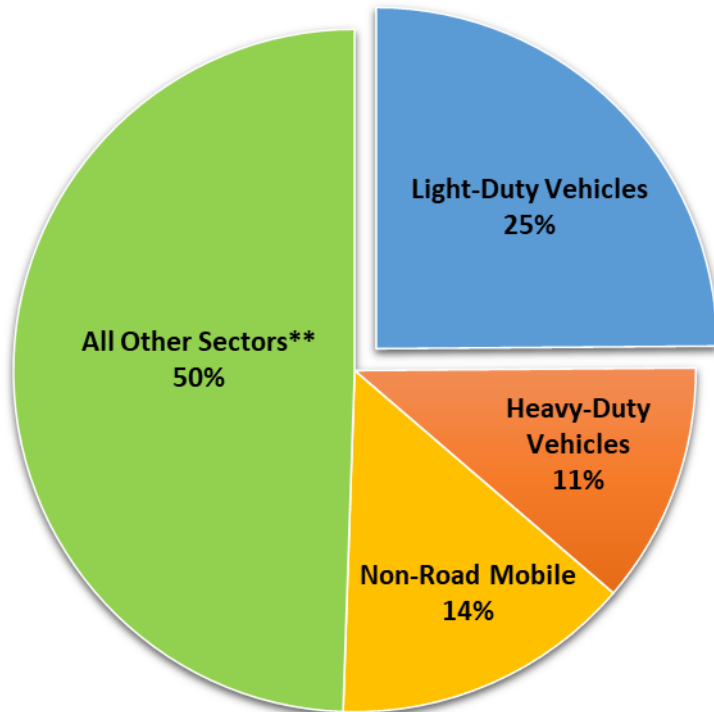
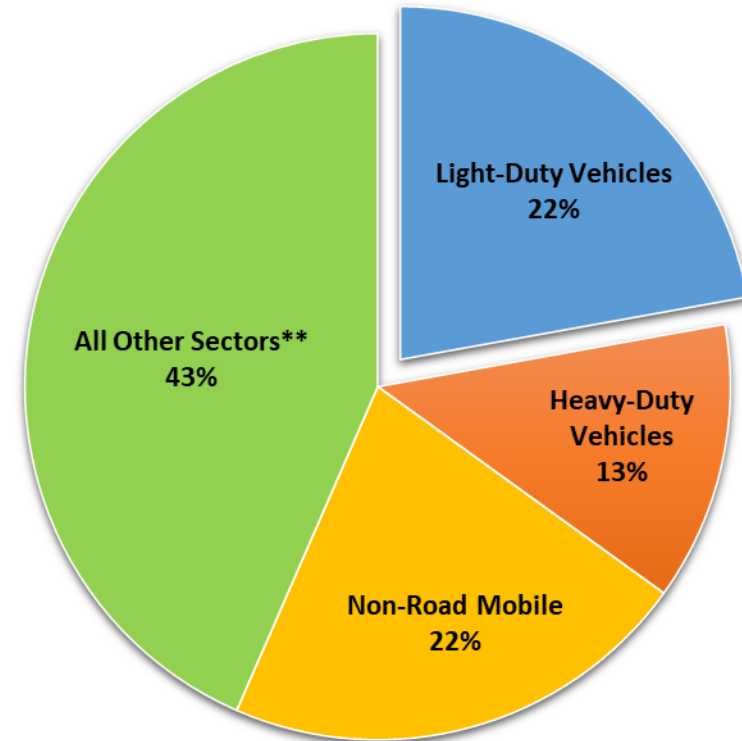


Transportation electrification is a core climate and air quality strategy in the § 177 ZEV states

2018 GHG Emissions in the Section 177 ZEV States
Total = 971.3 MMTCO₂e



2017 NOx Emissions in the Section 177 ZEV States
Total = 5,840 tons per day

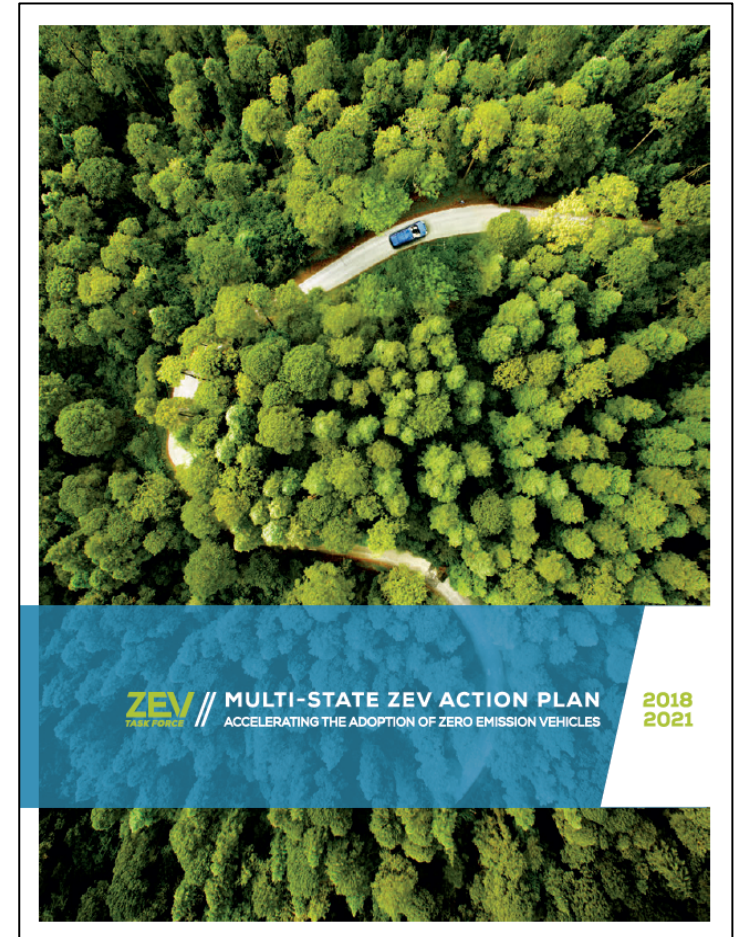


** Other sectors includes buildings, electric power, and industry.

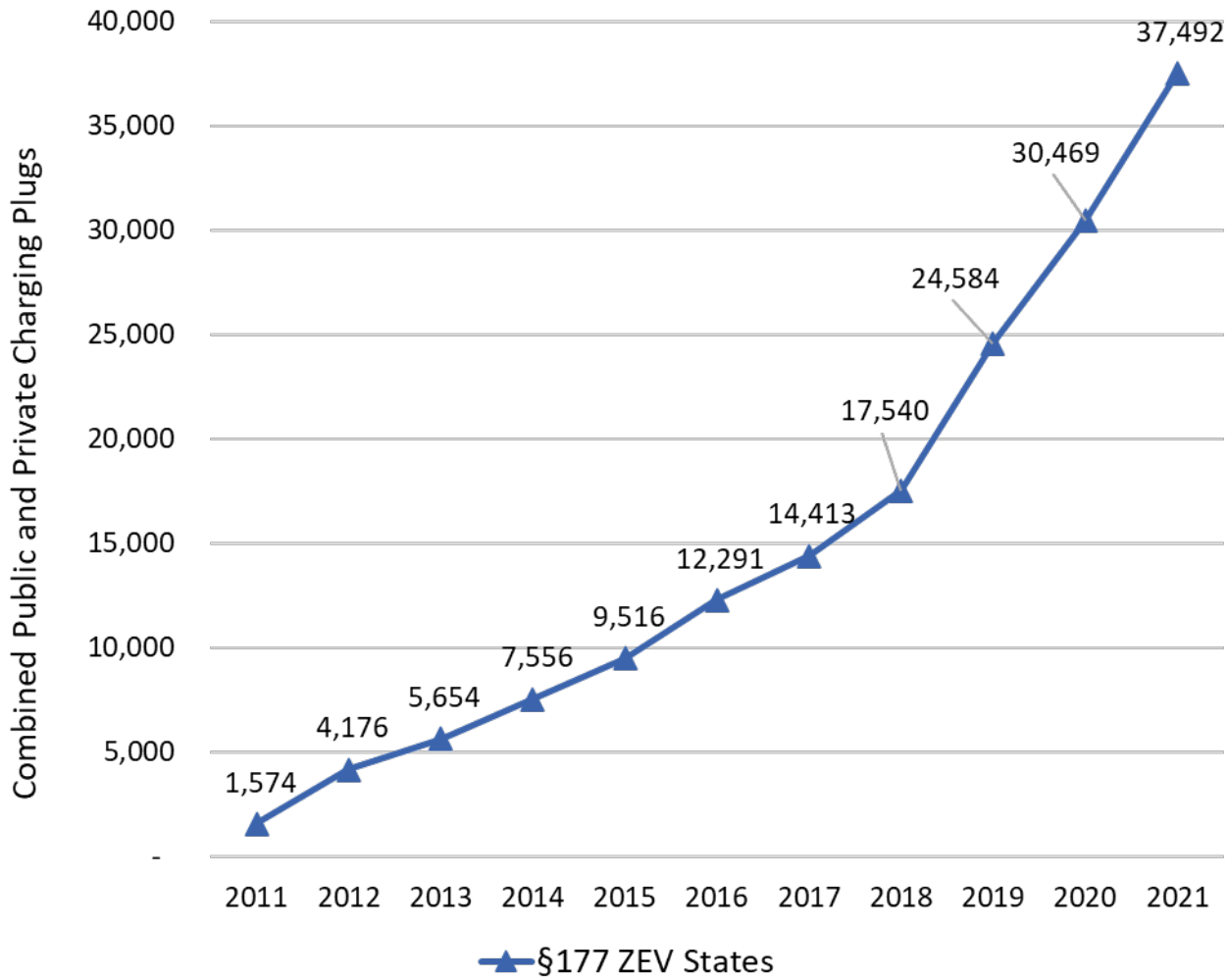
Section 177 ZEV states are continuing strategic investment in infrastructure and market-enabling programs

Through the Multi-State ZEV Task Force, the § 177 ZEV states have:

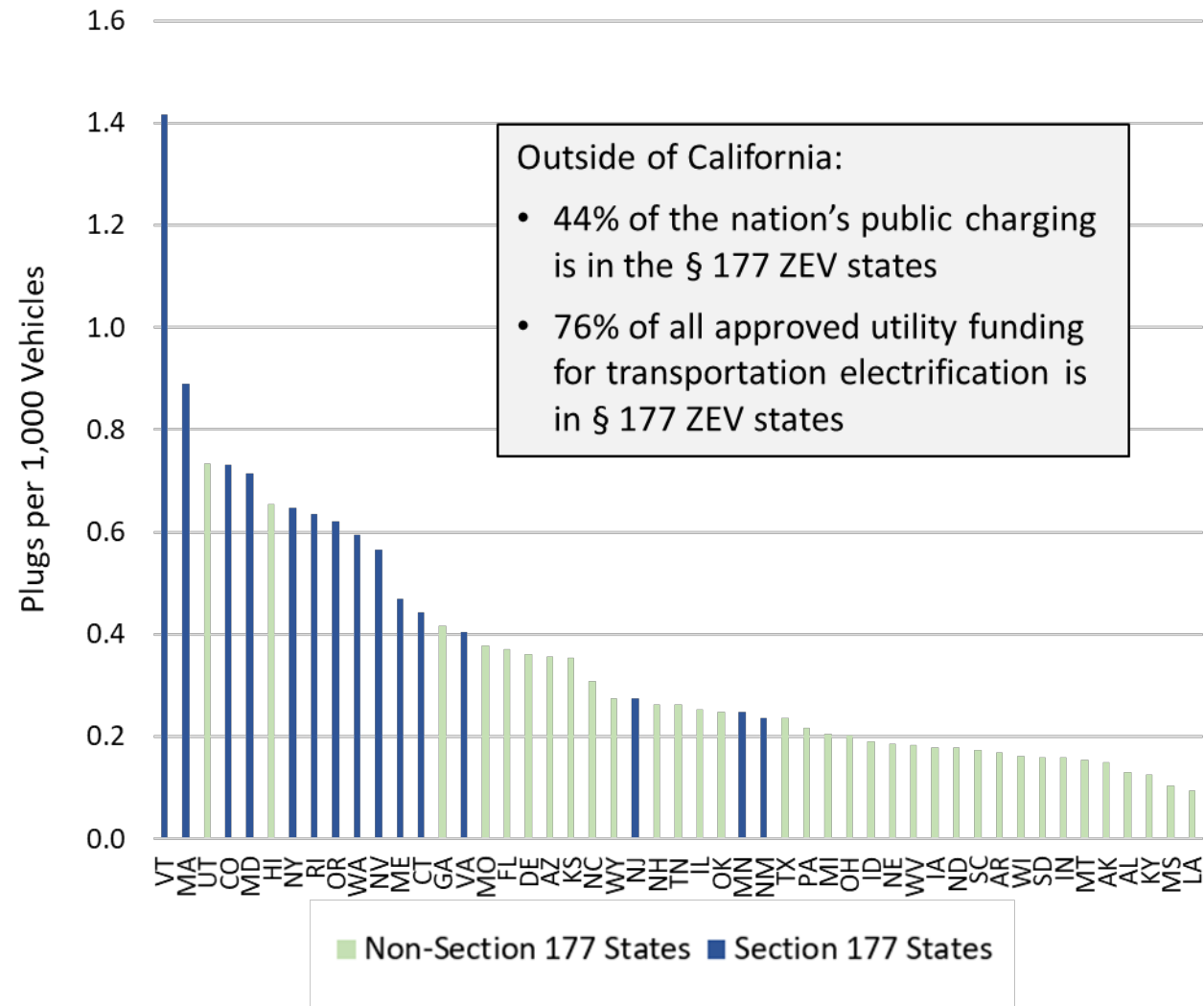
- Implemented purchase incentive programs
- Engaged dealerships
- Launched an EV consumer awareness campaign
- Developed best practices for charging networks
- Engaged with utilities and utility regulators
- Begun electrifying public sector fleets



Cumulative EVSE Buildout in § 177 ZEV States

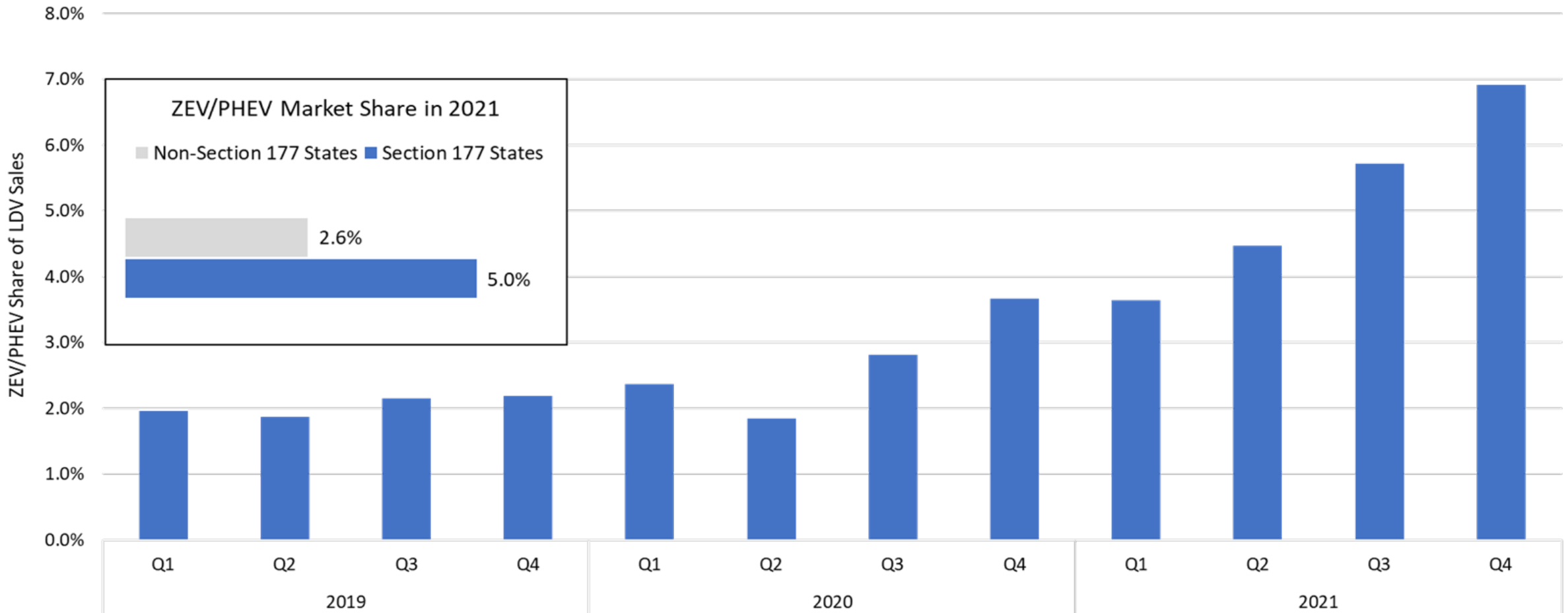


Leaders in EVSE Deployment



ZEV market in the Section 177 ZEV states is growing

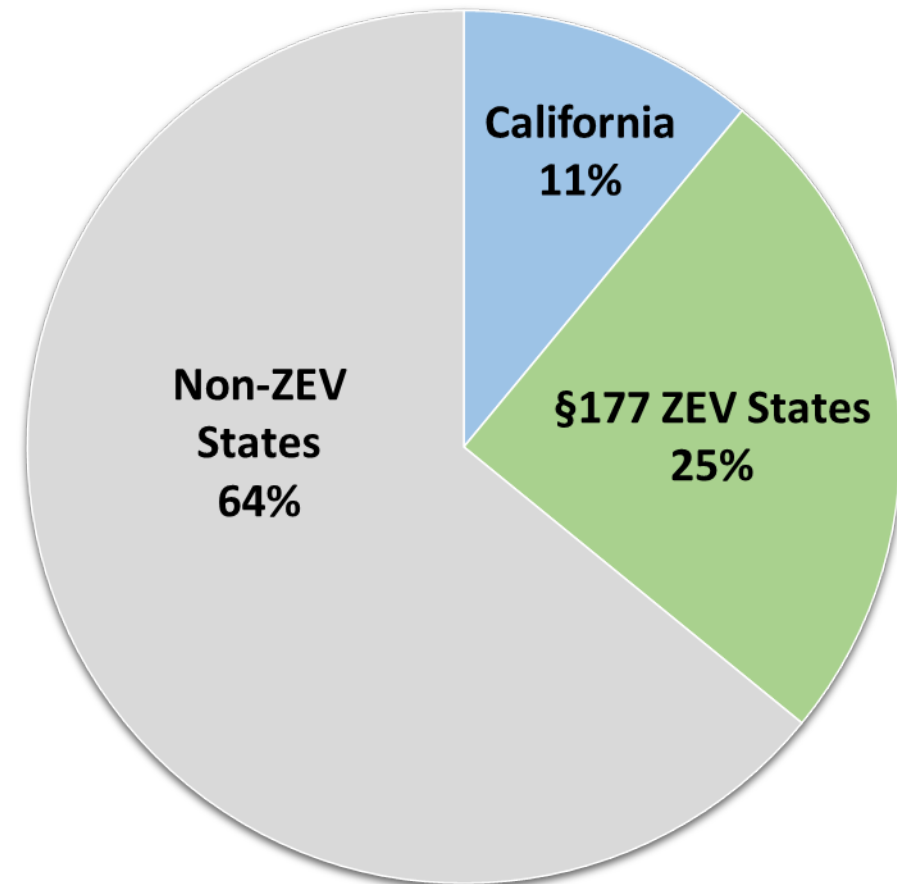
ZEV/PHEV Sales by Quarter in the Section 177 ZEV States Since 2019



Section 177 ZEV states are essential to development of a national ZEV market

- A strong national market is critical to achieving states' climate and air quality goals
- Section 177 ZEV states represent 26% of U.S. population and 25% of new light-duty vehicle sales
- The collective market power of California and the § 177 ZEV states can create a robust national ZEV market and drive strong federal standards

U.S. New Light-Duty Vehicle Market Share



Compliance flexibilities are needed for § 177 ZEV states

- To address the larger gap between current sales and 2026 sales requirements due to travel provision
- To take into account varying market conditions in Section 177 ZEV states (e.g., ZEV penetration, infrastructure deployment, consumer interest, etc.)
- To address differing needs of OEMs by providing a variety of compliance pathways in early years of ACC II
- To enable Section 177 ZEV states to adopt ACC II

| State | 2021 ZEV Share of New LDV Sales |
|-------|---------------------------------|
| CO | 6.4% |
| CT | 5.2% |
| ME | 3.9% |
| MD | 5.1% |
| MA | 5.5% |
| MN | 3.0% |
| NJ | 5.8% |
| NV | 5.1% |
| NM | 2.3% |
| NY | 3.9% |
| OR | 7.8% |
| RI | 3.7% |
| VT | 5.7% |
| VA | 4.2% |
| WA | 7.9% |

Thank You!

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