know, this comment

1 about being high emitters, I don't -- if you don't mess  
2 with the engine, it can't be a high -- you know, it won't  
3 be a gross emitter as far as I can think it through.

4           So the precedent -- it's not obvious to me what  
5 the precedent is except in a -- as long as -- maybe we  
6 have to have a -- part of the rule has to be that, you  
7 know, if you have the Tier 1 or, you know, if the Tier 1  
8 would go up to 100, that would only be allowed if you  
9 didn't do anything to the engine might be, you know, one  
10 way of dealing with that.

11           SENIOR STAFF COUNSEL JOHNSTON: Again, this is  
12 Diane Johnston.

13           I think it is a big precedent, because right now,  
14 for example, ZEV vehicles are -- we certify them and, you  
15 know, they submit their data and everything.

16           So, I suppose if -- and I don't know if this --  
17 we'd have to ask our engineers here -- whether we could  
18 carve out some kind of an exception where they could do  
19 less testing or no testing where the engine was not  
20 affected. But I still think the precedent that we have  
21 here of accepting the engineering evaluation for this de  
22 minimis number --

23           CHAIRPERSON NICHOLS: That's what the precedent  
24 is.

25           SENIOR STAFF COUNSEL JOHNSTON: Right.

1           CHAIRPERSON NICHOLS: Excuse me for interrupting.  
2 But no increase is no increase. I mean, you know, the Air  
3 Resources Board doesn't let people mess with cars, we  
4 don't let people mess with fuels. We are rigid about  
5 this. We are nasty. We are tough. There are a lot of  
6 people out there who'd like to be in business selling  
7 additives to vehicles and gasolines, and we have fought  
8 them all back over the years. And most of them, I would  
9 venture to say, were legitimate people. They weren't  
10 shysters. They were people who'd invented something and  
11 put their money into something which might have done some  
12 good. But because there was a risk that it might make the  
13 air worse, we didn't go for it without very strong burden  
14 of proof that it really was not going to increase  
15 emissions, not -- zero, none. And so I think this is  
16 dangerous territory here.

17           Dr. Balmes.

18           BOARD MEMBER BALMES: Well, I specifically waited  
19 for Professor Sperling to speak because I wanted to be on  
20 stronger engineering grounds. Not only am I not a lawyer.  
21 I'm not an engineer.

22           (Laughter.)

23           BOARD MEMBER BALMES: But, first of all --

24           CHAIRPERSON NICHOLS: It's okay.

25           BOARD MEMBER BALMES: -- I wanted to compliment

1 the staff. I wasn't here for the January 29th -- I think  
2 I may have the date wrong -- day when this was first  
3 discussed. But I had to read the testimony. I had to  
4 certify to Charlyn that I had read the testimony, and I  
5 did. And I found it instructive. And I wanted to  
6 compliment the staff for the tier approach, which I think,  
7 as Mary said, was probably more than you wanted to do.  
8 But I think it's the right thing.

9           And my only problem -- or my major problem is the  
10 number of vehicles in Tier 1 - it's been brought up  
11 before - because I share with Dr. Sperling the feeling  
12 that we're not talking about a lot of emission increase.  
13 I can't certify that there'll be no emission increase, but  
14 I think it's unlikely that there would be much with a  
15 small number of vehicles. I just think -- and in terms of  
16 the precedent, there's a difference between this and a  
17 fuel additive. Because I think this is overall a good  
18 technology that's going to benefit air quality in  
19 California. And we're talking about nurturing that. It's  
20 different than somebody who wants to, you know, add an  
21 additive to fuel to make the engine run more efficiently  
22 or get more speed or whatever.

23           CHAIRPERSON NICHOLS: Get more gas mileage,  
24 that's what --

25           BOARD MEMBER BALMES: Or gas mileage.

1           CHAIRPERSON NICHOLS: That's a good thing. It  
2 saves --

3           BOARD MEMBER BALMES: Gas mileage is a good  
4 thing. But we're talking about emissions here. And I  
5 don't see how promoting plug-in hybrids is bad for the air  
6 quality in the State. So I do think there's a difference.

7           And in terms of the precedent, I don't -- you  
8 know, we are requiring a review in terms of the staff's  
9 approach of the engineering analysis, there's a durability  
10 test plan. So ARB has to approve this. And, you know,  
11 whether it's ten vehicles or a hundred vehicles, that  
12 doesn't seem to be -- the precedent is there. So I'm just  
13 arguing about the number of vehicles. And I just --  
14 hearing the testimony from small California-based  
15 conversion companies, I think they've all made more than  
16 ten, so why do we even have a Tier 1?

17           So I would support Dr. Sperling's -- or whoever  
18 said a hundred vehicles. I guess it was Dr. Telles. It  
19 seems more reasonable to me.

20           CHAIRPERSON NICHOLS: Well, we don't even have a  
21 motion to make an amendment to. But I'm beginning to get  
22 the drift of the conversation here.

23           Mr. Cross?

24           MOBILE SOURCE CONTROL DIVISION CHIEF CROSS: Can  
25 I say something about the precedent just very quickly.

1           CHAIRPERSON NICHOLS: Sure.

2           MOBILE SOURCE CONTROL DIVISION CHIEF CROSS: That  
3 the status quo for fuel conversions and aftermarket parts  
4 is that when -- if one wants to invent, if you will, they  
5 get an experimental permit. And that means that they can  
6 maybe run one or two or three specialized vehicles with  
7 permission from the Air Resources Board that they don't  
8 have to make a showing that they, in fact, pass any test  
9 standards. Those vehicles cannot be sold to anybody.  
10 They're just basically permission to do something  
11 investigative. And then what normally happens is that the  
12 information from that vehicle is used to proceed into some  
13 sort of certification or rarefication process before any  
14 more vehicles are sold.

15           So I think that the -- and that's for all of  
16 these other fuel conversion systems. So that's why the  
17 staff is squirming, is because we're -- you know, it's not  
18 just -- it is a precedent because it's changing the way we  
19 do business with all of the small entrepreneurial  
20 businesses that want to -- you know, that want to sell  
21 stuff.

22           CHAIRPERSON NICHOLS: Supervisor Roberts.

23           BOARD MEMBER ROBERTS: Yeah. First of all,  
24 I'd -- for the record, I have read the prodigious amount  
25 of discussion and testimony from the earlier hearing, and

1 I've been briefed by the staff on this item. And it seems  
2 to me that there's a lot to be gained here if we're  
3 successful in this. And there's something unique here  
4 that's quite different from things that we've considered  
5 in the past. And I think the observation that we're not  
6 putting anything into the engine or affecting the  
7 operation of the engine, it seems to me with respect to  
8 the precedent we ought to define -- clearly define what  
9 we're doing and why we're doing it, which I think if the  
10 circumstances were the same in the future, I wouldn't feel  
11 uncomfortable doing it again. But I feel comfortable with  
12 the staff's position and with the modifications that were  
13 requested. And I think we ought to maybe tighten the  
14 legal statement up.

15           But I don't feel uncomfortable in going ahead  
16 with this, with the expectation that ultimately we're  
17 going to see some significant benefit and we might learn  
18 some things that we don't know. Not every problem  
19 necessarily has to be solved by our gigantic corporate  
20 research model. And to some extent I think we've put  
21 ourselves in that box where the testing and other things  
22 are so incredibly expensive that small companies can't do  
23 those things. And we have an opportunity here that I  
24 think would be -- I think it would be a shame if we lost  
25 it because of that approach.



1           So I'm satisfied with the suggestions and the  
2 requested modification.

3           CHAIRPERSON NICHOLS: Okay. Supervisor Yeager.

4           BOARD MEMBER YEAGER: Yeah, I'm trying to --  
5 under Tier 1, I know that we've talked a little bit about  
6 it, but there's supposed to be an engineering analysis  
7 showing no impact on emissions. Can you talk a little bit  
8 about what type of analysis that's going to be, and will  
9 we know -- if when that's conducted, will we know a little  
10 bit more or has that really already been done?

11           CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Asking  
12 if we had an actual example of one that has done that? I  
13 guess not at this point.

14           BOARD MEMBER YEAGER: So that might give us some  
15 more information. I mean, I think -- I mean, all of us  
16 are concerned that - and I think Chair Nichols said it  
17 very well - we don't want to do anything that's going to  
18 increase the amount of pollutions in the air. But you  
19 could also argue -- and going back to the discussion about  
20 the canister purge. It just seems on one level that the  
21 plug-in hybrids could run exactly the same as any gasoline  
22 engine and therefore doesn't increase the emissions at  
23 all. It isn't that it can't, but it -- and it could  
24 certainly reduce them as well.

25           So I think we're in that one gray area where we

1 really just don't know enough about the driving behavior  
2 of a lot of what's going to happen with these cars to  
3 understand what the impact is.

4           But going for the larger view, I think this is an  
5 area where we do need innovation, where we do need people  
6 that, you know, tinker in the garage and figure out, you  
7 know, if there's a way to do this, that will bring about a  
8 whole new industry. And keeping it in California rather  
9 than -- Massachusetts is a great state, but certainly want  
10 to make sure that we have companies here that can also do  
11 this type of work.

12           It's also -- you know, the other part about the  
13 plug-in hybrids is that if they're driving them to work,  
14 they need to be plugged in at work. And if we get more on  
15 the road, if we have more employees telling their  
16 employers, you know, can we have a plug-in station  
17 somewhere, that when we get to the day of all-electric  
18 vehicles, hopefully a lot of those plug-in stations will  
19 be there. So I think there's a lot we can do to sort of  
20 keep this industry alive.

21           And I also worry that ten is too low. None of  
22 us, I think, know what the right number is, but it could  
23 well be a hundred. But one way to sort of consider this  
24 too is if you want to move up to a hundred, maybe  
25 collapsing Tier 2 and Tier 3 and just having one other

1 tier, a Tier 3. And that way if for some reason we're off  
2 and there is an issue, we can catch it at a hundred cars  
3 rather than going beyond that if we're already at Tier 3.  
4 And I don't know if staff had any reaction to using that  
5 as maybe a safeguard if we do go up to a hundred.

6 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Well, I  
7 think at Tier 3 you have to do the whole shebang for the  
8 101th vehicle. So it would be a question of when you  
9 started doing that, which I guess -- the thing you would  
10 miss out of that scenario is you wouldn't have any  
11 emission test then for the first hundred cars. That's  
12 what it is.

13 And, you know, I think just to be clear on what  
14 the costs are, the costs are on the order of \$10,000 to do  
15 that emissions test. I looked at the comments about the  
16 million point two dollars. And if you look at the paper  
17 that they've presented, the vast majority of that cost is,  
18 quote, lost revenue due to an appeal process or approval  
19 process. So you have a \$595,000 cost for a Tier 2, of  
20 which \$500,000 is lost revenue due to approval process,  
21 which says 84 conversions that didn't occur, I guess. So,  
22 you know, the costs really are not that large until just  
23 to --

24 CHAIRPERSON NICHOLS: Those are not out-of-pocket  
25 costs.

1 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Yeah,  
2 it's not the million dollars. But it's \$10,000. It's not  
3 trivial for a small company and we understand that.

4 If I could make one comment based on what  
5 Supervisor Roberts said, is I think what you were getting  
6 to is some kind of -- something on the record that helps  
7 narrow the precedent, if that's what I was thinking.

8 BOARD MEMBER ROBERTS: That's exactly right.

9 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Because  
10 the things that I think the staff worries about, having to  
11 deal with this day-to-day, has to do with the sort of  
12 value judgment that you're having to place on this  
13 regulation versus the value judgment that we would have to  
14 place on other similar regulations or administration of  
15 things. For example, right now if you want to sell hot  
16 rod exhaust headers on a vehicle, you do an FTP; you spend  
17 \$5,000 for a test before you can sell the first one.  
18 That's the way the rules work now.

19 So the question would be that is the precedent  
20 that we -- let's not worry about that until we sell a  
21 hundred headers, and should that be the way the staff  
22 looks at any future regulation? And, you know, I would  
23 argue that the headers have no value to the environment at  
24 all, so we probably should be tougher on that. But then I  
25 could turn around and look at General Motors and say,

1 okay -- let's say you're introducing the Volt plug hybrid  
2 electric vehicle and you want to sell 800 in the first  
3 year. Should we make you run a complete durability  
4 evaluation on that like we do now or should they get a  
5 chance to get the first thousand or the first hundred, or  
6 whatever it is, without having to go through that? I  
7 can --

8 CHAIRPERSON NICHOLS: And what does their lost  
9 opportunity cost, if all the people who would have bought  
10 Volts have gone out and converted their existing Prius? I  
11 mean you're in a realm of the unknowable.

12 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: And we  
13 have small manufacturers, you know, that we make go  
14 through virtually all of the same hoops as the big  
15 manufacturers do. But they might not sell a thousand  
16 vehicles a year. And if it was a Ferrari or a  
17 Rolls-Royce, you'd probably say, "Well, too bad," you  
18 know. But if it's, you know, some Subaru or something  
19 that's -- a Porsche or something that's a small volume, we  
20 might have to look at it differently.

21 So I think it is really important to get the  
22 signal from the Board of what is the sort of narrowing of  
23 the precedent here so that we don't run off in the wrong  
24 way here.

25 BOARD MEMBER SPERLING: How about the precedent

1 being that there is no -- it is not allowed to change the  
2 engine or the controls of the engine in any way  
3 whatsoever, that the only changes would be unrelated? So  
4 like if you talk about the headers, that affects, you  
5 know, the actual engine combustion, and all of the other  
6 examples also did, would that be a distinction that would  
7 work?

8 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Well,  
9 it could be. But it goes back to the problem that we  
10 developed -- we were discussing before, is that it doesn't  
11 change the way the engine combusts, but it changes how  
12 often it combusts. Or what's its operational duty cycle?  
13 We're not saying the engine, when it runs, is any  
14 different than Toyota in the case of a high motion, for  
15 example, type design.

16 CHAIRPERSON NICHOLS: Not threatening emissions  
17 increase.

18 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: But our  
19 argument was it's going to operate differently, and that  
20 has an effect on emissions. And so I know you don't agree  
21 with that. But, you know, in your example with the engine  
22 coming on so there's lots of purge, I'd also argue that  
23 car has four or five cold starts a day instead of one or  
24 two. And that has a NOx increase that -- you know, in  
25 your example it was NOx decrease. But you would have it

1 be a NOx increase if the engine, you know, got cold after  
2 15 minutes, which a catalyst typically does, and then it  
3 had to come on, you know, nine over ten times a day. And  
4 that doesn't happen with the Prius because it comes on  
5 frequently.

6           So, you know, it's a -- I understand the argument  
7 about the total volume here. But it really would help to  
8 understand, you know, kind of the precedent. And I think  
9 it's hard to nail down, but that's what we need to try to  
10 narrow I think a little bit here. Or at least that would  
11 be helpful to the staff certainly.

12           CHAIRPERSON NICHOLS: Would people like a pause  
13 so they can reflect and pray or --

14           (Laughter.)

15           CHAIRPERSON NICHOLS: -- what should we do here?  
16 You know, I think this is not easy. You know, I'll do my  
17 job.

18           I'm going to ask that somebody move the staff  
19 proposal. And then if people want to make amendments to  
20 it, they can make -- they can offer amendments to it.

21           BOARD MEMBER RIORDAN: Madam Chair, let me do  
22 move the staff proposal. And I would amend though to  
23 include the staff's acceptance of the Goldman-White  
24 request.

25           BOARD MEMBER ROBERTS: I'll second that.

1 BOARD MEMBER TELLES: So what's the  
2 Goldman-White?

3 BOARD MEMBER RIORDAN: Well, it's more on  
4 warranty --

5 CHAIRPERSON NICHOLS: -- the warranty provision  
6 that was offered.

7 BOARD MEMBER RIORDAN: And to accept also Ms.  
8 Berg's request that the warranty be made very clear to the  
9 purchaser.

10 EXECUTIVE OFFICER GOLDSTENE: We're thinking like  
11 written informed consent at the time of purchase,  
12 something along those lines.

13 CHAIRPERSON NICHOLS: Yeah, something in plain  
14 English.

15 EXECUTIVE OFFICER GOLDSTENE: Yes.

16 BOARD MEMBER RIORDAN: Simple language.

17 EXECUTIVE OFFICER GOLDSTENE: Okay.

18 CHAIRPERSON NICHOLS: Greater than two point  
19 type.

20 BOARD MEMBER RIORDAN: Don't let an attorney  
21 write it. Just some simple language.

22 (Laughter.)

23 EXECUTIVE OFFICER GOLDSTENE: We'll ask Dr.  
24 Balmes to write it.

25 BOARD MEMBER RIORDAN: I agree. That would be --



1           BOARD MEMBER D'ADAMO: I have a question  
2 regarding the issue of precedent.

3           CHAIRPERSON NICHOLS: Yes.

4           BOARD MEMBER D'ADAMO: It seems to me that  
5 whether it's ten or a hundred, the staff has a legitimate  
6 concern about the issue of precedent. And I would just  
7 suggest that Legal come up with some statement of  
8 reasoning for the record. I would think that you could  
9 come up with a number of distinguishing factors that makes  
10 this situation rather unique, because of the hoped benefit  
11 that we would be able to receive. And so whatever we end  
12 up deciding on the actual numbers, I think that would be  
13 an appropriate job for Legal.

14           BOARD MEMBER RIORDAN: Let me just say, Madam  
15 Chair, my motion doesn't anticipate any change in that.

16           CHAIRPERSON NICHOLS: Okay.

17           BOARD MEMBER RIORDAN: All right. And also just  
18 for the record, I need to say that I have read the  
19 transcript for that meeting that occurred on - what was  
20 it? - January 23rd or thereabouts.

21           CHAIRPERSON NICHOLS: That was when we first  
22 considered this item, yes.

23           BOARD MEMBER RIORDAN: And I was not present.

24           CHAIRPERSON NICHOLS: But you have reviewed the  
25 record?

1 BOARD MEMBER RIORDAN: Yes.

2 CHAIRPERSON NICHOLS: Thank you.

3 Okay. Yes, Ms. Peter.

4 CHIEF COUNSEL PETER: Disclosures --

5 BOARD MEMBER TELLES: There needs to be a second  
6 for the motion.

7 CHAIRPERSON NICHOLS: I thought there was.

8 BOARD MEMBER ROBERTS: I seconded.

9 CHAIRPERSON NICHOLS: Supervisor Roberts.

10 BOARD MEMBER TELLES: I would like to make a  
11 motion also. That I would ask staff to increase the Tier  
12 1 to a hundred.

13 CHAIRPERSON NICHOLS: That would be in the form  
14 of an amendment --

15 BOARD MEMBER TELLES: Amendment.

16 CHAIRPERSON NICHOLS: -- to the staff proposal.

17 Do we have a second to --

18 BOARD MEMBER BALMES: I'll second.

19 CHAIRPERSON NICHOLS: Okay. That's been

20 seconded -- moved and seconded on the amendment.

21 Before we take a vote, Ms. Peter had a comment.

22 CHIEF COUNSEL PETER: Are you going to make your  
23 disclosures in terms of ex parte communications?

24 CHAIRPERSON NICHOLS: Well, we have to do that  
25 before we take a vote. I'm willing to do that at any

1 time.

2 CHIEF COUNSEL PETER: I'm just making sure.

3 CHAIRPERSON NICHOLS: I'd already indicated I  
4 hadn't had any ex partes. I don't know if anybody else  
5 has any that they would like to disclose.

6 Yes.

7 BOARD MEMBER BALMES: So I spoke last week with  
8 representatives from 3 Prong Power. And they -- what we  
9 talked about was almost exactly mirrored by their  
10 testimony today.

11 CHAIRPERSON NICHOLS: Okay.

12 BOARD MEMBER D'ADAMO: The same thing with me.  
13 Daniel Sherwood and Paul Guzyk from 3 Prong Power,  
14 telephone call yesterday.

15 BOARD MEMBER YEAGER: Yeah, same with me. I did  
16 meet with Daniel Sherwood and Paul Guzyk from 3 Prong  
17 Power and had a brief conversation with Bonnie Holmes-Gen  
18 at a reception on this yesterday.

19 CHAIRPERSON NICHOLS: Okay. Yes.

20 BOARD MEMBER SPERLING: And I met with Dan  
21 Sherwood and Paul Guzyk at their facility in Berkeley, the  
22 3 Prong Power, a few days ago. And I also had a series of  
23 Email and phone conversations with Jamie Knapp, who was  
24 representing those environmental groups, that wrote a  
25 letter.

1 CHAIRPERSON NICHOLS: Okay. Those environmental  
2 groups.

3 BOARD MEMBER SPERLING: Those folks over there.

4 CHAIRPERSON NICHOLS: Great.

5 BOARD MEMBER SPERLING: You know who you are.

6 CHAIRPERSON NICHOLS: Anybody else?

7 No.

8 All right. Now to the question then.

9 Any discussion on the motion?

10 I guess I'd just like to -- I mean, I understand  
11 we're talking about what does it mean to have no increase  
12 and what does no increase mean. That's the legal  
13 question. Is there anything else that the staff  
14 considered in terms of the business model that's involved  
15 here in coming up with those numbers that we should be  
16 understanding before we take a vote on the difference  
17 between ten and a hundred for Tier 1?

18 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: No, I  
19 don't think so. I think we just looked at it in terms of  
20 the first number since there's no hard factual scientific  
21 evidence, emission data of any kind that that ought to be  
22 smaller towards the kind of experimental permit numbers we  
23 give out for people to develop vehicles, because that's  
24 what the first phase would be. And that was, you know,  
25 always under ten. So that's where we came up with that.

1           And then, you know, going to the hundred I think  
2 was just enough vehicles to be able to amortize the cost  
3 of a \$10,000 emission test sequence. That seemed like,  
4 you know, not an unreasonable number there. That's about,  
5 you know, arguably a thousand to a car. But I hope they  
6 would spread that over longer. And giving them some time  
7 to start the -- using those cars to start the durability  
8 demonstration. So that it's not really a separate test  
9 program, but they can use the cars that they've sold to  
10 people to get some mileage on them.

11           CHAIRPERSON NICHOLS: Okay.

12           BOARD MEMBER BALMES: A point of information,  
13 Madam Chairman.

14           CHAIRPERSON NICHOLS: Yes, sure.

15           BOARD MEMBER BALMES: If we change -- if we  
16 accept the amendment that's on the floor, then Tier 2 and  
17 Tier 3 have to change, just because Tier 2 is now 11  
18 through a hundred and Tier 3 is beyond a hundred.

19           CHAIRPERSON NICHOLS: Right.

20           And how would the staff propose to deal with  
21 that?

22           CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Well --  
23 I'm sorry, I was having a side conversation. But if that  
24 was what happens to Tier 2, is that what it is?

25           CHAIRPERSON NICHOLS: If Tier 1 comes up to a

1 hundred, then there's no Tier 2 anymore.

2 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Then I  
3 think, yeah, there's probably no Tier 2 and you'll have to  
4 do Tier 3 at 101 -- is that --

5 CHAIRPERSON NICHOLS: Um-hmm. I think that would  
6 be the effect. Yeah, I think that's correct.

7 BOARD MEMBER D'ADAMO: Are we discussing --

8 CHAIRPERSON NICHOLS: We're having discussion on  
9 the amendment before we vote on the amendment.

10 BOARD MEMBER D'ADAMO: Yeah, I have a few things  
11 to say.

12 I really do favor increasing the numbers, mainly  
13 because I've just been at this for so long and we've  
14 really been struggling to get ZEVs out there. And, you  
15 know, I was around when we so-called killed the electric  
16 car. So, you know, I personally am looking for any  
17 opportunity to encourage this industry to move along.

18 But I'm nervous about making these decisions at  
19 the bench like this. And I'm just wondering, what kind of  
20 timeline are we under? Maybe it would be more rational if  
21 we gave it back to staff if there seems to be an interest  
22 on the part of the Board to increase the numbers. I'm  
23 uncomfortable with just doing away with Tier 2, because  
24 Tier 2 does give us some additional authority here and a  
25 way to, you know, track this in a more significant way.

1           So do we have a timeline? Do we have to make a  
2 decision?

3           CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: There  
4 is one factor, is that Friday is the deadline for applying  
5 for some of the recovery money which is available for  
6 these conversions. And I know people have been calling  
7 us, you know, trying to say -- I think the guidelines say  
8 it has to be certified by EPA or ARB. The problem with  
9 those guidelines is that neither one of us has a  
10 regulation to certify them by.

11          CHAIRPERSON NICHOLS: Yeah, I can comment.

12          CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: So  
13 we're the only act in town I believe. And that may be a  
14 consideration.

15          CHAIRPERSON NICHOLS: I have not had any  
16 conversations about this rule-making with any of the  
17 parties outside of this hearing. But in a completely  
18 separate action, I had indicated that I was going to write  
19 a letter to I guess DOE telling them that ARB was going to  
20 be certifying conversions and supporting funding from the  
21 Economic Recovery Act going to Clean Cities for these  
22 conversion projects. So we knew we wouldn't actually have  
23 any certified yet because the regs wouldn't have taken  
24 effect. But at least we could say, you know, we were  
25 going to have them.

1           Mr. Goldman, did you -- if you have something to  
2 add to that.

3           MR. GOLDMAN: Thank you, Madam Chairman.

4           Working from Washington and having been following  
5 this, there's about \$400 million in stimulus funding in  
6 the Clean Cities Act, a good chunk of which is available  
7 to California, and a lot of cities have applied. And DOE  
8 had originally had a rule that had said -- well, it had to  
9 be certified by the 29th, and you guys are meeting today.  
10 They have responded to the congressional leadership who  
11 have asked -- that that seems unreasonable since we're on  
12 the road and the people who are ahead with regard to  
13 having received the test results and have had them  
14 reviewed. So that it became very important in the  
15 applications, that California had acted before the  
16 deadline, to at least put it in place, which the estimates  
17 are in California that could mean another 80, 90 million  
18 bucks coming in for funding of this in California. So  
19 that is a consideration.

20           CHAIRPERSON NICHOLS: We definitely want to be in  
21 the business of certifying conversions. But to that point  
22 and to what Ms. D'Adamo was saying, it's like the low  
23 carbon fuel standard - why wouldn't we want the money to  
24 be going to the conversions that we know are going to do  
25 the job? I mean, this desire to promote the little guy in



1 his garage with his, you know, 70 vehicles is at war with  
2 the desire to actually get a lot of money out there so  
3 that cities like mine can do big conversions for the  
4 conversion -- with conversions that are really going to do  
5 the job, that we can show are going to do the job because  
6 we've tested them, as opposed to just giving them a pass  
7 because we don't think they're going to do any harm.

8           BOARD MEMBER SPERLING: So if we set the limit at  
9 a hundred, does that mean though that -- instead of ten,  
10 for instance, if they apply for funding for more than a  
11 hundred vehicles, then what does that mean in terms of the  
12 testing? They have to do that before --

13           CHAIRPERSON NICHOLS: If it's more than a  
14 hundred, they'll have to do the testing before they can  
15 show that their kit is certified.

16           BOARD MEMBER D'ADAMO: Well, one thing that would  
17 help me decide here is -- it seems that we are under a  
18 deadline. And I imagine that staff wrestled with a lot of  
19 different scenarios. Is there something in between the  
20 ten and a hundred that you considered, you know, with the  
21 eye towards emission reductions and not going over, and  
22 with regard to the different tiers, is there some  
23 combination that -- not necessarily that you would  
24 support, but that you considered and have some  
25 back-of-the-envelope analysis on if we looked at

1 increasing the various tiers?

2 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: I think  
3 that, you know, getting the basic emission test is  
4 probably the most valuable piece. That moves us from, you  
5 know, engineering judgment to real hard data. And then,  
6 you know, it's -- the longer term is the durability, when  
7 we get to a large number of vehicles, to make sure they  
8 don't, you know, fail in use in some way and that they  
9 have full OBD and things that are forgiven partially at  
10 the early days.

11 So, you know, I guess from my viewpoint, if you  
12 make a change, you would not raise Tier 1 as much and  
13 still keep Tier 2 in place, so that you force the emission  
14 test earlier than a hundred, and that gives us real data  
15 to look at.

16 BOARD MEMBER YEAGER: But under the amendment,  
17 just going back to what you were asking, we aren't really  
18 getting rid of Tier 2, it's just -- we're collapsing 2 and  
19 3 together, right, I mean if we go with the hundred, just  
20 because of how the numbers would work --

21 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Well,  
22 my understanding, you --

23 BOARD MEMBER YEAGER: -- under the amendment  
24 that's on the floor?

25 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: Well,

1 my understanding of the amendment, if I got it right, is  
2 that you do an engineering evaluation and you're  
3 authorized to sell a hundred cars. And then at 101 you  
4 have to do the full -- you have to do the January proposal  
5 at 101, which is the full emission test plus durability  
6 evaluation.

7 BOARD MEMBER YEAGER: Right. So in that sense  
8 you're not getting rid of Tier 2, I guess, is...

9 CHIEF DEPUTY EXECUTIVE OFFICER CACKETTE: So  
10 that's what the amendment is, as I understand it. What  
11 you were asking me, Ms. D'Adamo, is there some other  
12 alternative? And it would just be that there -- we keep  
13 three tiers, but you raise Tier 1, not to a hundred, but  
14 somewhere less so that we actually get the emission data  
15 earlier, just as a suggestion.

16 CHAIRPERSON NICHOLS: So you'd start to get some  
17 data at an earlier point, right.

18 BOARD MEMBER D'ADAMO: So then really the only  
19 other alternative would be something less than a hundred  
20 on Tier 1, maintaining Tier 2 and Tier 3.

21 CHAIRPERSON NICHOLS: Right.

22 BOARD MEMBER D'ADAMO: Well, if we make a change,  
23 I'd feel more comfortable with that. But I don't know  
24 what it would be -- what the number would be.

25 CHAIRPERSON NICHOLS: Okay. Well, I think we

1 need to move forward here to at least expand the  
2 discussion.

3           So we should vote on the amendment, which, as  
4 we've just said, would increase Tier 1 to a hundred and  
5 then make Tier 2, Tier 3 at 101 vehicles.

6           We can do a roll call vote on this if you want  
7 to.

8           I am going to vote no. And I'm late in the list.  
9 So just so you know.

10           All right. Let's have the clerk call the roll  
11 please.

12           BOARD MEMBER BALMES: Are we voting on the  
13 amendment?

14           BOARD MEMBER RIORDAN: You're voting only on the  
15 amendment.

16           CHAIRPERSON NICHOLS: Changing the cut points.

17           BOARD MEMBER SPERLING: To 100 -- moving to --

18           CHAIRPERSON NICHOLS: -- to 100.

19           MS. ANDREONI: Dr. Balmes?

20           BOARD MEMBER BALMES: Yes.

21           MS. ANDREONI: Ms. D'Adamo?

22           BOARD MEMBER D'ADAMO: No.

23           MS. ANDREONI: Mrs. Riordan?

24           BOARD MEMBER RIORDAN: No.

25           MS. ANDREONI: Supervisor Roberts?

1 BOARD MEMBER ROBERTS: No.

2 MS. ANDREONI: Professor Sperling?

3 BOARD MEMBER SPERLING: Yes.

4 MS. ANDREONI: Dr. Telles?

5 BOARD MEMBER TELLES: Yes.

6 MS. ANDREONI: Supervisor Yeager?

7 BOARD MEMBER YEAGER: Yes.

8 MS. ANDREONI: And Chairman Nichols?

9 CHAIRPERSON NICHOLS: No.

10 MS. ANDREONI: We have a split vote.

11 (Laughter.)

12 CHAIRPERSON NICHOLS: The amendment fails.

13 All right. We now move to the main proposal,

14 unless anyone wants to offer another amendment.

15 BOARD MEMBER ROBERTS: I'm going to try a  
16 slightly different. With the Tier 1 going up to 50 and  
17 then the Tier 2 from 50 to 100. And then after that I  
18 think it -- I think I sense what --

19 CHAIRPERSON NICHOLS: It sends a signal that the  
20 Board is supportive of nurturing this industry and giving  
21 them a little more opportunity to make some money.

22 BOARD MEMBER ROBERTS: But I think we maintain  
23 three tiers, but just change the break between 1 and 2 to  
24 from 10 to 50.

25 CHAIRPERSON NICHOLS: I think that might be worth

1 discussing.

2 BOARD MEMBER ROBERTS: I'd like to put that as  
3 an -- offer that as amendment.

4 BOARD MEMBER D'ADAMO: Second.

5 CHAIRPERSON NICHOLS: Okay. Discussion?

6 BOARD MEMBER TELLES: Discussion about the  
7 amendments.

8 There was two amendments. Is the first amendment  
9 voted down too then? Not voted down. But it was  
10 basically --

11 EXECUTIVE OFFICER GOLDSTENE: No, we haven't  
12 gotten to that.

13 BOARD MEMBER ROBERTS: The first amendment  
14 failed.

15 EXECUTIVE OFFICER GOLDSTENE: The first amendment  
16 failed. But the first motion, you mean?

17 BOARD MEMBER TELLES: No, there was -- Mrs.  
18 Riordan made an amendment and I made it a --

19 BOARD MEMBER ROBERTS: No, she made a motion.

20 CHAIRPERSON NICHOLS: You haven't gotten to her  
21 motion yet.

22 BOARD MEMBER RIORDAN: My motion included the  
23 warranty consideration.

24 BOARD MEMBER TELLES: Okay.

25 BOARD MEMBER RIORDAN: But I did not accept the

1 other amendment.

2 BOARD MEMBER ROBERTS: Your motion is still on  
3 the floor. But you need to --

4 CHAIRPERSON NICHOLS: Yes. We're offering  
5 another amendment.

6 BOARD MEMBER ROBERTS: -- we need to vote on the  
7 amendments first.

8 CHAIRPERSON NICHOLS: And there's been an  
9 amendment offered with a second, which would now give Tier  
10 1 up to 50 vehicles; Tier 2, 51 to 100; Tier 3 as  
11 previously proposed.

12 All right. Let's try a roll call vote on this  
13 one.

14 MS. ANDREONI: Okay. Dr. Balmes?

15 BOARD MEMBER BALMES: Yes.

16 MS. ANDREONI: Ms. D'Adamo?

17 BOARD MEMBER D'ADAMO: Aye.

18 MS. ANDREONI: Mrs. Riordan?

19 BOARD MEMBER RIORDAN: No.

20 MS. ANDREONI: Supervisor Roberts?

21 BOARD MEMBER ROBERTS: Yes.

22 MS. ANDREONI: Professor Sperling?

23 BOARD MEMBER SPERLING: Yes.

24 MS. ANDREONI: Dr. Telles?

25 BOARD MEMBER TELLES: Yes.

1 MS. ANDREONI: Supervisor Yeager?

2 BOARD MEMBER YEAGER: Yes.

3 MS. ANDREONI: And Chairman Nichols?

4 CHAIRPERSON NICHOLS: No.

5 MS. ANDREONI: Motion passes 6 to 2.

6 CHAIRPERSON NICHOLS: Okay. So now on the  
7 amended motion -- on the amended initial motion, as per  
8 Mrs. Riordan, we'll do another -- and we don't have to do  
9 a roll call vote.

10 All in favor please say aye?

11 (Ayes.)

12 CHAIRPERSON NICHOLS: Any opposed?

13 None. It carries.

14 All right. We have a procedure.

15 Thanks, everybody. Good work.

16 Okay. We will now -- do you need a break, a five  
17 or ten minute break, or should we -- yeah, okay.

18 We'll take a ten-minute break, and then we'll  
19 come back and do the report on the money, the good stuff.

20 (Thereupon a recess was taken.)

21 CHAIRPERSON NICHOLS: We're down to the last item  
22 on our agenda for today.

23 This is to consider an update on the existing  
24 grant agreements for the Proposition 1B Goods Movement  
25 Emission Reductions Program and the Lower Emissions School



1 Bus Program.

2 Mr. Goldstene, are you prepared to introduce this  
3 item?

4 EXECUTIVE OFFICER GOLDSTENE: I am. Thank you,  
5 Chairman Nichols.

6 Last year, the Board awarded over \$246 million in  
7 first-year bond funding to reduce diesel emissions from  
8 freight movement in the State's trade corridors for the  
9 Goods Movement Program and over \$191 million to air  
10 districts for the School Bus Program.

11 The grants provided incentive funding for cleaner  
12 trucks, school buses, locomotives, ships at berth, and  
13 harbor craft consistent with the program guidelines.

14 In 2008, local agencies began implementing the  
15 projects. However, in December of 2008 the California  
16 Department of Finance issued a budget letter to all State  
17 agencies having control and oversight over general  
18 obligation bond funds, effectively freezing these  
19 programs. This funding suspension led to project delays  
20 that have impacted all of the grant agreements.

21 We have recently had a bit of good news, that a  
22 portion of our first year bond funds is finally coming our  
23 way. Today, we'll hear the latest on available bond  
24 funding and staff's recommendations for amending the  
25 program requirements and grant agreements so that we may

1 proceed with the implementation of program funding as soon  
2 as possible.

3           These grant agreement changes and the resumed  
4 partial funding will enable California to continue  
5 expanding the use of cleaner technologies to meet multiple  
6 air quality goals: To reduce health risk from diesel  
7 particulate, to meet air quality standards, and to reduce  
8 greenhouse gas emissions.

9           I appreciate the efforts by our local agency  
10 partners who began implementing their grant agreements  
11 last summer and fall.

12           As always, we want to move as quickly as possible  
13 to see the benefits of these available funds move into  
14 California communities.

15           Now, I'd like to introduce Matthew Botill of the  
16 Planning and Technical Support Division to provide the  
17 staff presentation.

18           Matthew.

19           (Thereupon an overhead presentation was  
20 Presented as follows.)

21           MR. BOTILL: Thank you, Mr. Goldstene.

22           Good afternoon. I'm here today to provide an  
23 update on ARB's Proposition 1B incentives for goods  
24 movement in school buses. The purpose of this item is to  
25 seek your support for changes to those programs to help

1 implement incentive projects as bond funds become  
2 available.

3           The Board has already awarded funding to air  
4 districts and seaports. We need to update the terms and  
5 conditions of those awards.

6                               --o0o--

7           MR. BOTILL: I'll begin with a brief report on  
8 progress, followed by an update on available funding, and  
9 then conclude by describing the changes needed to existing  
10 guidelines and grant agreements for each program.

11                               --o0o--

12           MR. BOTILL: Under the Goods Movement Emission  
13 Reduction Program, ARB awards bond funds to local agencies  
14 that then offer competitive grants to reduce emissions  
15 from trucks, locomotives, ships at dock, harbor craft, and  
16 cargo equipment used to move goods.

17           In February 2008, the Board adopted the Program  
18 Guidelines which provide direction to ARB staff and local  
19 agencies on implementing the program. At that meeting,  
20 and at a subsequent hearing in May 2008, the Board awarded  
21 over 246 million in first year grants for 21 local  
22 agencies -- local projects. Excuse me.

23           These air districts and seaports quickly began  
24 recruiting applicants. They received more than 9,500  
25 applications, nearly all for trucks. To date, truck

1 owners have replaced or retrofitted over 300 trucks,  
2 primarily under the early grants administered by the South  
3 Coast and San Joaquin Valley districts.

4           On December 18th, 2008, the State Department of  
5 Finance issued a budget letter requiring agencies slated  
6 to receive general obligation bond funding to suspend  
7 action on these programs. As directed, ARB then  
8 instructed local agencies administering Prop 1B grants to  
9 stop signing new equipment project contracts or expending  
10 funds for existing contracts until sufficient bond funds  
11 become available.

12                               --o0o--

13           MR. BOTILL: Under the Lower Emission School Bus  
14 Program, ARB partners with local air districts to offer  
15 grant funding for new safer school buses and to put air  
16 pollution control equipment on buses that are already on  
17 the road.

18           In March 2008, the Board adopted the program  
19 guidelines for the School Bus Program. At that meeting,  
20 the Board also approved an allocation of over 191 million  
21 in funds to 35 air districts, according to the formula  
22 prescribed in State law.

23           Local districts actively implemented the program  
24 in the second half of 2008. By December, school bus  
25 owners had requested over 240 million in project funds by

1 submitting applications for more than 1,200 school bus  
2 replacements and 4,000 retrofits.

3           Following the order from the Department of  
4 Finance, we also instructed air districts running the Prop  
5 1B School Bus Program to stop signing new equipment  
6 project contracts or expending funds for existing  
7 contracts.

8                                       --o0o--

9           MR. BOTILL: In April 2009, we received the first  
10 installment of cash from bond sales to reimburse ARB for  
11 expenditures previously made for both programs before the  
12 December funding freeze.

13           This 33 million reimbursed ARB for early grant  
14 truck projects already funded in the South Coast and  
15 Central Valley, as well as school bus upgrades funded  
16 throughout the State.

17           Some local agencies also requested and received  
18 initial funding to cover their administrative expenses.

19                                       --o0o--

20           MR. BOTILL: Earlier this month, ARB received a  
21 second installment of cash from California's sale of Build  
22 America Bonds that were subsidized by the federal stimulus  
23 package. Ninety million is available for goods movement  
24 and 71 million for school bus.

25           Consistent with the priorities previously

1 established by the Board, ARB staff identified the subset  
2 of Goods Movement and School Bus grants that can restart  
3 with this second installment of money.

4           Under federal law, these funds can only be spent  
5 on cleaner equipment. They cannot be used to reimburse  
6 local agencies or ARB for staffing and administrative  
7 expenses. We informed each local agency of this  
8 limitation to find out if they wished to accept bond money  
9 with this condition. Only the Sacramento Air District  
10 chose to decline the grant funds until administrative  
11 funds are available.

12           For Goods Movement, the priorities for the 90  
13 million include a shore power project for ships in the Bay  
14 Area and projects for port trucks in coastal areas and to  
15 other trucks in the San Joaquin and Imperial Valley.

16           For School Bus, this means 71 million to replace  
17 all pre-1977 school buses statewide, plus funds to upgrade  
18 other buses in the South Coast and Central Valley.

19           Your handout shows the complete list of projects  
20 for both programs and the funding level currently  
21 available for each.

22           We'll be sending letters to the local agencies  
23 shortly to formally authorize restart of the selected  
24 projects. Then we will amend the grant agreements with  
25 those agencies according to the direction you provide at

1 this meeting.

2 --o0o--

3 MR. BOTILL: We still need approximately 250  
4 million in bond monies for both the Goods Movement and  
5 School Bus programs to cover the funds obligated in grants  
6 to local agencies during the first year of these programs.

7 We will continue to work within the  
8 administration to seek priority funding for ARB's Prop 1B  
9 programs when the State is able to raise more cash from  
10 bond sales.

11 We hope to request new proposals from local  
12 agencies for the next round of goods movement funding this  
13 fall, following Board consideration of comprehensive  
14 updates to the program guidelines.

15 --o0o--

16 MR. BOTILL: We're here today to discuss specific  
17 changes to modifying existing program guidelines and amend  
18 the first year grant agreements. While some of these  
19 things are within the Executive Officer's discretion to  
20 implement, others require Board approval to amend  
21 guidelines. We will describe the key changes today.

22 --o0o--

23 MR. BOTILL: ARB staff has identified a few areas  
24 where changes to program guidelines are necessary to  
25 reflect the current uncertainty in the timing for full

1 funding of the existing grant agreements or to support  
2 effective implementation.

3           The delay of bond funding means that local  
4 agencies will require additional time to complete projects  
5 under the existing grant agreements.

6           ARB staff is also proposing to modify year one  
7 projects to better align the recently adopted statewide  
8 truck and bus regulation. Local agencies have also  
9 requested to change their existing funding awards or  
10 conditions. We support the request discussed in this  
11 presentation that can be implemented according to the  
12 existing guidelines.

13           Some local agencies and industries have suggested  
14 broad scale changes to the fundamental structure of the  
15 Goods Movement Program. These proposals should be  
16 discussed when the Board hears the comprehensive update to  
17 the guidelines anticipated in fall 2009.

18   --o0o--

19           MR. BOTILL: In the remaining slides, I will  
20 highlight the areas where staff is seeking Board approval  
21 to change limited provisions of the existing guidelines to  
22 resolve implementation issues. The majority of the grant  
23 agreement amendments we are discussing are within the  
24 Executive Officer's current authority to implement under  
25 the program guidelines adopted by the Board.



1                                   --o0o--

2               MR. BOTILL:  The existing grant agreements  
3 provide that local agencies can request and receive  
4 funding from ARB when they demonstrate they have met the  
5 performance milestones in the guidelines.  We need to add  
6 a provision to each agreement that ARB's obligation to  
7 disburse funding is dependent on obtaining State bond  
8 funds to make those payments.

9               The timing and amount of funding for this program  
10 in each bond sale are uncertain.  ARB will notify local  
11 agencies in writing with authorization to restart projects  
12 up to a specified funding amount, as additional monies  
13 become available.

14                                   --o0o--

15               MR. BOTILL:  The existing grant agreements  
16 establish the timeframes for local agencies to sign  
17 contracts with equipment owners, and additional time to  
18 liquidate funds for completed projects.

19               With the delay in bond funding and uncertainty  
20 about the next installments, ARB staff proposes to extend  
21 the deadlines.  The extension will typically cover the  
22 amount of time that bond funding for the grant was  
23 suspended, plus a short restart period.

24               This general concept will enable ARB staff to  
25 look at the individual situation, including when bond

1 funds are made available, to determine the appropriate  
2 deadlines in consultation with the local agency.

3           Since the implementing statutes define an  
4 absolute maximum time to contract and liquidate funds  
5 under both programs, the extension must fit within that  
6 period or the funds revert to the legislatively controlled  
7 program account.

8   --o0o--

9           MR. BOTILL: When the Board adopted the Goods  
10 Movement Program guidelines, the corresponding resolution  
11 delegated to the Executive Officer the ability to make  
12 interim changes to the guidelines and to bring those  
13 changes back to the Board during the hearing on the next  
14 comprehensive update.

15           With the adoption of the School Bus Guidelines  
16 and corresponding resolution, the Board delegated to the  
17 Executive Officer the ability to make limited adjustments  
18 to the program guidelines.

19           To allow both programs to be more responsive to  
20 issues and new developments, we propose that the Board  
21 expand the Executive Officer's authority to include making  
22 changes to the program guidelines and grant agreements  
23 that are consistent with the statutes and the goals  
24 established by the Board, if needed to enable effective  
25 implementation.

1 --o0o--

2 MR. BOTILL: The Goods Movement Guidelines  
3 currently require that bond-funded truck retrofits with  
4 particulate matter filters be completed at least six  
5 months prior to the regulatory requirements. With the  
6 January 1st, 2010, compliance deadline in ARB's drayage  
7 truck rule, the guidelines require bond-funded retrofits  
8 for trucks serving ports and intermodal rail yards to be  
9 completed by June 30th, 2009, one month from now.

10 With the delay in funding, it is no longer  
11 possible to meet that deadline. However, when the Board  
12 adopted the drayage rule, we expected that substantial  
13 bond funds would be available for early compliance, with  
14 retrofits as the top funding priority.

15 In light of the extraordinary circumstances, we  
16 recommend that the Board reduce the early period for  
17 installation of PM retrofits on trucks serving ports and  
18 intermodal rail yards, such that projects completed by  
19 December 31st, 2009, are eligible for bond funding. Staff  
20 believes that this represents the earliest feasible  
21 deadline in this unique situation.

22 --o0o--

23 MR. BOTILL: The Goods Movement Guidelines  
24 require that truck replacements be operational at least  
25 three years prior to the technology deadlines and

1 applicable rules. Under the statewide Truck and Bus Rule,  
2 the relevant deadline is January 1st, 2013. This would  
3 require new trucks to be funded and operational by the end  
4 of this year.

5           Because of the funding delay, we recommend that  
6 the Board reduce the early period for the limited  
7 population of other trucks in the 1998 to 1999 model year  
8 range. Shifting the early period from three to two years  
9 would allow these trucks to be replaced with bond funding  
10 through 2010. This change would be consistent with the  
11 existing two-year early period for 1997 and older trucks.

12                               --o0o--

13           MR. BOTILL: The current Goods Movement  
14 Guidelines also require that trucks be under contract for  
15 specified project life and subject to program conditions,  
16 including hundred percent California operation. With the  
17 Board's subsequent adoption of the statewide Truck and Bus  
18 Rule, there is now additional assurance that clean trucks  
19 stay in operation in California.

20           We believe it is appropriate to shorten the  
21 length of time that each truck would need to remain under  
22 contract. Specifically, we are proposing to shorten the  
23 product life from eight years to five years for truck  
24 replacements and repowers and decrease the life from four  
25 years to two years for truck retrofits. These changes

1 would apply to all truck contracts funded under the  
2 existing grant agreements.

3 --o0o--

4 MR. BOTILL: The grant agreements allow local  
5 agencies with truck grants to shift funds allocated for  
6 truck retrofits to truck replacements if there is the lack  
7 of demand for retrofit funding. To do so, the agencies  
8 must submit a formal request and receive written approval  
9 from ARB. Since the demand for retrofit projects is  
10 significantly less than anticipated, all of the agencies  
11 administering retrofit projects are in the same situation.

12 We are proposing to eliminate the exchange of  
13 letters, but retain the requirement that local agencies  
14 document their efforts to seek retrofit projects.  
15 Consistent with the grant agreements, eligible retrofits  
16 would still need to be sought and funded first. And your  
17 remaining funds could then be quickly applied to  
18 replacement projects.

19 --o0o--

20 MR. BOTILL: The Bay Area Air Quality Management  
21 District has requested that ARB transfer the 4.3 million  
22 awarded for harbor craft projects to the District's  
23 existing port truck grant. This request is based on a  
24 lack of demand for harbor craft funding and the need for  
25 additional port truck funding prior to the upcoming

1 January 2010 compliance deadline. ARB staff supports this  
2 request.

3 Similarly, ARB has awarded first year funding for  
4 shore power projects to two agencies based on the expected  
5 participation of shipping companies. And one of those  
6 agencies, the Port of San Diego, has not enlisted any  
7 participants under the terms of the grant.

8 The Port reports that Dole is partnering in an  
9 application for federal DERA funds to retrofit two ships  
10 to accept shore-based electrical power. With or without  
11 the DERA grant, it is not yet clear if Dole will commit to  
12 participate in the longer term Prop 1B funded project that  
13 would cover part of the landside costs only. If the Port  
14 cannot secure a participant shipper by July 2009, staff  
15 proposes to transfer the 2.5 million in shore power funds  
16 to truck projects in the same San Diego/Border Corridor.

17 This option to transfer funds may be necessary to  
18 ensure that the monies can be used within the timeframes  
19 allowed by statute to avoid reversion back to the  
20 legislatively controlled program account.

21 --o0o--

22 MR. BOTILL: In 2008, ARB awarded a 98 million  
23 grant jointly to the ports of Los Angeles and Long Beach  
24 to replace nearly 2,000 old diesel trucks. There is a key  
25 issue with the ports' ability to implement this grant - a

1 port gate fee imposed on new diesel trucks that received  
2 Prop 1B funding from the ports. These fees are used to  
3 subsidize the ports' additional incentives for natural gas  
4 trucks. The ports have also expressed a desire to focus  
5 the State funds on natural gas trucks.

6           To explain the gate fee issue, let me share an  
7 example:

8           In exchange for a \$50,000 Prop 1B grant from the  
9 ports, the owner pays gate fees on his new diesel truck.  
10 These gate fees could be upwards of a hundred thousand  
11 dollars over the first five years of service. The ports  
12 will use the gate fees from the new diesel truck to  
13 subsidize purchase of natural gas trucks. This trucker  
14 can't get any business because the cargo owners won't hire  
15 drivers subject to the fee. If the trucker received the  
16 same 50,000 for a new natural gas truck or a grant  
17 administered by another agency, that truck would not be  
18 subject to the fee.

19           For truck owners who do not or cannot choose a  
20 natural gas path, they are left without meaningful access  
21 to the 98 million in Prop 1B funds administered by the  
22 ports.

23           We've identified two options to resolve gate fee  
24 problem and ensure that Prop 1B funds can be quickly  
25 deployed this summer. The ports can amend the existing

1 gate fees to remove the penalty on new diesel trucks  
2 receiving only Prop 1B funding. Or, alternatively, ARB  
3 could reassign this grant to a Board-approved back-up  
4 project run by the South Coast. The South Coast would  
5 then run the program consistent with the guidelines, and  
6 all new trucks funded would be exempt from gate fees.

7           On the national gas issue, we understand that the  
8 harbor commissions for both ports have adopted policy  
9 goals to convert their trucking fleets to natural gas,  
10 electric, and other alternative fuels. As staff, we  
11 support the ability of local agencies to provide  
12 additional subsidies from their own monies to accomplish  
13 their policy goals.

14           ARB's guidelines call for open, fair access to  
15 state funding, with trucks competing based on the  
16 calculated air quality benefits of replacing a specific  
17 old truck with a specific new truck, regardless of whether  
18 the new truck is diesel, natural gas, hybrid, or electric.  
19 Under this system, trucks certified to the cleanest 2010  
20 emission standards have a competitive advantage over  
21 trucks just meeting the 2007 standards. Right now only  
22 natural gas engines meet that 2010 standard.

23           The South Coast District has confirmed its  
24 ability to take over administration of this grant, and we  
25 are in discussions with the ports about the next steps.



1 Whether the project is run by the ports or the district,  
2 we expect recipients of the Prop 1B funds to administer  
3 the open, competitive program required by the guidelines.

4 --o0o--

5 MR. BOTILL: Following signature of the grant  
6 agreement, the San Diego District requested the ability to  
7 implement one of the defined project alternatives that  
8 would allow the district to require that trucks receiving  
9 funding travel at least ten percent of their annual miles  
10 in the San Diego/Border Corridor. We support this  
11 administrative request.

12 --o0o--

13 MR. BOTILL: Staff believes these changes to the  
14 existing Prop 1B grants and guidelines are needed to  
15 quickly and effectively restart both programs. Staff  
16 proposes that the Board adopt both the Goods Movement and  
17 School Bus resolutions.

18 Thank you.

19 CHAIRPERSON NICHOLS: All right. We have nine  
20 witnesses. And this is an item where we're going to have  
21 to take Board action. So I'm going to move us through the  
22 agenda.

23 Are there any initial questions that Board  
24 members need to ask before we get through the witnesses?

25 Yes.

1           BOARD MEMBER D'ADAMO: Just a question on the  
2 port trucks.

3           I want to make sure I understand. If South Coast  
4 takes over that grant, it would go -- the recipients of  
5 the funds would be the same population, it would basically  
6 be port trucks?

7           PLANNING AND TECHNICAL SUPPORT DIVISION ASSISTANT  
8 CHIEF MARVIN: Absolutely. It would be the same terms and  
9 conditions, just a different administrator.

10          I'm Cynthia Marvin.

11          CHAIRPERSON NICHOLS: All right. Jonathon Burke,  
12 followed by Ryan Wiggins and Todd Campbell.

13          MR. BURKE: Chairman Nichols, members of the  
14 Board, staff. My name is Jonathon Burke. I'm with  
15 Westport Innovations. We are a supplier of alternative  
16 fuel engine systems that allow Class A transport trucks to  
17 run on natural gas. And also we have a joint venture with  
18 Cummins, whereby we supply brand new factory-built engines  
19 for a variety of applications, including buses, drayage  
20 trucks, et cetera.

21          We're very supportive of Prop 1B and what it does  
22 for goods movement in a number of different regions in the  
23 state of California. And we know that its goals are to  
24 establish new clean trucks on the roads of California and  
25 specifically moving goods at the ports of Los Angeles,

1 Long Beach, Oakland, et cetera.

2           We're also supportive of any amendments that the  
3 staff would put forward that speed up the application  
4 process. There's been a lot of false starts because of  
5 funding issues that staff mentioned. Staff also mentioned  
6 that the goals of the program are to improve air quality,  
7 improve health consequences from port drayage activities,  
8 and also to reduce greenhouse gas emissions.

9           My challenge here today is that the staff is  
10 saying that gate fees, as set forth by the two ports, are  
11 the impediment to the adoption of natural gas vehicles and  
12 the impediment to the Prop 1B funds being spent  
13 appropriately. We would contend, however, that that is  
14 not the case. And, in fact, the case is that our company  
15 and a number of our partners - Kenworth Trucks, Peterbilt  
16 Trucks, Freightliner Trucks - have made significant  
17 efforts to make a wide range of vehicles available. And  
18 we've also spent a lot of money to prepare for this  
19 particular program.

20           Instead, we understand that the scrappage  
21 requirement may have been one of the barriers that has  
22 prevented the adoption of this program effectively.

23           And we feel strongly that the South Coast Air  
24 Quality Management District needs a voice at the table  
25 with regards to the amendments that are being

1 contemplated; and that these amendments as contemplated to  
2 remove the gate fees from the exemption around the natural  
3 gas trucks would put us back where we were before Prop 1B,  
4 which was an unlevel playing field where diesel had a  
5 considerable advantage as the incumbent technology over  
6 natural gas.

7           We feel that in order to introduce an industry,  
8 you have this common chicken and egg situation where  
9 infrastructure is not yet well established, the vehicles  
10 are not yet readily available, there's a barrier on the  
11 part of truckers to adopt new technology, and this is  
12 preventing the adoption.

13           However, we do know that there are considerable  
14 numbers of natural gas trucks plying the roads of southern  
15 California moving containers and that there is  
16 considerable interest in purchasing natural gas trucks for  
17 the movement of goods, and this technology is being proven  
18 out every day on the streets of California.

19           So I would ask that the Board consider this and  
20 hear our comments.

21           Thank you.

22           CHAIRPERSON NICHOLS: Thank you.

23           We're having -- I think I'd better just do this  
24 here on the record. We're having a quorum problem because  
25 of scheduling. And the Board members who have left have

1 all indicated their support for the motions that are going  
2 to be coming before us, but they won't have been here to  
3 hear all the testimony and they will not be able to vote.

4           So the question is, what can we do? Because we  
5 can't lock the doors here. Those of us who are able to  
6 stay will stay of course and listen to the testimony. If  
7 it's possible to have the others review the record and  
8 have a special meeting, if necessary. Or obviously the  
9 simplest would be to simply wait until the next meeting.  
10 But if it's not possible to carry it over for a vote and  
11 you really need the decision today, then we're going to  
12 have to -- I mean, soon we'll have to do some sort of a  
13 special meeting and do it by telephone or something --  
14 hold the meeting open and hold the vote by phone.

15           CHIEF COUNSEL PETER: We could do that. We'd  
16 have to re-notice it. But we could continue the vote  
17 after the testimony. And we'd have the Board members --  
18 unless they're going to be able to call in and listen to  
19 the testimony now, they could review the transcript.

20           CHAIRPERSON NICHOLS: They'd have to review the  
21 transcript. So that would take -- presumably it will take  
22 a little while to get the transcript.

23           CHIEF COUNSEL PETER: We can get the  
24 transcript -- this part of the transcript and we can do a  
25 48-hour turnaround time, I assume, if we're just doing the

1 last part. So I'm looking at the court reporter.

2 Yes, that's correct.

3 CHAIRPERSON NICHOLS: All right. Then we're  
4 going to need the Board -- the Board's going to have to  
5 convene -- we have to find a time when we can get  
6 everybody together for a noticed session simply to vote on  
7 the resolutions. And that will be the way we'll do it.

8 EXECUTIVE OFFICER GOLDSTENE: We have six now,  
9 right?

10 CHAIRPERSON NICHOLS: We're about to lose Dr.  
11 Sperling.

12 BOARD MEMBER D'ADAMO. Can I make a suggestion?

13 BOARD MEMBER SPERLING: Unless somebody can give  
14 me a ride to Berkeley as soon as it ends.

15 (Laughter.)

16 BOARD MEMBER SPERLING: Any offers?

17 CHAIRPERSON NICHOLS: Any offers for a ride to  
18 Berkeley?

19 CHIEF COUNSEL PETER: We can arrange that. So  
20 we'll find a staff person or something.

21 No, seriously.

22 CHAIRPERSON NICHOLS: We could get you a ride to  
23 Berkeley.

24 EXECUTIVE OFFICER GOLDSTENE: That would be a lot  
25 easier than --

1 CHIEF COUNSEL PETER: That would be easier than  
2 doing a Board meeting, frankly.

3 (Laughter.)

4 CHAIRPERSON NICHOLS: We should certainly reduce  
5 the time for people to testify anyhow, I think, under the  
6 circumstances. I don't think, given the nature -- this is  
7 not a regulatory proceeding. I think people could tell  
8 us, you know, what they're for or against and what changes  
9 they need in two minutes, or even less, if possible.

10 Just be quick. Okay.

11 MR. WIGGINS: My name is Ryan Wiggins. I'm here  
12 on behalf of Communities for Clean Ports. We're a member  
13 of the Coalition for Clean and Safe Ports down in the  
14 South Coast.

15 The alternative fuel component of the Clean  
16 Trucks Program has been a priority of our organizations.  
17 There's over 40 organizations - environmental, public  
18 health, and labor organizations - in the coalition. And  
19 it's also well supported by the public.

20 We've worked toward this goal, because these  
21 trucks represent a reduction in multiple different types  
22 of emissions, especially greenhouse gas emissions.

23 The proposal the Board is considering -- money on  
24 diesel trucks that do not need to be subsidized and  
25 sabotage the public's desire for a clean alternative to

1 diesel fuel.

2           The ports do not need this money to replace old  
3 diesel trucks. In the last year, over 2,000 -- 2,007  
4 compliant diesel trucks have been introduced to the ports  
5 by the private sector and have received absolutely no  
6 subsidies of any kind. No container fees are currently  
7 charged on privately diesel-funded trucks, and both ports  
8 estimate that if no action is taken this year, the entire  
9 port drayage fleet will be almost completely diesel.

10           Currently, the container fees of both ports  
11 incentivize alt fuel trucks and place the responsibility  
12 of subsidizing those trucks on the shoulders of beneficial  
13 cargo owners. As a result, applications for LNG trucks  
14 are being submitted at a rapid pace and both ports are  
15 beginning to award grants with prior -- to focus on those  
16 that achieve 2010 emission standards.

17           If the ports eliminate their fees on port-funded  
18 trucks to utilize Prop 1B money or if CARB redirects its  
19 money to AQMD, the taxpayers will pay for diesel trucks  
20 that would be available for port service anyways.

21           Furthermore, the Board meeting notice cites a  
22 lack of application for bond funding despite the impending  
23 CARB port regulation. What it fails to recognize is the  
24 role of the scrapping provisions and the lull of  
25 applications. It has been difficult for the ports to



1 locate these trucks, as they have a higher resale value in  
2 the open market and many of them have left the state.

3           The key to incentivizing alternative fuels,  
4 reducing the marginal cost of these trucks -- of alt fuel  
5 trucks, and the proposal to divert money to AQMD will make  
6 diesel trucks significantly cheaper than available LNG  
7 trucks.

8           The ports have frequently reiterated in public  
9 their desire and the need to use Prop 1B funds to  
10 incentivize alt fuel trucks. So there's overwhelming  
11 support for alt fuel trucks in the public and among the  
12 organizations that have fought for the Clean Trucks  
13 Program.

14           In this, the most critical year for deploying a  
15 significant number of alt fuel trucks, we ask that the  
16 Board work with the ports, AQMD, and our organizations to  
17 achieve this goal. This money could incentivize almost  
18 1,000 alt fuel trucks rather than subsidize diesel trucks  
19 when there's no need. We'd rather this money be used for  
20 saving teachers' jobs, addressing the budget deficit than  
21 going to diesel trucks that don't need to be subsidized.

22           Thank you very much.

23           CHAIRPERSON NICHOLS: That's a pretty extreme  
24 view.

25           All right. Thank you.

1           Todd Campbell, and then Pete Price.

2           MR. CAMPBELL: Thank you, Madam Chair. Todd  
3 Campbell, Clean Energy.

4           And I would say it may seem like an extreme view,  
5 Madam Chair, but the reality is is that the ports will  
6 require brand new trucks to be purchased by the end of  
7 this year. So whether the trucks are funded by this  
8 program or not, that will be the end result. And  
9 unfortunately the way that this proposal's been drafted --  
10 it is not a technical change, by the way. It's a very  
11 significant change in this program. It's not an easy  
12 vote. This very issue has to deal with not fuel  
13 neutrality, but in some ways actually encourages emissions  
14 neutrality. If you look at the changes and modifications  
15 of what's being produced --

16           CHAIRPERSON NICHOLS: Excuse me. But we were  
17 going to have a two-minute time limit and you're still  
18 giving people three minutes. So you can have your three,  
19 but that's the end.

20           MR. CAMPBELL: Okay. Great, great.

21           Well, it's really important for us to understand  
22 here.

23           For instance, the staff proposal is trading I  
24 think, in my view falsely, the speed up of efficiency  
25 under the provision for the regional effects down at the

1 ports. And it's not, because the real problem is truck  
2 scrappage. We cannot get the trucks -- the number of  
3 trucks scrapped fast enough. And there needs to be more  
4 coordination there. If that was fixed, if that problem  
5 was handled - and which I would strongly encourage in the  
6 fall to be addressed - we would have a lot more  
7 alternative fuel trucks and we'd even possibly have a lot  
8 more -- and I'm not just talking about natural gas trucks.  
9 I'm talking about electric trucks.

10           The issue here is you have poor communities that  
11 have been screaming for change. They want change.  
12 They've directed and pushed both these ports to do  
13 policies that support cleaner vehicles. And now the staff  
14 is worried about spending this money in enough time. But  
15 unfortunately it's sacrificing what the communities want.  
16 And that's the issue I have.

17           It's the issues -- when we went through the low  
18 carbon fuel standard, we looked at the emissions benefits  
19 of well to wheels. And we're throwing out not just the  
20 benefits of greenhouse gas reductions that will occur from  
21 these -- from pushing a potential of a thousand  
22 alternative fuel trucks to enter the ports down in San  
23 Pedro, but we're also challenging ourselves in believing  
24 this false belief that this fix, this supposed technical  
25 fix will change something.

1           And I'm telling you something. We work with the  
2 truck sales teams. This is not going to fix it. And I  
3 urge you, from the bottom of my heart, to not move forward  
4 with this one fix, to delay this for a summit with the Air  
5 Quality Management District and the stakeholders, and come  
6 up with a better solution in the fall, because that's what  
7 staff is, you know, ultimately going to propose, more  
8 changes in the fall. There is no rush for this. And I  
9 urge you please reconsider.

10           Thank you.

11           CHAIRPERSON NICHOLS: Thank you.

12           Pete Price.

13           MR. PRICE: Madam Chair, members. Pete Price  
14 with the California Natural Gas Vehicle Coalition.

15           We understand the problem you face. Believing  
16 me, no one wants to see new trucks moving through the  
17 ports, whether we do. We do believe that the solution  
18 that's been proposed is off the mark and, at a minimum,  
19 deserves some more discussion. And it's for that  
20 reason -- and I also agree with Mr. Campbell. It's not a  
21 technical change. It's quite substantive, the change, and  
22 we think it merits being rolled over to the discussion in  
23 the fall.

24           Since time's brief, let me go right to one point  
25 that Todd made. You have two sets of drivers in the

1 ports - independent truck owners and fleet owners. The  
2 independent truck owners, by and large, have the trucks  
3 that you want to get to. They drive the oldest, dirtiest  
4 trucks. There are a variety of reasons why it's very  
5 difficult to get independent truck owners into this  
6 program even with a subsidy. They have costs that they  
7 oftentimes can't bear. How do you get to those drivers?

8           At the same time you have fleet owners who --  
9 well, the ones you seem to be pursuing, who have five to  
10 seven year old trucks with lots of life left on them, that  
11 are relatively much cleaner than the trucks driven by the  
12 independent owners. And we're asking those fleet owners  
13 in order to participate in this program to agree to scrap  
14 that quite valuable truck that has lots of life left on  
15 it. We believe that's the main reason they're not  
16 participating.

17           There is language in statute related to the Moyer  
18 program. This problem is known I think by staff. What we  
19 need to do is find a way to get the fleet owner to come to  
20 the program, get that five to seven year old truck, get it  
21 in the hands of the independent truck owner, and then  
22 scrap that twenty year old truck or that independent  
23 owner's truck. That's the dirty truck you want to get at.  
24 We think that's the real solution to this program. We  
25 don't think it will be solved with the proposal you've got

1 now. And that's why we'd ask that you put this over until  
2 the fall where we can discuss this in a much more  
3 substantive way and really get to the nut of the problem.

4 Thank you.

5 CHAIRPERSON NICHOLS: Thank you.

6 Tim Carmichael and then Chung Liu.

7 MR. CARMICHAEL: Chairman Nichols. Tim  
8 Carmichael, Coalition for Clean Air.

9 We're strongly opposed to paragraph eight or  
10 section eight of the staff proposal on this item. This is  
11 the one that we've been talking about relative to the  
12 ports of L.A. and Long Beach.

13 We fought -- I'm also speaking on this item on  
14 behalf of the Natural Resources Defense Council.

15 Our organizations fought hard with the local  
16 communities to get the ports to adopt incentives and  
17 restrictions for -- pro-alternative fuel against diesel,  
18 because they're not the same. They're not the same when  
19 it comes to criteria pollutants. They're not the same  
20 when it comes to GHG emissions. And they're not the same  
21 when it comes to petroleum reduction goals. This agency  
22 needs to do more on all three of those fronts.

23 And here you've got the ports of L.A. and Long  
24 Beach out in front with a pretty strong requirement with  
25 this fee -- a gate fee. And the ARB staff is recommending

1 that you pull back funding or redirect funding, because  
2 the ports are, in fact, taking a pretty hard line on  
3 pro-alternative fuels. That runs completely counter to  
4 the mission and goals of this agency, as far as I  
5 understand them. And we believe that this funding is  
6 important. If it goes to the South Coast, it very likely  
7 means it goes to diesel trucks. It does not mean that it  
8 goes to natural gas trucks. If it stays in play, we  
9 believe, you know, consistent with the comments that were  
10 previously made, the real issue for the lack of  
11 participation is the scrappage requirement as is currently  
12 constructed. That's where we need to focus our attention.  
13 And this funding should remain in play. The ports should  
14 be able to continue to maintain their gate fee. And we  
15 will see many more natural gas and alternative fuel trucks  
16 roll out in those ports. And that's exactly what we need.

17 More diesel is the status quo.

18 CHAIRPERSON NICHOLS: Tim, do you hear yourself  
19 saying that both the South Coast and the Air Resources  
20 Board are going to promote diesels because we don't care  
21 about air quality, and only the ports care about air  
22 quality? That's what you just said. You said if the  
23 money goes to the South Coast, they're going to give it  
24 all to diesel, because obviously they don't care about  
25 people's health or air quality. And certainly ARB doesn't

1 either. What are you talking about? This does not make  
2 sense.

3 MR. CARMICHAEL: Okay. Well --

4 CHAIRPERSON NICHOLS: I mean, I --

5 MR. CARMICHAEL: They're different issues. With  
6 the South Coast, they're unfortunately under the  
7 constraint of having lost some legal battles recently. So  
8 they are going to have great difficulty giving any sort of  
9 favoritism or incentive towards alternative fuels because  
10 of the litigation that they've been in with ATA and  
11 others. That's a big issue there from our perspective.

12 With the ARB, this agency for a long time has  
13 been under the, you know, auspices of fuel neutrality,  
14 trying to keep a level playing field. We believe that's  
15 flawed. We don't think you should have a fuel-neutral  
16 approach. We feel that you should have strong favoritism  
17 towards alternative fuels, especially where it can be  
18 shown that, in addition to a petroleum reduction benefit,  
19 there's a clear greenhouse gas benefit and there's a clear  
20 criteria pollutant benefit. And we think all of those --  
21 all three of those points are true when we're talking  
22 about port trucks moving to natural gas as opposed to  
23 moving to new diesel.

24 CHAIRPERSON NICHOLS: Okay. Thank you.

25 Chung Liu, followed by John Holmes, Thomas



1 Jelenic.

2 MR. LIU: Chung Liu from the South Coast  
3 District. I have to make a correction on Tim's  
4 statements. The South Coast is not favoring diesel. And  
5 at this juncture, I think South Coast together with the  
6 two ports actually want you to really reconsider your  
7 guidelines and -- in the award agreement to really start  
8 to have LNG preference the programs. And I'm not going to  
9 spend too much time because -- the time comes from here.  
10 But we want to make one request here. I'm just going to  
11 read this brief paragraph.

12 The South Coast AQMD would like to request a  
13 meeting at board level with ARB, the Port of Los Angeles,  
14 Port of Long Beach, with participation by appropriate key  
15 staff members, to review and reconsider the elements of  
16 the current Proposition 1B grant language pertaining to  
17 the replacement of drayage trucks at the ports. We want  
18 to make that request. I think this is a very important  
19 issue. As you can hear later on from the two ports also,  
20 those three local agencies really want to meet with you at  
21 board levels.

22 And another minor issue, which it may be minor to  
23 the State, but it's pretty big to us, is somehow the  
24 language, in the interpretation basically, suddenly  
25 there's no cause for the local district to administrate

1 the program, yet we have to administrate the program. To  
2 the South Coast AQMD, to administrate the school bus  
3 program and also if we have to take on the port truck  
4 programs, we only have to store \$3.5 million. And just  
5 the -- we really appreciate that your Executive Officer,  
6 Jim Goldstene, is going to meet with other CAPCOA members  
7 on this matter and we're going to discuss that.  
8 Hopefully, we can find some solutions there.

9 Thank you.

10 CHAIRPERSON NICHOLS: Okay. Thank you.

11 We'll respond to all these comments later.

12 Thanks.

13 MR. HOLMES: Yes, good afternoon. My name is  
14 Captain John Holmes. And I'm the Director of Operations  
15 at the Port of Los Angeles. And I would just like to  
16 commend you and your staff. One thing that we have found  
17 in putting together a truck program and trying to  
18 administer it and run it, both the ports of L.A. and the  
19 ports of Long Beach, is that, you know, the one thing that  
20 you have to do is be willing to make adjustments to the  
21 program over a period of time.

22 So although I'm not going to speak on specific  
23 elements of the program, we've had the opportunity to talk  
24 to your staff, and I feel confident that if we sit down  
25 together and also with our colleagues from AQMD, we can --

1 you know, we can work this situation out; so that we do  
2 encourage alternative fuel vehicles, which is certainly a  
3 goal of both the ports and we can put the money that is  
4 available to good use in getting more trucks on the road.

5 Both of the ports have made significant financial  
6 commitments. We've been very successful in getting  
7 2007-compliant trucks on the road. We have at the present  
8 time about 4,500 2007-compliant trucks now going in and  
9 out of the ports. We do need to move to alternative fuel.  
10 We do need to move to electric, biodiesel and other  
11 things. But I don't think what we're trying to do is  
12 mutually exclusive. And again, you know, we've had the  
13 opportunity to work with your staff and we're very  
14 encouraged by the fact that, you know, we've had meetings  
15 and we've worked together. And I think we can continue to  
16 do so and put together a program that not only, you know,  
17 effectively and efficiently gets more alternative fuel  
18 trucks on the road, but gets them on the road this year,  
19 so that we continue to make the dramatic reductions in  
20 emissions that we've already had.

21 I fully understand the points of the gentlemen  
22 before me and certainly my colleagues from AQMD. But I  
23 would just, you know, say thank you very much. This is  
24 something that we need to work together on. And we are  
25 more than happy and ready to do so with you.

1 Thank you.

2 CHAIRPERSON NICHOLS: Thank you.

3 Tom Jelenic and then Michelle White, and that's  
4 the end of my list.

5 MR. JELENIC: Good afternoon. Thank you for the  
6 opportunity to comment. My name's Thomas Jelenic with the  
7 Port of Long Beach.

8 We believe that -- we appreciate the opportunity  
9 that your staff has given us to address the issues they  
10 have. We believe, to reiterate what Captain Holmes has  
11 said, that with further discussions we'll resolve any  
12 remaining issues. We believe that we can meet the  
13 concerns of your staff and meet the desires of our  
14 respective boards to get LNG trucks on the road. We  
15 believe there is significant demand. And we'll work  
16 through these issues in the next few weeks and address the  
17 scrappage issue as well. We believe there are clever ways  
18 to address that.

19 So thank you. And if you have any questions on  
20 the status of the program, I'd be happy to answer them.

21 CHAIRPERSON NICHOLS: Thank you.

22 Ms. White.

23 MS. WHITE: Good afternoon, Chair Nichols and  
24 members of the Board. My name is Michelle White. I'm  
25 with the Port of San Diego and am here to speak on behalf

1 of the port's shore power project and the Proposition 1B  
2 funding that we were awarded.

3           I just wanted -- just to be brief, wanted to make  
4 a clarification on the staff report. The staff report  
5 states that there is a lack of interest on the part of our  
6 project partner. And currently right now, we do have a  
7 commitment from Dole. This shore power project would be  
8 for our refrigerated container ships. So we do have a  
9 commitment from Dole to participate in our shore power  
10 project through the close of their lease option period,  
11 which is in 2014. We're currently working with them to  
12 ensure that this project goes through.

13           We understand the need to have flexibility in the  
14 reallocation of funds so that if this project does not go  
15 through, the funds don't revert back to the General Fund.  
16 However, we are just requesting that ARB staff be flexible  
17 in executing the option to transfer funds from our shore  
18 power project. Our conversations with ARB staff thus far  
19 have been very supportive and we really appreciate their  
20 understanding and their feedback on this project. This is  
21 a large capital development project for us, and the  
22 availability of Proposition 1B funding is an important  
23 component of this project.

24           So I wanted to just thank you for the opportunity  
25 to speak here today.

1 CHAIRPERSON NICHOLS: Thank you.

2 BOARD MEMBER ROBERTS: Quick question.

3 CHAIRPERSON NICHOLS: Yes, a question from the  
4 Supervisor.

5 BOARD MEMBER ROBERTS: Are you in agreement with  
6 the staff recommendation that these funds would be  
7 basically reassigned to trucking as opposed to the  
8 original proposal?

9 MS. WHITE: We would like these funds to stay for  
10 our shore power project. But we understand staff's  
11 position that if we cannot come to an agreement with Dole  
12 for the life of this project, that the funds be diverted  
13 to trucks within our region.

14 BOARD MEMBER ROBERTS: So you're in agreement  
15 with the staff position then?

16 MS. WHITE: Yes. We are just asking that staff  
17 be -- that we're able to work with staff to do everything  
18 we can to keep that money in our shore power project.

19 CHAIRPERSON NICHOLS: Is that acceptable to the  
20 staff? Is that what the staff would do?

21 BOARD MEMBER ROBERTS: Well, I don't -- do  
22 everything we can. I think the staff is saying there's a  
23 deadline. And if that deadline's not met, as I understand  
24 it, then the switch is going to be made. Is that --

25 PLANNING AND TECHNICAL SUPPORT DIVISION ASSISTANT

1 CHIEF MARVIN: We very much want this project to work --  
2 the Dole project actually. And we just want to make sure  
3 that we don't wait so long for a slightly reluctant  
4 participant that we end up losing access to those funds  
5 for the San Diego corridor.

6 BOARD MEMBER ROBERTS: And I understand that  
7 you've set a timeframe on that.

8 PLANNING AND TECHNICAL SUPPORT DIVISION ASSISTANT

9 CHIEF MARVIN: Correct.

10 BOARD MEMBER ROBERTS: I mean, it sounds like  
11 they're trying to get stimulus dollars. If they don't get  
12 stimulus dollars, we don't know if their interest is deep  
13 enough to want to put other dollars --

14 CHAIRPERSON NICHOLS: And sometimes setting a  
15 deadline helps clarify things.

16 BOARD MEMBER ROBERTS: So if there's a  
17 deadline -- and that deadline is not going to be changed  
18 if we approve this, as I understand it.

19 PLANNING AND TECHNICAL SUPPORT DIVISION ASSISTANT

20 CHIEF MARVIN: What we're suggesting is that we look at  
21 July for a commitment from Dole. The answer to whether or  
22 not they will receive a federal grant we will have in the  
23 beginning of June, next week. So they'll have that answer  
24 and can go forward with the port.

25 BOARD MEMBER ROBERTS: So if they don't receive

1 the grant, then they have to sign up in no uncertain  
2 terms; and if they don't, then the switch would be made?

3 PLANNING AND TECHNICAL SUPPORT DIVISION ASSISTANT

4 CHIEF MARVIN: Right. There still would be an opportunity  
5 to work that out over the next two months. We just wanted  
6 to make sure that if that doesn't materialize, that we're  
7 able to move forward. We all want this project to work.

8 BOARD MEMBER ROBERTS: Okay.

9 CHAIRPERSON NICHOLS: Thank you very much.

10 That concludes the list of witnesses that I had.  
11 And so -- I should say that we do still have a quorum and  
12 are going to be able to take a vote. Supervisor Yeager  
13 had to look at something in the backroom, but he is  
14 listening to the testimony. And so when we're ready to  
15 vote, he will be able to come out and do that.

16 But this is a time to have some discussion or  
17 questions on the part of the Board.

18 So I'd like to start, because the bulk of this  
19 testimony really was about the Port of L.A. and Long Beach  
20 and natural gas and what's going to make the programs that  
21 the ports want to do work or not, and if the ARB is in  
22 some way penalizing or through its policies disfavoring  
23 the policy that obviously the natural gas groups and the  
24 community groups want to see advanced, which is a transfer  
25 to not just cleaner trucks, but to specific types of



1 cleaner trucks, which is alt fuel vehicles trucks.

2           And although the issue of our Board guidelines  
3 was not on the table for this meeting, so I don't consider  
4 it an ex parte meeting in that sense, I did have a meeting  
5 what, about a week ago -- two weeks ago, along with Mr.  
6 Goldstene and Ms. Marvin, with staff of the two ports and  
7 commissioners of the two ports. Well, I guess the former  
8 President of the L.A. Port Commission, who's now the  
9 deputy mayor, convened a meeting in his office which I  
10 attended.

11           And we had a discussion about this very issue.  
12 And I was under the clear understanding when we left that  
13 the two ports were going to get back to us with a revised  
14 proposal and that we were essentially in agreement about  
15 how to make the State's money and the ports' money work  
16 together to get what everybody wanted.

17           I mean the one thing that I want to say on the  
18 record here is that Prop 1B is not a greenhouse gas  
19 measure. It's not an alt fuels measure. It's not a  
20 petroleum reduction measure. It was an air quality bond.  
21 And we do feel obligated to use the money -- I think we  
22 not only feel obligated -- we are legally obligated - I'm  
23 sorry to be a lawyer again - you know, to spend our money  
24 as quickly as possible to alleviate what we all agree is a  
25 very serious health problem in and around the ports as a

1 result of those localized trucks. So we were trying to  
2 find a way to come together and make that happen.

3 I was under the impression that we were going to  
4 be able to do that and this whole issue of transferring  
5 funds was probably moot or at least, you know, might be a  
6 threat that would be out there, but wasn't something that  
7 was actually likely to happen. Can I get an update on  
8 this from staff?

9 PLANNING AND TECHNICAL SUPPORT DIVISION ASSISTANT  
10 CHIEF MARVIN: Of course. We received a written proposal  
11 from the two ports yesterday in response to the meeting  
12 that we had on May 15th. And we need to have some  
13 follow-up discussions with them. I believe we can work  
14 through it, as the two ports testified. I believe what we  
15 can end up with is a situation where, whether the ports or  
16 the South Coast, whichever agency administers this grant,  
17 that both folks who want to replace their old truck with  
18 diesel and folks who want to replace their old truck with  
19 natural gas would be able to apply for funding, compete on  
20 the basis of the emission reductions that would be  
21 achieved. And that no truck that is funded with these  
22 Prop 1B monies alone would be subject to gate fees.  
23 That's --

24 CHAIRPERSON NICHOLS: And that was what the issue  
25 was, was the double charging, in effect, on the Prop 1B?

1 PLANNING AND TECHNICAL SUPPORT DIVISION ASSISTANT

2 CHIEF MARVIN: Yes, you get 50,000, you'd pay more than a  
3 hundred thousand.

4 After discussions with the ports this morning, I  
5 suspect that the outcome of the follow-up negotiations may  
6 be that the ports want to transfer the administrative  
7 responsibility to South Coast. So we really don't see it  
8 so much an issue of which agency is administering the  
9 program, as it is making sure that the premise in the  
10 guidelines that the trucks are able to compete for the  
11 defined amount of money based on those emission reduction  
12 characteristics, that that's really the overall, you know,  
13 profile and policy that's implemented.

14 CHAIRPERSON NICHOLS: And as I understand it, it  
15 is -- again, it's true that for the newer trucks or for  
16 the trucks that are out there now, the natural gas  
17 vehicles do have a competitive advantage, so that the  
18 likelihood is that, you know, given a choice, people are  
19 going to choose a natural gas truck.

20 PLANNING AND TECHNICAL SUPPORT DIVISION ASSISTANT

21 CHIEF MARVIN: If two people come in with the same old  
22 truck and one is going to replace it with a natural gas  
23 that meets the cleanest 2010 standards, one is going to  
24 replace it with a diesel just meeting the '07 standards,  
25 then the person who wants to replace it with that natural

1 gas cleaner truck will have the competitive advantage in  
2 the program, because it's really focused on those emission  
3 reductions. To the extent that we get hybrids and  
4 electric trucks that become available as well, those will  
5 be even more competitive in the process.

6 CHAIRPERSON NICHOLS: Well, eventually, of  
7 course, we're going to have more money to spend and new  
8 rounds of funding, applications and all of that.

9 Okay. And then the one other issue that was  
10 raised was this administrative fees issue. Do you want to  
11 talk about that?

12 PLANNING AND TECHNICAL SUPPORT DIVISION ASSISTANT

13 CHIEF MARVIN: Yes, thank you.

14 ARB's guidelines allow local agencies to seek and  
15 be reimbursed for administrative funds. And we totally  
16 support that. The issue here is that we were offered  
17 proceeds from the sale of the Build America bonds on Earth  
18 Day. Those are federally supported bonds, and the Feds  
19 wrote the rules about what the money could be spent on.  
20 Those proceeds must go to capital equipment. They cannot  
21 go to administer projects. And so ARB had the option of  
22 accepting the funds, understanding that condition, or not  
23 accepting funds. Of course we said, "Yes, we'll take the  
24 money. We understand it has to be spent on projects." So  
25 it is ARB staff's intention that we will continue to seek

1 bond funds from other sources that don't have those  
2 strings, so that the local agencies are able to --

3           CHAIRPERSON NICHOLS: So this is money that we're  
4 using to keep the pipeline moving. It doesn't supplant  
5 the authorization that was in Prop 1B. Eventually the  
6 State will be selling more bonds, and the bonds that the  
7 State sells are subject to our rules about funding  
8 administrative costs. It's just this chunk of money that  
9 is the federal money that we can't give people  
10 administrative funding for. Is that also right?

11           PLANNING AND TECHNICAL SUPPORT DIVISION ASSISTANT

12 CHIEF MARVIN: Absolutely. And if it makes the local  
13 agencies feel any better, I can tell you that ARB has yet  
14 to receive a single dollar of reimbursement for our staff  
15 and administrative expenses as well. So we're fighting  
16 for our own admin funds as well as for the local agency  
17 funds when the next bonds --

18           CHAIRPERSON NICHOLS: We're all in this together.  
19 Well, that's at least a helpful explanation.

20           Other questions from Board members about this  
21 program?

22           We have two resolutions in front of us, the one  
23 on the school bus and the one on the guidelines. A great  
24 deal of this is giving more flexibility to our staff to  
25 actually make this program work.

1 I want to say one thing, having spent some time  
2 with Mr. Goldstene and Ms. Marvin on this very issue, and  
3 apropos of our conversation earlier today with the Energy  
4 Commission about how they're going to be dealing with all  
5 the money that they're managing, it is really hard work  
6 giving away money well.

7 (Laughter.)

8 CHAIRPERSON NICHOLS: And I think our staff has  
9 really done an incredible job of continually meeting with  
10 all the grant applicants, shuffling the money that's out  
11 there, you know, making people aware of what the  
12 requirements are. I don't think they're doing this in a  
13 heavy-handed way at all. I think, in fact, they're really  
14 doing their best to bend over backwards to try to meet the  
15 desires of the local agencies that they're working with.  
16 And so I think we should do everything we can to keep this  
17 program moving forward. That's my statement.

18 Okay. Do we have a motion for the two  
19 resolutions?

20 Yes.

21 BOARD MEMBER ROBERTS: I'd move the two  
22 resolutions that are before us.

23 CHAIRPERSON NICHOLS: Thank you, sir.

24 Do I have a second?

25 BOARD MEMBER TELLES: Second.

1 CHAIRPERSON NICHOLS: A second from Dr. Telles.

2 All right. All in favor please say aye?

3 (Ayes.)

4 CHAIRPERSON NICHOLS: Opposed?

5 Good. Thank you very much.

6 And I think -- oh, we have public comments.

7 Sorry. We do have two people who've signed up for the  
8 public comment period. This is an open mike for people  
9 who want to testify on an item that's not on our agenda.

10 Both of these individuals want to talk about  
11 refrigerated units. I believe Mr. Schrap from California  
12 Trucking and Mr. Shuemaker from Central Valley trailer  
13 Repair.

14 So if the two of you can come down, we would be  
15 happy to hear from you.

16 MR. SCHRAP: Thank you very much, Ms. Nichols.  
17 Will we be going back to three minutes? I hope that I  
18 won't --

19 CHAIRPERSON NICHOLS: We'll give you your full  
20 three minutes.

21 MR. SCHRAP: I have a tendency to ramble on. So  
22 I would hate to get cut off. So I appreciate that.

23 But thank you, ladies and gentlemen of the Board,  
24 for another opportunity to present before this  
25 distinguished body. My name is Matthew Schrap. I'm

1 Director of Environmental Affairs at the California  
2 Trucking Association. And as several of you are aware, or  
3 a few at this point at least, our association's been  
4 actively working towards a sustainable resolution on the  
5 transport refrigerated unit regulation. This was passed  
6 by the Board in 2004, and it's slated to go into effect  
7 this coming July 17th.

8           Our Refrigerated Carriers Conference of the CTA  
9 has been following this issue since initial promulgation.  
10 And I'm here before you today to kind of update the Board  
11 on the status of our efforts and inform you that as of  
12 yesterday our group met with staff, per Board member  
13 direction, and came away with a renewed encouragement for  
14 potential relief in light of the current economic climate  
15 and in relation to our petition request.

16           While we're still waiting for a final solution,  
17 we look forward to an active dialogue to formulate a  
18 sustainable strategy to encourage a fully enforceable  
19 registration standard on our implementation date of July  
20 17th. We respectfully request that the Board remain  
21 actively involved to help expedite the process and ensure  
22 timely responses and efficient communication between CTA  
23 and ARB staff.

24           We have renewed assurances that staff will be  
25 providing us with weekly updates on when we can expect



1 some further dialogue. In the meantime, we would like to  
2 demonstrate our appreciation on moving forward and the  
3 renewed staff encouragement, I guess you could say, in  
4 finding a collective solution to this.

5           So, again, we wanted to thank staff for meeting  
6 with us yesterday and also remind the Board that this  
7 issue is still very alive and we appreciate your continued  
8 direction.

9           CHAIRPERSON NICHOLS: We understand there's a  
10 deadline that's coming up quickly.

11           MR. SCHRAP: Very soon, correct.

12           CHAIRPERSON NICHOLS: And so we're going to need  
13 to address this very promptly. I've not personally had a  
14 chance to get briefed. I was a little busy working on  
15 auto emissions issues for the last couple of weeks. But  
16 now that that's behind me, I'm looking forward to getting  
17 up to speed also.

18           MR. SCHRAP: And we have the same issues. And we  
19 just kind of take those one at a time as they slowly come  
20 into effect here.

21           So thank you, Madam Chairperson and Board  
22 members.

23           CHAIRPERSON NICHOLS: Okay. Mr. Shuemaker.

24           MR. SHUEMAKER: Madam Chair, Board members,  
25 staff. I'm Mike Shuemaker. I'm Chair of the Refrigerated

1 Carriers Conference for CTA and President of Central  
2 Valley Trailer Repair. And I just want to back up what  
3 Matt just said.

4           We really appreciate staff coming back and  
5 talking to us and sitting down and trying to resolve this  
6 issue. This issue is a result of the delay in the EPA  
7 waiver being granted, as well as the current economic  
8 conditions within the trucking industry and California's  
9 in general.

10           And, you know, it's encouraging to see that staff  
11 is understanding the problem. It's just that we need to  
12 just reinforce that sense of urgency. July 17th is coming  
13 down the pike really quick. There's a lot of members of  
14 the Carrier Conference that are already in compliance.  
15 There's others that are trying to get compliant as quickly  
16 as possible, but they've got to make decisions to use  
17 technology that has just been approved and not necessarily  
18 been tested by their own fleets. So they're making  
19 economic decisions that may not make sense from the long  
20 run, but they make sense in order to get in compliance.  
21 And I don't know that that's good for California and I  
22 don't know that that's good for the industry.

23           So I appreciate your time today. And it's been a  
24 very long day. Thank you.

25           CHAIRPERSON NICHOLS: Thank you for coming in.

1 And we appreciate the fact that you were able to meet with  
2 staff and at least begin to make some progress. I look  
3 forward to making more and getting on top of this issue  
4 before it becomes a confrontation. Thanks.

5 All right. Any other items of business?

6 EXECUTIVE OFFICER GOLDSTENE: That's all the  
7 business we have today.

8 BOARD MEMBER TELLES: Before we -- I mean, we  
9 talked about this a little bit earlier, but you're going  
10 to update us on this issue. And when would that update be  
11 coming, on the TRU?

12 EXECUTIVE OFFICER GOLDSTENE: In the June Board  
13 meeting we could provide an update to the Board.

14 BOARD MEMBER TELLES: Okay.

15 CHAIRPERSON NICHOLS: And if you have any  
16 correspondence before that time, would you -- I think we  
17 know that Dr. Telles and Ms. D'Adamo are both particularly  
18 hearing from constituents on these issues. And why don't  
19 you make sure to keep them updated as well.

20 EXECUTIVE OFFICER GOLDSTENE: We will.

21 CHAIRPERSON NICHOLS: Thank you.

22 All right. In that case, we are adjourned.

23 Thanks everybody.

24 (Thereupon the California Air Resources

25 Board meeting adjourned at 4:35 p.m.)

## 1 CERTIFICATE OF REPORTER

2 I, JAMES F. PETERS, a Certified Shorthand  
3 Reporter of the State of California, and Registered  
4 Professional Reporter, do hereby certify:

5 That I am a disinterested person herein; that the  
6 foregoing California Air Resources Board meeting was  
7 reported in shorthand by me, James F. Peters, a Certified  
8 Shorthand Reporter of the State of California,

9 That the said proceedings was taken before me, in  
10 shorthand writing, and was thereafter transcribed, under  
11 my direction, by computer-assisted transcription;

12 I further certify that I am not of counsel or  
13 attorney for any of the parties to said meeting nor in any  
14 way interested in the outcome of said meeting.

15 IN WITNESS WHEREOF, I have hereunto set my hand  
16 this 15th day of June, 2009.

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