



Clean Off-Road Equipment Voucher Incentive Project (CORE) Professional Landscapers

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CORE – Professional Landscape

Agenda

1. Background overview
2. Previous workgroups – feedback and comments
3. Draft Implementation Manual
4. Voucher amounts and eligible equipment
5. How to participate
6. Next steps

CORE Background

General overview

- Funding to offset the higher cost of new, zero emission equipment
- Completed at the time of purchase
- First come, first served
- No scrappage of existing equipment

Originally for freight

- Expanded in 2022 to include other off-road equipment types
 - Professional Landscape (Funding Through SB 170)

Workgroup Feedback and Comments

1. Small business definition
2. Funding Limits
3. Requirements for Participation
4. Funding for single operator
5. Stacking

Draft Implementation Manual

Attachment D

- Micro business \$10 million set aside for 180 calendar days
- Incentive amount based on 70% of equipment MSRP cost
- \$25,000 per eligible purchaser
- Allows funding for multiple batteries
- Details participation requirements for:
 1. Manufacturers
 2. Dealers
 3. Owners

Voucher Amounts and Eligible Professional Landscape Equipment

EQUIPMENT TYPE	VOUCHER AMOUNT
Edgers, Hedgers, Trimmers, Chainsaws, Pole Saws, Handheld Leaf Blowers, and Vacuums	Up to \$300
Backpack Leaf Blowers	Up to \$400
Walk-behind Mowers	Up to \$1,250
Ride-on/Stand-ride Mowers	Up to \$12,500
BATTERIES AND CHARGERS	
Cartridge Battery	Up to \$1,000
Backpack Battery (>700Wh)	Up to \$3,000
Charger	Up to \$5,000

Manufacturer Steps To Participate:

MANUFACTURER MUST APPLY TO PARTICIPATE

- **Step 1:** Equipment application process is found in the CORE Implementation Manual Attachment D (IM) “Professional Landscaping Equipment Eligibility Application”
 - Must submit equipment data outlined in the (IM) for evaluation
- **Step 2:** CARB determines if equipment meets eligibility criteria
- **Step 3:** Eligible equipment will be listed on the CORE website in the CORE Eligible Equipment Catalog
 - Workforce training and development
 - Must provide equipment support

Dealer Steps To Participate:

Dealers Must Receive Training And Approval To Participate

- **Step 1:** Dealer must take the CORE Dealer Training Quiz and receive a score of 100 percent
 - Dealer have multiple attempts to pass the quiz.
- **Step 2:** Dealer must submit the required documents
 - Signed Dealer Terms & Conditions
 - W-9 form
 - Manufacturer letter authorizing each dealer to sell CORE eligible equipment
- **Step 3:** Dealer must attend the Dealer Information Session Training.

Purchaser Steps To Participate:

Purchaser Must Use CORE Eligible Dealers

(A Voucher must be issued prior to final payment and delivery of equipment)

- **Step 1:** Purchaser contacts CORE Approved Dealer to purchase CORE Eligible Equipment
- **Step 2:** Purchaser selects eligible equipment. Dealer completes the Voucher Request Form on behalf of the Purchaser
 - Purchaser provides proof of professional business supporting documentation
 - Purchaser sign Terms & Conditions
- **Step 3:** Purchaser is issued a Voucher and must pay remaining balance
- **Step 4:** Equipment is delivered to purchaser
- **Step 5:** Purchaser receives operator training from dealer

Next Steps

- Incorporate final comments
- Open for equipment and dealer applications
- Open for vouchers

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