

Meeting will begin at 9:30 am

La reunión comenzará a las 9:30 am

# Welcome! ¡Bienvenidos! Interpretation Options

### **Selecting Languages**

- Select the globe or more
- Select language interpretation
- Choose English or Spanish

### Selección de idiomas

- Seleccione el globo o más
- Seleccione el idioma de interpretacion
- Elija inglés o español







inglés o español





# Drive Forward Incentives Public Workshop

November 13, 2025



# Agenda

Time	Session
9:30 – 10:00 a.m.	Welcome, Introduction & Overview
10:00 – 12:00 p.m.	Individual & Community Mobility Input Session (includes a break)
12:00 - 1:30 p.m.	Break
1:30 – 3:30 p.m.	Clean Trucks, Buses & Off-Road Equipment Incentive Projects & Emerging Opportunities Input Session (includes a break)

Times are approximate.



## **Meeting Agreements**

- Be respectful to others
- Take space, make space
- Listen to understand
- Strive to follow an equitable approach and help to strategize solutions for our clean transportation incentive programs
  - Equity recognizes that advantages and barriers exist. As a result, we do not all start from the same place



### **Introduction & Overview**



# **Today's Landscape**

Budget Challenges Federal Attack on Regulatory Authority

Emissions Reduction Shortfall

Executive Order N-79-20

Zero-Emission Vehicle (ZEV) Commitment 2035

California's
Commitment
to Clean Air

Executive Order N-27-25

Recommitment to ZEVs



### **The Path Forward**

EO N-27-25

- Develop regulations to reduce greenhouse gas, criteria, and toxic pollutants
- Update state purchasing requirements
- Assess additional actions to advance zero-emission vehicle (ZEV) adoption

ZEV Forward

- Multi-agency effort to assess additional actions to advance ZEV adoption
- Published Report to Governor on Executive Order N-27-25 Zero Emission Vehicle Deployment

Drive Forward

- CARB initiative aim to continue State's commitment to protect public health
- Encompasses CARB regulatory efforts, ZEV market outreach and support, collaboration, and incentives



### **Drive Forward: Timeline**

Drive Forward: Light-Duty Vehicle Standards Workshop October 21, 2025 Completed

Drive Forward: Heavy-Duty Vehicle Standards and Strategies Workshop December 3, 2025

Drive Forward:
Incentives Workshop
November 13, 2025
Today's Workshop

Continued Development on Vehicle Standards, Strategies, and Incentives Policy Q1 2026 and Beyond



# **Zero-Emission Vehicle Progress**



29% of New Cars
Sold are ZEVs



201,180 EV Chargers





56 ZEV Manufacturers



68 Hydrogen Stations



28,000 Zero-Emission Trucks & Buses



### **Incentives Portfolio**



## **Outcomes of CARB Incentive Programs**









Provide climate, air quality, public health, & economic benefits Accelerate development of clean technologies

Increase access and affordability of cleaner transportation

Support/ complement regulatory programs



# **Overarching Goals**



Fulfill state goals, fight climate change, and protect public health



Support the State's continued commitment to deploying the cleanest technology available



Support equitable, community-driven clean transportation approaches



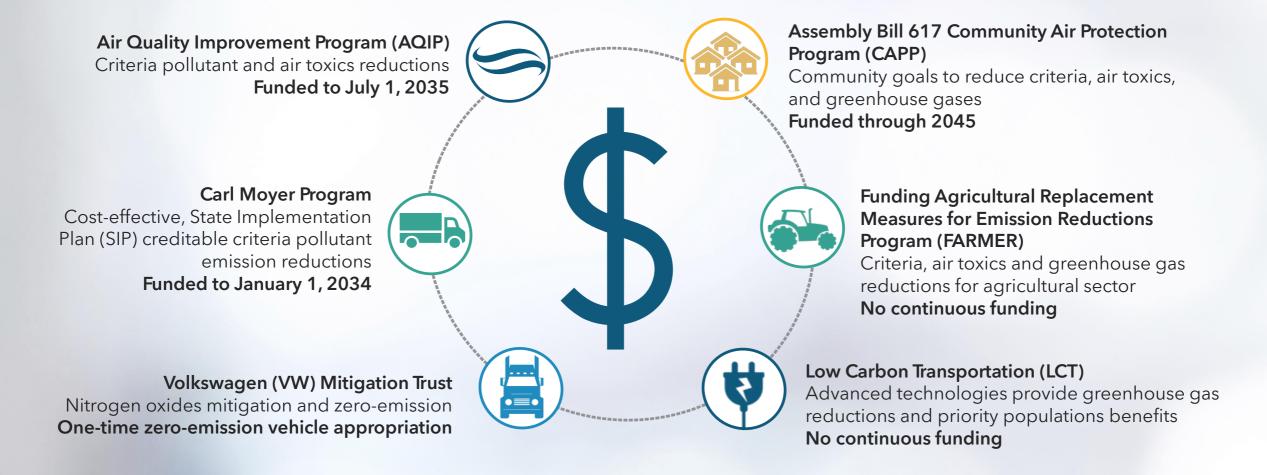
Promote economic growth, job training, and apprenticeship opportunities



Build on successes of previous investments and incorporate lessons learned

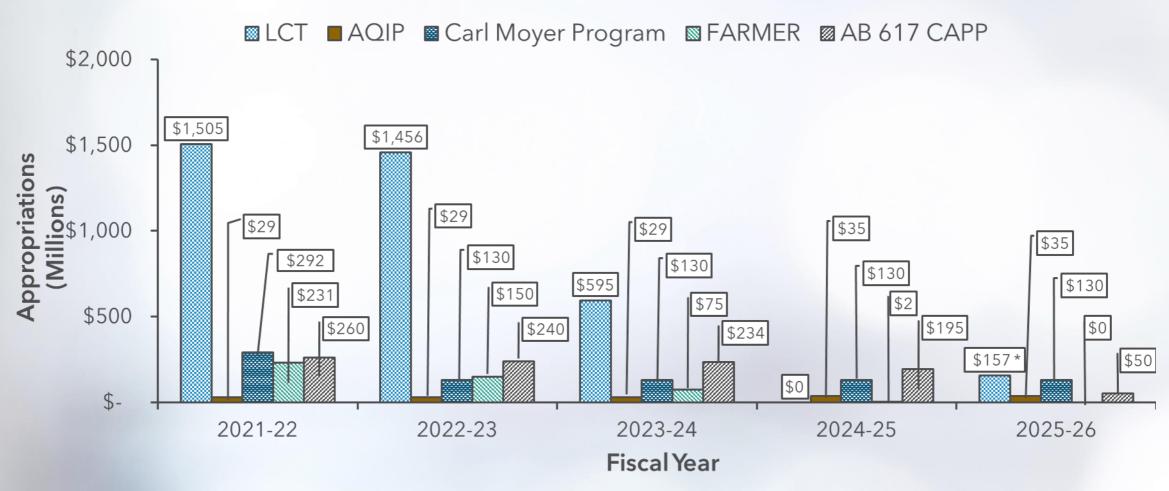


### **CARB Incentives**





# **Incentives Budget Snapshot**





# **Individual & Community Mobility Input Session**



# **Actions in Progress Based on Public Input**

### Clean Cars 4 All and Driving Clean Assistance Programs

- Align programs so it is easier for people to participate
- Find more program funding (e.g., Carl Moyer and Bureau of Automotive Repair funds)

### Clean Mobility Options

 Modify application selection process to a needs-based model, remove funding cap and extend agreement term

### Clean Mobility in Schools

 Broaden eligibility requirements to reach greater network of underserved students



# Individual & Community Mobility Incentives Overview

#### **Light-Duty & Mobility Investments**

- Light-duty vehicle purchase incentives
- Clean mobility investments

#### **Investment Goals**

- Accelerate zero-emission vehicle deployment
- For priority population areas:
  - Improve key destination access with increased options for active and shared mobility
  - o Fund community-identified solutions
  - o Alleviate environmental harms



# **Individual & Community Mobility Incentives**

Regional Clean Cars 4 All (CC4A)

Replace old vehicles with clean vehicles

**Driving Clean Assistance Program** (DCAP)

Loans and grants to purchase clean vehicles

California E-Bike **Incentive Project** 

Incentives for electric bicycles



Individual **Mobility Incentives** 



**Clean Mobility Options** 

Smaller scale shared-mobility projects

**Sustainable Transportation Equity Project** 

Address community transportation needs and reduce vehicle miles travelled

**Community Planning and Capacity-Building Projects** 

Planning and capacity building projects and dedicated, localized technical assistance and outreach

**Clean Mobility in Schools** 

Supports clean transportation needs of K-12 public school districts



Equity



Community

**Mobility** 

**Incentives** 



Increase clean transportation equity incentives awareness



**California Integrated Travel Project** 

Innovation and improvements in incentive distribution



- How familiar are you with current programs that support zero-emission vehicles and shared mobility?
  - Very familiar I have applied to or supported one or more of CARB's programs in the past
  - Somewhat familiar I am aware, but don't have direct experience with the programs
  - Heard of them but not sure of details
  - Not familiar at all



### **Progress to Date**



\$2.7 billionallocated to date



627,000 vehicles deployed to date



GHG 11 million metric tons greenhouse gas emissions reduced



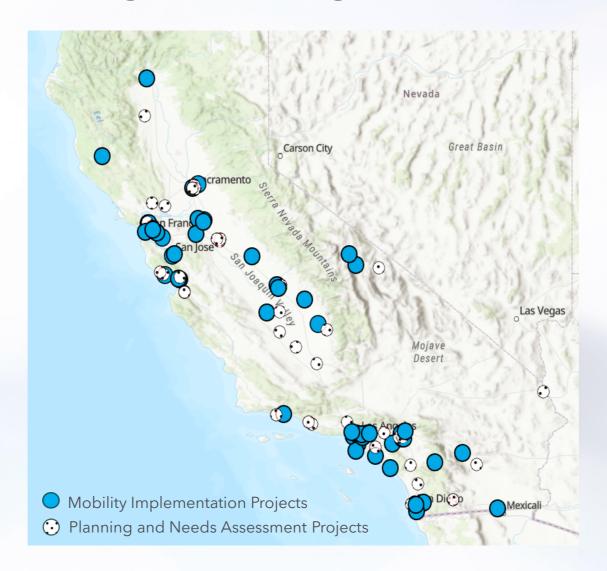
197 community mobility projects deployed



28,000 vehicles scrapped



# **Community Mobility Incentives Map**





# **Community Mobility Impact**





# **Community Mobility Impact**

"My husband has many medical appointments. He needs to go for dialysis appointments at least three times per week. Thanks to this program that has supported us...Plus, something else very important about these cars, they are electric! They don't pollute the environment. This program has been a great support for us. Thank you!"

> - Green Raiteros Rideshare User

"This is going to be a lot of help to many of us who don't own a car"

> - National City Shuttle User

"I love to use bikes. Since I don't know how to drive, basically that's my car. It allows me to do my exercise, to do my errands, plus go to the grocery store. I don't have to pay for gas, it's cheap, and it's eco-friendly."

- Good2Go Bikeshare User



# **Individual Mobility Impact**

"This program gave me
the opportunity to receive
a reliable and sustainable
vehicle for my children at
a time in our lives when
we needed it the most.

For that I am forever

grateful. Thank you!"

"It was really motivating for me to have a new car. A stress was taken off my shoulders, and I was able to focus on the things that I needed to vs. having to run into random maintenance issues that were out of my control. The company I work for now provides free electric charging. Since I now own a PHEV, I pour my gas tank once a month vs. once a week with my prior vehicle."

"It's simple, clean, safe, functional, small and ideal as an urban California car for a small family. Having an EV here is amazing. As a local/regional car this one works very well, and it was affordable enough to allow us to buy a new EV. We have never ever owned a new car!"



# **Estimated Annual Funding & Outcomes**

**Projected Funding: \$550 million (M) per year for 5 years** 

#### **Projected Outcomes**

Program	Funding Need (M)	Vehicle/ Equipment Deployments	Greenhouse Gas (metric tons carbon dioxide equivalent)	Nitrogen Oxides (tons)	Reactive Organic Gases (tons)	Particulate Matter 2.5 (tons)
Clean Mobility Projects	\$200	2,300	163,500	132.33	9.06	33.64
Clean Cars 4 All	\$200	6,400	68,100	47.76	2.59	9.71
Financing Assistance	\$150	11,950	101,900	7.39	4.39	1.48
Total	\$550	20,650	333,500	187.48	44.83	16.04



- To what extent do you agree with this statement?
  - The estimated annual funding amounts are right for each program, in the first year.
    - Strongly disagree
    - Strongly agree



Please rank from 1 (higher priority) to 4 (lower priority)

- Don't think about specific programs. Assume you're responsible for next year's budget. How would you rank these high-level program themes for funding priority?
  - Purchase incentives (zero-emission vehicles (ZEV) and e-bikes)
  - Complimentary ZEV charging access (e.g., at-home and public)
  - Shared mobility community projects (e.g., schools, neighborhoods)
  - · Planning and capacity-building, education and outreach



Please rank from 1 (higher priority) to 4 (lower priority)

- Of the programs we've traditionally funded, assume more funding was available. In which areas would you increase funding to most advance fair (equitable) clean transportation?
  - Clean mobility projects (currently set at \$200 million/year)
  - Clean Cars 4 All (currently set at \$200 million/year)
  - Financing Assistance (Loans) (currently set at \$150 million/year)
  - Other



- Should program funding allocations be adjustable over time?
  - Yes if policy targets have been met
  - Yes if program funds are not being spent
  - Yes if there is minimal evidence of impact
  - No program funds should remain fixed
  - Unsure I don't know enough about this
  - Other



Please rank from 1 (higher priority) to 5 (lower priority)

- Don't think about specific programs. If you were responsible for next year's budget, how would you rank these outcomes in terms of importance?
  - Expanding access to zero-emission vehicles and charging
  - Improving shared and community-based mobility options (e.g., transit, bike share, community carshare, school-based mobility services)
  - Supporting underserved and overburdened communities
  - Reducing greenhouse gas and air pollution emissions
  - · Creating local jobs, training, and long-term economic benefits



Your response to this question will generate a word cloud with other people's responses.

 Think about the current programs. What's missing? What barriers do you, your community, or communities face in accessing zeroemission transportation?



Your response will be shown with other responses. You are allowed up to 200 characters, including spaces. We will turn on voting so you can vote for your favorite(s).

• What is one message you would like decision-makers to take away from today's discussion?



### Comments, Questions, Suggestions Individual & Community Mobility Input Session



In Room: show your name tent

Zoom: Raise hand in Zoom or dial #2 by phone



State your name & affiliation before questions or comments



Email questions to <u>CleanTransportationIncentives@arb.ca.gov</u>



### **Drive Forward: Incentives Timeline**

Public Engagement	Date		
Drive Forward: Heavy-duty Vehicle Standards and Strategies Workshop	December 3, 2025		
Evening Community Meeting	December 16, 2025		
Public Workgroups	January 2026 – August 2026		
Carl Moyer Program Guideline Updates	December 2026		



# **Break**

Return at 1:30 p.m.



## **Meeting Agreements**

- Be respectful to others
- Take space, make space
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# Clean Trucks, Buses & Off-Road Equipment Incentive Projects & Emerging Opportunities Input Session



### **Recent Actions Based on Public Input**

- Expanded eligibility for small and large fleets in the HVIP to accelerate zero-emission truck deployments
- Opened new HVIP funding round in September; anticipate opening with Hino Settlement funding late 2025
- Reduced match requirements for small businesses in SHIFT
- Allowed for purchases of clean used equipment for owners of small farms in FARMER
- Moyer and FARMER offered delayed scrappage of vehicles to allow early adopters more time to adapt to ZEV technology
- Provided additional ZE flexibilities in Moyer, including increased funding levels and a streamlined administrative process



#### **Overview**

#### **Medium- & Heavy-Duty Investments**

- Truck and bus purchase incentives
- Off-road equipment purchase incentives
- Emerging technology demonstration projects

#### **Investment Goals**

- Maintain market momentum towards cleaner technologies
- Achieve emission reductions given setbacks in regulatory programs
- Ensure support for small fleets, small businesses, and projects benefitting priority populations
- Collaborate with other State, local, industry and community partners



# Annually Appropriated Medium- & Heavy-Duty Incentives

**Innovative Small e-fleet Pilot Project** 

Increased vouchers and innovative mechanisms for small fleets - Clean Truck and Bus Voucher Project set aside



Heavy-duty zero-emission truck vouchers



## **Sustainable Heavy-Duty Initiatives for Future Technology (SHIFT)**

Funding to accelerate pre-commercialized advanced technology vehicles, equipment, or emission controls



Financing for heavy-duty zero-emission trucks







# Clean Off-Road Equipment Voucher Incentive Project (CORE)

Vouchers for zero-emission off-road equipment

#### **School Bus Projects**

Local education agency school bus replacement grants and funding for public schools





### **Funding Agricultural Replacement Measures for Emission Reductions (FARMER)**

Provides funding for replacement vehicles and equipment used at agricultural operations



- How familiar are you with current programs that support clean trucks, buses, and off-road equipment?
  - Very familiar I have applied to or supported one or more of CARB's programs in the past
  - Somewhat familiar I am aware, but don't have direct experience with the programs
  - Heard of them but not sure of details
  - Not familiar at all



## **Progress to Date from Annually Appropriated Medium- & Heavy-Duty Projects**



70,200 vehicles/equipment deployed



**2.5 million metric tons** greenhouse gas emissions reduced (MTCO<sub>2</sub>e)

**NOx 54,600 tons** nitrogen oxides (NOx) emissions reduced

**ROG** 4,700 tons reactive organic gas emissions reduced

PM<sub>2.5</sub> 2,000 tons fine particulate matter emissions reduced



# Projected Annual Funding Need & Outcomes \$950 million (M) per year for 5 years

- HVIP \$450M: Sept. 2025 HVIP reopened Funding nearly exhausted in one week
- FARMER \$200M: Received \$2M over last two years current demand over \$700M
- **CORE \$200M:** Reopened in Aug. 2025 with \$36M \$80M in requests received within five days
- **SHIFT \$100M:** Last received funding in Fiscal Years 21-22 and 22-23 program was \$262M oversubscribed

Program	Funding Need (Million)	Vehicle/ Equipment Deployments	Greenhouse Gases (metric tons carbon dioxide equivalent (MTCO <sub>2</sub> e))	Nitrogen Oxides (tons)	Reactive Organic Gases (tons)	Particulate Matter 2.5 (tons)
Total	\$950	7,350	545,500	10,060	1,230	580



- To what extent do you agree with this statement?
  - The projected annual funding needs are appropriate for each program, in the first year.
    - Strongly disagree
    - Strongly agree



- Are projected funding needs reflective of the market?
  - Yes
  - No
  - Unsure



Your response to this question will generate a word cloud with other people's responses.

• Are there pre-commercial technologies we need to focus on?



Your response will be shown with other responses. You are allowed up to 200 characters, including spaces. We will turn on voting so you can vote for your favorite(s).

 What commercially-available technologies do we need to focus on?



Your response will be shown with other responses. You are allowed up to 200 characters, including spaces. We will turn on voting so you can vote for your favorite(s).

Are any medium- and heavy-duty funding needs missing?



Your response will be shown with other responses. You are allowed up to 200 characters, including spaces. We will turn on voting so you can vote for your favorite(s).

• Should we consider other funding sources (e.g., what are some creative ways to generate more revenue streams?)



Your response will be shown with other responses. You are allowed up to 200 characters, including spaces. We will turn on voting so you can vote for your favorite(s).

 How can private industry and investments further support the market?



Your response will be shown with other responses. You are allowed up to 200 characters, including spaces. We will turn on voting so you can vote for your favorite(s).

• What is one message you would like decision-makers to take away from today's discussion?



# Comments & Questions Medium- & Heavy-Duty Input Session



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# **Next Steps**



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#### **Contact Us**

Team Email: cleantransportationincentives@arb.ca.gov

