



Clean Off-Road Equipment Voucher Incentive Project (CORE) - Professional Landscapers

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CORE – Professional Landscape

Agenda

1. Background overview
2. Previous workgroups – feedback and comments
3. Final Implementation Manual: Attachment D
4. Voucher examples
5. How to participate
6. Next steps

CORE Background

General Overview

- Funding to offset the higher cost of new, zero-emission equipment
- Completed at the time of purchase
- First-Come, First-Served
- No scrappage of existing equipment

Originally for Freight

- Expanded in 2022 to include other off-road equipment types
 - Professional Landscape (SB 170)
 - Small business and sole proprietor professional landscapers

Final CORE Implementation Manual (IM) - Attachment D Overview

- Microbusiness: \$10 million set aside for 180 calendar days
- Incentive amount based on 70% of equipment MSRP* cost
- \$25,000 per eligible purchaser
- Allows funding for multiple batteries

* MSRP – manufacturer suggested retail price

CORE IM - Attachment D Updates

- Divided equipment types
- Clarified battery/charging equipment
- Added < and > 700Wh battery options
- Up to two power management systems (\$5,000 each) per participant
- Utilize a battery recycling program
- Purchaser is a single contact
- Dealer physically located in California

Voucher Amounts: Eligible Professional Landscape Equipment

1. ELIGIBLE EQUIPMENT AND VOUCHER AMOUNTS

EQUIPMENT TYPE ⁵	BASE VOUCHER AMOUNT
Edgers	Up to \$300 per tool (Bare tool or combination packaging)
Hedgers	
String Trimmers	
Chainsaws	
Pole Saws	
Vacuums	
Handheld Leaf Blowers	
Backpack Leaf Blowers	Up to \$400
Walk-behind Mowers	Up to \$1,250
Ride-on/Stand-ride Mowers ⁶	Up to \$12,500

Voucher Amounts: Batteries and Chargers

2. ELIGIBLE BATTERIES AND CHARGING EQUIPMENT	
EQUIPMENT TYPE	VOUCHER AMOUNT
Batteries <700Wh	Up to \$1,000 per base voucher
Batteries ≥700Wh	Up to \$3,000 per base voucher
Charger ⁷	Up to \$5,000 per base voucher
Power Management Equipment ⁸	Up to \$5,000 total per purchaser
Up to \$1,000 for batteries with <700Wh of energy capacity, per tool so base voucher or Up to \$3,000 for batteries with ≥700Wh of energy capacity, per tool so base voucher	
One charger up to \$5,000 per tool base voucher ⁹	

Voucher Amounts: Criteria

- Voucher amounts are based on 70% of Manufacturer Suggested Retail Price (MSRP) in CORE eligible equipment catalog
- Up to two power management devices, up to \$5,000 total, per purchaser
- Funding is capped at \$25,000 per eligible purchaser¹⁰
- Equipment must be sold at no less than MSRP indicated in the CORE Eligible Equipment Catalog
- Stacking funds must not exceed 100% of the total cost of equipment
- Eligible equipment must be purchased from an approved CORE Dealer
- Eligible equipment must be listed in the current CORE Eligible Equipment Catalog

CORE Pro Landscape Voucher Example

Backpack Blower

- 70% MSRP up to \$400

Batteries

- >700Wh batteries
- 70% MSRP up to \$3,000

Charger

- Charger (one per tool)
- 70% MSRP up to \$5,000

Power Management System

- Up to two per purchaser

Manufacturer Steps To Participate:

MANUFACTURER MUST APPLY TO PARTICIPATE

Step 1: Equipment application process is found in CORE IM - Attachment D "Professional Landscaping Equipment Eligibility Application"

- Must submit equipment data for evaluation

Step 2: CARB determines if equipment meets eligibility criteria

Step 3: Eligible equipment will be listed on the CORE website in the CORE Eligible Equipment Catalog

- Workforce training and development
- Must provide equipment support

Dealer Steps To Participate:

DEALERS MUST RECEIVE TRAINING APPROVAL TO PARTICIPATE

Step 1: Dealer must take the CORE Dealer Training Quiz and receive a score of 100 percent

- Dealer has multiple attempts to pass the quiz.

Step 2: Dealer must submit the required documents

- Signed Dealer Terms & Conditions
- W-9 form
- Manufacturer letter authorizing each dealer to sell CORE eligible equipment

Step 3: Dealer must attend the Dealer Information Session Training.

Purchaser Steps To Participate:

PURCHASER MUST USE CORE ELIGIBLE DEALERS

Voucher must be issued prior to final payment and delivery of equipment.

Step 1: Purchaser contacts CORE Approved Dealer to purchase CORE Eligible Equipment

Step 2: Purchaser selects eligible equipment. Dealer completes the Voucher Request Form on behalf of the Purchaser

- Purchaser provides proof of professional business supporting documentation
- Purchaser signs Terms & Conditions

Step 3: Purchaser is issued a Voucher and must pay remaining balance

Step 4: Equipment is delivered to purchaser

Step 5: Purchaser receives operator training from dealer

Next Steps

- Incorporate final comments
- Open for manufacturer equipment and dealer applications
- Open for vouchers